Iran Hits

School in

Baghdad

Powerful Missile

Leaves 32 Dead,

Over 200 Injured

By Patrick E. Tyler Washington Post Service

DUBAI, United Arab Emirates

An Iranian missile warhead

smashed into a central Baghdad

schoolyard Tuesday, killing 29 chil-dren and three adults and wound-

ing more than 200 people in the area, according to Iraqi officials and Western diplomats.

Iran's Revolutionary Guards Corps said in a statement from

Tehran that the missile was fired at Iraq's Defense Ministry compound in retaliation for Iraqi bombings of

civilian targets in Iran, including an

attack Monday on a school in a village in Lorestan Province.

The missile, presumably a long-range weapon of the type Iran has purchased from Libya, fell 12 miles (20 kilometers) from the Defense

Iraqi officials did not allow the

release of the precise location of the school under a policy designed to prevent Iran from learning the ac-

Iraqi officials said at least 98

people were seriously wounded by the explosion, which destroyed 30

houses and blew out windows in

hundreds of houses and buildings

saying Iran "wanted a war of the

cities, so let it be."
"Iraq's patience has run out and

it has become our right, but also our duty, to reply to this ugly

Iraqi officials allowed 50 foreign

The missile struck at 7:55 A.M.

diplomats and journalists to view

curacy of its missile strikes.

within a mile of the school. Iraq's military command issued a harsh warning after the attack,

PARIS, WEDNESDAY, OCTOBER 14, 1987

**ESTABLISHED 1887** 

#### Concern Tinges Joy in Taiwan Looking for Frontier of Taipei's New Political Maturity

By Nicholas D. Kristof New York Times Service

TAIPEI - After 38 years of authoritarian rule and a smoldering propaganda war with the Com-munist government in China, Taiwan brims with expectations of greater democracy and renewed contacts with the mainland

In the last few months alone, the government here has lifted martial law, abolished most foreign exchange controls, permitted the publication of some mainland literature and allowed direct visits to Hong Kong, which many residents of Taiwan use as a stepping-stone for surreptitious visits to

The government also says it plans to allow residents to visit relatives on the mainland, to lift many restrictions on newspapers and to legalize

The plans seem to reflect a new maturity in Taiwan, which is still largely governed by the remnants of the Nationalist forces that fled to the

island after being defeated by the Communists on the mainland in 1949. Almost everyone now recognizes that the Communists will not be defeated on the battlefield. People say democracy may be a more effective weapon.

"This is a kind of counterattack on the mainland, a political assault rather than a military one," said John H. Chang, the deputy foreign minister, in an interview. "We will definitely have a big impact on mainland China. The people there will see what is happening on Taiwan, and they will demand the same from their government."

Yet if there is a smugness at the thought of complicating the lives of officials in Beijing, there also is apprehension at what the new openness will

Already a major Taipei newspaper has defied the government by sending two reporters to the mainland before the travel ban is lifted. And al-See TAIWAN, Page 2

#### Kiosk Haiti Candidate Shot and Killed

PORT-AU-PRINCE, Haiti (AP) - Police on Tuesday shot and killed Yves Volel, a centrist presidential candidate, who was demanding in a speech near police headquarters that an alleged political prisoner be re-leased, witnesses said. Plainclothes police walked

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out of the station, approached Mr. Volel of the Christian Democratic Rally, beat him and then shot him, a reporter from TeleHaiti said.

In a communiqué from police headquarters, police said Mr. Voici had been armed and that they were looking for "his ac-

Mr. Volel, a lawyer, was a minor candidate among the roughly 30 who are running for president in elections set for Nov. 29. He was a critic of the ruling unta of Lieutenant General Henri Namphy.

#### Car Bomb in Harare

HARARE, Zimbabwe (UPI) - Two anti-apartheid activists were among four persons seri-ously injured Tuesday in a carbomb explosion at a Harare shopping complex, officials said: They were identified as Jeremy Brickhill and his wife,



Alf Landon is dead in Kansas at 100. Page 2.

GENERAL NEWS ■ Indian troops continued bat-tling toward the Sri Lankan city of Jaffna, despite fierce Tamil

resistance. 🖣 Amadou Mahtar M'Bow again fell short in voting for the UNESCO leadership. Page 8.

BUSINESS/FINANCE ■ IBM's profit rose 12 percent on the third quarter, largely because of a lower-than-expected

lax rate. Dow close: UP 36.72 The dollar in New York: DM £ Yes FF 18225 1.646 143.90 6.07

#### **Arias Wins Nobel Prize** For 5-Nation Peace Bid

By Serge Schmemann New York Times Service

OSLO - President Oscar Arias Sanchez of Costa Rica, the driving force behind the regional peace plan signed by five Central American countries two months ago, was awarded this year's Nobel Peace

Prize on Tuesday.

The Norwegian Nobel Committee cited Mr. Arias, who was elected Costa Rica's president only last year, for his "outstanding contribution to the possible return of stability and peace to a region long tom by strife and civil war."

The citation described him as the "main architect" of an accord signed Aug. 7 by Nicaragua, Gua-temala, Costa Rica, El Salvador and Honduras to resolve various internal conflicts.

The selection of Mr. Arias and the explicit endorsement of what has become known as the Guate-mala accord constituted a potential setback to President Ronald Reagan's efforts to secure congressional approval of a further \$270 million in military and humanitarian aid for the contras, the U.S.-backed government in Nicaragua from bases in Honduras.

The Guatemala plan, whose signatories include the Sandinists,

specifically bars outside assistance o guerrillas and their use of foreign

The plan set a deadline for cease-fires in all regional conflicts and called on the governments to open dialogues with "unarmed oppositions," which would exclude the

It further obligated the governments to release political prisoners, to lift restrictions on the press and on political organizations and to organize regular free elections.
Since the agreement, Nicaragua

has declared a month-long unilateral cease-fire in three provinces, has loosened press censorship and has released some prisoners. Guatemala has opened peace talks with rebel leaders in the first formal effort to end that country's 26-year struggle. The other on-going insurgency is in El Salvador. Reports from Costa Rica said Mr. Arias was awakened with the news of the award by a local report-

"I am happy, immeasurably happy about this news," he was quoted as saying. "I have no idea what the committee based the decision on. As an individual I have not earned this prize. I believe that the academy intended the prize for Costa Rica, the people of Costa Rica." Unlike many of their neighbors, Costa Ricans enjoy a functioning democracy and broad civic free-

Egil Aarvik, the chairman of the Norwegian Nobel Committee and a former president of the Norwegian parliament, said that while the committee was not seeking to make a political statement with its selection, it did hope that the prize would contribute to the peace pro-

cess in Central America. The endorsement of an on-going political process was not without precedent in the history of Nobel Peace Prizes, although not every effort so recognized has succeeded. Past recipients in this category would include Willy Brandt, who was rewarded for his efforts to

build détente with the East while See NORFI, Page 2



UNREST CONTINUES — An Israeli soldier blocks the path of a Palestinian woman Tuesday at a refugee camp near the town of Ramallah on the West Bank in

the seventh day of unrest in the Israeli-occupied territories. In East Jerusalem, the police fired tear gas to break up a crowd throwing rocks near a high school.

#### U.S. Won't Permit an Expanded Gulf Role

By Molly Moore and David B. Ottaway Washington Post Service

WASHINGTON — U.S. offi-cials confirmed Tuesday that the military command in the Gulf had raised the issue of extending its protection to non-American ships threatened by Iranian attacks, but the officials said the suggestion had

"There's been no change in our policy," said the principal White House spokesman, Marlin Fizwater. "U.S. forces are there to pro-

Rear Admiral Harold J. Bernsen, ing a Panamanian or Liberian flag, spokesman, Fred S. Hoffman, took commander of the U.S. Middle

East Task Force, had asked for rules governing "hot pursuit" of an armed helicopter gunship, and

By William Branigin

Washington Post Service MEXICO CITY - Two months after the sign-

ing of an agreement for which President Oscar

Arias Sánchez of Costa Rica has been awarded the Nobel Peace Prize, the Central American govern-ments and insurgencies involved have made great-

er progress than expected toward complying with

But it is still uncertain whether these moves will

amount to more than collectively going through the motions of peacemaking and actually end the

rebellions, repression and economic destruction

And, in one of numerous details that the plan

that have devastated Central America for years.

tect U.S.-flag ships and in some current "rules of engagement." Pentagon, One was sunk and two cases ships carrying U.S. military such as what action they should others were captured, but the materiel."

such as what action they should others were captured, but the materiel. fourth escaped, the Pentagon said. According to Western sources, need" that is U.S.-operated but fly-

to administration sources.

On Tuesday, the Pentagon

ing a Panamanian or Liberian flag. spokesman, Fred S. Hoffman, took Another question involves the issue with a news report that it was greater latitude to strike at Iranian Iranian speedboats caught in the not an unarmed observation heligunboats if any merchant ships unact of attacking or of laying mines copter, that the Iranians had inider attack in the Gulf called for in international waters, according tially fired upon. He said the Pentagon's initial re-

Sources in the administration of President Ronald Reagan said pri-Thursday night fired machine guns puted by other Defense Departvately that the U.S. military com-manders in the Gulf had been rais-boats near Farsi Island after they were special operations MH-6 heli-ing a series of special operations about the were fired upon, according to the copters, which are heavily armed.

written by Mr. Arias, has generated a

certain momentum since it was unexpectedly

signed in Guatemala on Aug. 7 by the presidents of Nicaragua. El Salvador, Honduras, Guatemala and Costa Rica. The surprising triumph of reach-

**NEWS ANALYSIS** 

ing such an important agreement by themselves gave the signatories a vital stake in the accord's success — or at least in the appearance of comply-

ing with it - and demonstrated a growing sense of

"The United States must come to terms with the

regional independence from the United States.

#### the destruction. It was the fourth Iranian missile attack in eight days, and it appeared certain to draw retaliatory bombing raids by the Iraqi Air Force on Iranian economic and civilian targets.

as 650 elementary pupils were pre-paring to enter classes at the Palace of the Martyrs School. Reuters reported from Baghdad that the school grounds looked like **Arias Pact: Uncertain Progress** 

an earthquake zone and that other witnesses had said the school building collapsed, sending a huge cloud of dust and smoke into the air over

Geitan Jassim, who was 300 feet (90 meters) from the impact site, wept as emergency teams searched

"I collapsed," he said describing the moment of impact, "and when I got up it looked like a battleground, an earthquake. Everything

The timing of the attack appeared certain to further inflame the Gulf War as both sides prepared for the annual rainy season offensives along their 700-mile

In the Gulf on Tuesday, an Irani-See GULF, Page 2

#### seems to have glossed over, no provisions have yet been made to finance such endeavors as an interfact that a motley collection of Central American countries is finally coming of age," a European national verification commission and a Central See TREATY, Page 2 Oscar Arias Sánchez at the United Nations last year.

By Michael Getler

and Richard M. Weintraub Washington Past Service
ISLAMABAD, Pakistan — Prime Minister Mo-

hammed Khan Junejo has ruled out any further assurances to the United States on Pakistan's nuclear program as a way to overcome obstacles to continued U.S. assistance.

"We gave commitments at an earlier stage, and as an elected government I will only go further" to the extent that India, Pakistan's archival, also is included, the prime minister said in an interview this week. His comments underscored the defiant mood in Pakistan to the U.S. law that blocks aid to : a country found to be developing nuclear weapons. .

Pakistan Rejects More Assurances to U.S. on Atom Program "It must be made clear that Pakistan can't be singled out on this issue," Mr. Junejo said.

The United States has suspended its \$4 billion. six-year aid program to Pakistan because of a procedural tangle in Congress and Pakistani nuclear developments. Washington now faces longerterm decisions on whether to revise its approach to nuclear nonprobleration laws or risk a wider break with Pakistan by cutting assistance.

The administration of President Ronald Reagan and some members of Congress argue that the future of the Afghan resistance against Soviet troops would be jeopardized by an aid cut because the military supply effort to the rebels is widely assumed to be carried out through Pakistan.

Mr. Junejo insisted in the interview, however, that Pakistan's policy on Afghanistan is a separate issue from the U.S. aid program. In the interview, the prime minister made these

other points: He spoke warmly of the changed Soviet attitude toward Pakistan and toward ending the eightyear Afghan war.

He said Pakistan was in contact with a key figure in a case involving alleged Pakistani at-tempts to buy nuclear-related materials in the

• He suggested that India was behind Pakistan's current troubles with the United States over the nuclear issue.

 He acknowledged that recent bombings in Pakistan had created new pressure on his government to place restrictions on the three million Afghan refugees now living in Pakistan.

The nuclear issue has placed an unusual strain on relations between the United States and Pakistan in recent months, after years of growing ties following the Soviet intervention in Afghanistan. Pakistan's nuclear program has been an issue of contention throughout the period, however, be-cause of the U.S. law linking aid to nonprolifera-

In the past, Pakistani officials have given assurances that they are not developing an atomic See NUCLEAR, Page 2



NEW CHARGES - Ernest Saunders, Guinness PLC's former chairman, left a London court after being charged with 37 new counts in the Distillers takeover battle. Page 15.

#### **Gorbachev Vows He'll Remove Foes**

Reuters

MOSCOW — Mikhail S. Gorbachev vowed Tuesday to drive his opponents out of office but said he was not planning a Chinese-style Cultural Revolution. "I do not want to be understood

as if I am issuing calls, in the way that was done during the 1966-76 Cultural Revolution in China, to open fire on the headquarters," Mr. Gorbachev, the Soviet leader, said at a public meeting in Leningrad. "No, comrades, that would be a

mistake," he said. "It is simply a question of those cadres who cannot reconstruct themselves and who do not take to heart the ideas of restructuring and who in essence are standing in the way of restructuring."

Mr. Gorbachev, whose remarks were broadcast on Soviet television, recalled that he had visited Leningrad shortly after his election as general secretary of the Communist Party in March 1985 and had made clear then his determination to renew Soviet society.

"Two and a half years is a long enough time," Mr. Gorbachev declared. "We were tolerant and democratic. But those who continue to wait must go. I mean the people who head work collectives, districts

And he added: "It is very important for us that the mechanism of the country's administration, the new principles of the functioning of all spheres, above all the economic. do not break down.

"All the opponents of the restructuring use this in order to discredit the restructuring."

#### Ukrainian Miracle Perplexes Communists Sightings of Virgin Mary Draw Pilgrims, Give Surge of Energy to Church The Vatican has issued no official re-

By Felicity Barringer
New York Times Service

TERNOPOL U.S.S.R. - Yes, I saw it, around there," said the young man, standing in the courtyard of the Church of the Nativity and pointing up. "It was a mist — well, more of a shadow, something dark" that flickered along the gray stones of the wall. The evenescent figure, he believed, was the

Virgin Mary, He was not the first. A blossoming of reported sightings of the Virgin, usually silent and usually glowing, drew 100,000 visitors to the religiously fertile soil of the western Uk-Taine last spring and gave a surge of energy to the Ukrainian Catholics, the Eastern Rite Catholics who make up the largest under-ground church in the officially atheist Soviet

The sightings also presented Soviet Ukrai-man officials with a particularly knotty prob-lem how to deal with the distressingly real consequences of a miracle associated with a According to reports in official and unofficial Soviet publications, the series of miracuone visions started in mid-May, in the small

village of Grushevo in the Lvov region. A girl, surprised at seeing a light in a long-closed church, looked inside and saw a shining female figure surrounded by radiant light and

carrying a child:
The officially approved Orthodox Church, like the Ukrainian Catholic Church, reveres the Virgin Mary, but it lacks the Catholic tradition of considering her an intermediary between a simple man and his god. Religious visions are clearly linked with Catholicism.

Catholicism, at least in the form that the Ukramians practice it, with Byzantine rites and the Slavonic language, officially ceased to exist in the Soviet Union in the first decade after World War II, when Stalin dismembered the church.

The series of reports of an apparition of the Virgin Mary was but one of the recent stir-rings of the Ukrainian Catholics.

When the Ukrainian Catholic leader, Iosip Terelya, was permitted to leave the country in August after having been released from a labor camp, he delivered to Pope John Paul II an appeal by two men who identified themselves as bishops in the underground church,

The Soviet Constitution, although declaring atheism the official state belief, permits established churches to conduct their religious affairs. But for the Soviet Government, the Ukrainian Catholics exist only in diaspora, so the provision would not apply.

Researchers at Keston College, a British institution that keeps track of religious issues in the Soviet Union, estimate that there are as many as three million Ukrainian Catholics. What is a good Communist of 1987 to do,

when his neighbors, his neighbors' neighbors and visitors from as far away as Soviet Georgia and Central Asia gather in his district waiting for a miracle with distinctly Catholic

According to people interviewed in Terno-pol and press accounts in Moscow News and Literaturnaya Gazeta, some of the worshipers come bearing money, others bring gifts and others simply bring votive candles and the hope that a sick child would get well, a son would survive a tour in Afghanistan or a drunken son-in-law would mend his ways.

By Michael R. Gordon

New York Times Service
WASHINGTON — Some conservative Republican senators are pressing the Reagan administration to accuse Moscow of a new arms-control violation, the opening salvo in their campaign to block approval of an emerging agreement to ban medium- and shorter-range missiles.

The senators, most of whom have been consistently critical of President Ronald Reagan's moves to reach arms-control accords with the Russians, have indicated that they would like to use the charge to dramatize their assertion that the Russians cannot be trusted. The latest allegation is that the Soviet Union has violated the 1972 Anti-Ballistic Missile Treaty.

Administration arms-control officials met Friday to discuss the position of the senators and to assess intelligence reports about the issue, which concerns the purported deployment of mobile ABM radars.

The issue is potentially difficult for the administration, which in the past has lodged numerous charges of Soviet violations of arms-control treaties. But the administration is now actively working to ensure that the emerging treaty, once it is signed, will be approved

The pact is expected to be signed when Mikhail S. Gorbachev visits the United States later this year.

Administration officials say the developments involving the purported ABM radars are of more political than military importance. Government officials are sharply divided about the validity of the charge and some say that it is premature to charge that there has been a breach of the 1972 treaty.

The effort by the senators is being led by Jesse Helms, Republican of North Carolina. He and 19 other senators sent a letter to Mr. Reagan last month asking that the administration provide a report to Congress by December discussing the matter.

"We believe that it would be unwise to sign any new agreement with the Soviet Union until the official report has been sent to Congress on the purported new violation," the letter said.

"This is the opening salvo," said an aide to Mr. Helms, who added that the senator was determined to make the purported violation an issue even if the administration does not submit its report soon.

At issue is the significance of intelligence reports about two old radars that have been seen at an electronics installation near Kiev, in the Ukraine.

new treaty when Mr. Shultz visits Moscow next week. cern that the radars have been deployed in violation of some government officials say. Moreover, the radars the ABM treaty, which restricts the testing and deat the test ranges are based on old technology, and ployment of anti-missile systems.

Some arms-control supporters challenge the veraci- more modern mobile radars. ty of the charge and assert that the conservatives are trying to sabotage the new arms agreement and undermine the ABM treaty.

"It is a clear attempt to exaggerate a minor Soviet military program which past administration's have examined and concluded is not a violation," said James P. Rubin, assistant director of the Arms Control

Association, a private group, The debate concerns two types of old, transportable Soviet radars that may be capable of performing anti-missile functions. The two types of radars, which have been dubbed Pawn Shop and Flat Twin by intelligence

experts, were first observed 15 years ago. Several have been kept at the Soviet Union's ABM test ranges at Sary-Shagan in Kazakhstan and on the Kamchatka Peninsula in the Soviet Far East.

The Reagan administration has cited these radars as a potential violation of the ABM treaty's ban on the development and deployment of mobile ABM radars. But the administration has also said the evidence is

If the Soviet Union is involved in an effort to build a Secretary of State George P. Shultz and Soviet According to administration officials, some of the nationwide missile defense system, it would need hun-

leaders are expected to work out final issues on the conservative senators have privately raised the condreds of such transportable radars, or perhaps more, some officials say a defensive system would require

Last year, the State Department confirmed reports that most of the old radars had been removed or

But now the United States has received intelligence reports that one Flat Twin and one Pawn Shop radar have resurfaced at the electronics installation near Kiev, administration experts say. This has reopened the issue.

Some officials said the radars appeared to be undergoing a modification and were not operational.

"We know that they are not configured as they were at Sary-Shagan," a government expert said. "We don't know what that means."

Civilian officials at the Pentagon and some hardliners at the Arms Control and Disarmament Agency are said to be urging the administration to accuse the Russians of violating the ban on mobile ABM radars. Some State Department and other officials are said to take the view that the administration does not have a firm basis to charge the Russians with a violation.
"Nobody knows exactly what is happening," a gov-

Mr. Junejo said his government

U.S. officials are believed to be eager to question the general.

Mr. Junejo said that ultimately
Pakistan could survive a cut in U.S.

aid. "We hope we will succeed, but

if it is going to be otherwise, we

have to draw a new line," he said.
"That new line," he added, means

that Pakistan needs "to generate

our requirements," Mr. Junejo

And he added that even if aid

"We have the capability to meet

our own good resources."

ernment expert said. "That's why this whole thing is so

NUCLEAR: Rejection by Pakistan

versy arose recently following published accounts of private U.S. assessments of Islamabad's nuclear program, statements by top Pakiber and the whereabouts of a former brigadier general in the Pakistani Army, Inam ul-Haq, who is widely believed to have been Mr. Perver's

stani scientists and the arrest of a contact in Pakistan. But, he said, he

#### **Chaumet Affair Touches** French Justice Minister

By Barry James

PARIS -The scandal surrounding Chaumet & Compagnie, the high society jeweler, touched the French government Tuesday, with the Justice Minister, Albin Chalandon, starting a libel action against Le Monde for accusing him of keeping a secret cash account with

the bankrupt Parisian firm.

Le Monde said Chaumet had acted as an illegal banker, taking money from clients under the pretext of fictitious jewelry transac-tions and enabling them to evade taxes and, possibly, to export capital illegally. The newspaper also quoted a senior but unidentified magistrate as saying some accounts may have been used in cash laundering operations.

Mr. Chalandon dismissed the allegation that he kept a secret account with Chaumet as a "political maneuver" orchestrated by his Socialist opponents.

In interviews with the newspapers Le Figaro, France-Soir and Libération, Mr. Chalandon acknowledged that since 1972 he had an account with Chaumet on which interest was paid. But he said this was connected with the buying and selling of jewelry, and that all interest had been correctly declared to the tax authorities.

Le Monde, in a subsequent story. said that Mr. Chalandon's declarations served to substantiate its allegation against him.

The newspaper said Mr. Chalandon not only had concealed his relationship with the company but that his double role as justice minister and creditor had created a conflict of interest.

Jacques and Pierre Chaumet, the brothers who formerly controlled the jewelry company on the Place Vendome, filed for bankruptcy on June 11 with debts of about 1.8 billion francs (\$300 million).

They were jailed two days later on charges of fraud and breach of trust, and on Monday they were ordered held for a further two months while investigations continue. The charges were connected with the alleged use of creditors' assets for financial speculation and to conceal the company's bank-



Albin Chalandon, the French minister of justice.

son, a former Socialist minister, known the Chaumets for a long

in Le Monde followed questions last year after conservatives won lieve that they were engaged in raised in parliament by Edith Creslegislative elections, said he had fraudulent financial operations."

Pakistani in Philadelphia this sum-mer on federal charges of trying to buy a type of steel widely used in documents on the case requested documents on the case requested two months ago from the United

nuclear programs. It is believed that Pakistan has States. developed most or all of the com-ponents of a nuclear device but has not assembled one. India exploded a nuclear device in 1974. Both countries maintain that their nuclear programs are only for peaceful

aid restriction. But a new contro-

Mr. Junejo said he had investigated the Philadelphia case, involving Arshad Pervez, and concluded that "Pakistan had no hand in it at all." He said the steel "which was to be exported to Pakistan" could have been purchased in other coun- said.

"and clearly form part of an orchestrated campaign." It said Mr.
Chalandon would take legal action
"to repair the harm caused to his
and I have had a relationship with
them for 30 years," he said. "But
and clearly form part of an ormyself?" Mr. Junejo said. "Commyself?" Mr. Junejo said. "Common sense says we would not go
and create an issue when we are
already under a difficult situation."

An result. Mr. Junejo said he
policy on Afghanistan. That is very "Why should I go to the United were cut off Pakistan's policy to-

The Associated Press states, Maine and Vermont. He latTOPEKA, Kansas — Alf Laner said of the defeat, "As Maine ond term, won 27,747,636 votes to came to be thought of in later years

Educator and Publisher

WASHINGTON (NYT) — Eleanor M. Johnson, 94, founder of The plurality of 11,068,093 in the not seek public office again. He popular vote stood as a record until became a genial, unassuming pillar of the increase again, when with 30 million more of the increase again.

Miss Johnson produced the first issue of the newspaper on Sept. 21, 1928, and remained active in planning its contents until 1978, when

Roger Lancelyn Green, 68, Briton who wrote stories for children and was an authority on Victorian children's literature, Thurs-

Fahri Koruturk, 84, who was president of Turkey from 1973 to 1980, Monday of heart failure in

three Italian engineers by pro-ira-nian Kurds threatened Tuesday to reopen the still simmering Italian presented a motion calling for a new government explanation of its policies in the Gulf. Mr. Goria said political debate over its naval presence in the Gulf

Prime Minister Giovanni Goria. who last month ordered an eight-vessel flotilla to sail for the Gulf to protect Italian shipping only last week succeeded in dampening opposition to the move by defending his actions in detail before an often

New dissent arose when it was revealed Monday night that Mr. Goria's government had withheld the news that pro-Iranian Kurds were holding three Italians in ex-change for an Italian naval with-

It took a note delivered in Beirnt on Monday from the so-called Na-

tions on the ground that it had been mals in the northern Gulf after 2

The prime minister's office said the three had been kidnapped five days ago. But Foreign Ministry statements said that one had been kidnapped a month ago and that

rightist National Movement accused the government of bad faith in hiding the fact of the kidnaprightist National Movement accused the government of bad faith in hiding the fact of the kidnaprightist National Movement accused the government of the first mines the Bull National Movement of the first mines the Bull National Movement accused the first mines the Bull National Movement accused the government of the first mines the Bull National Movement accused the government of the first mines the Bull National Movement accused the government of the kidnaprightist National Movement accused the government of the kidnapright National Movement accused the government of the kidnapright National Movement accused the fact of the kidnapright National Movement accused the fact of the kidnapright National Movement accused the government of the government of the government of the government of the go

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#### Lhasa Reported Calm After Protests

BELJING (Renters) — Western diplomats said Tuesday that Lhasa remained calm following recent independence protests, but a Tibetan government official said journalists were not allowed to gather news by

telephone.
The Tibetan capital was still being heavily policed but no fresh clashes.
The Tibetan capital was still being heavily policed but no fresh clashes. had occurred by Monday evening, a diplomat in contact with Lhasa said.

Chinese measures to restrict the numbers of foreigners entering the city. which is officially open to the outside world, appeared patchy, he added.

China has said about 50 foreigners were directly involved in the anti-Chinese riots Oct. 1 in which Tibetan sources said 19 people were killed Beijing officials said six died. Chinese travel officials have told Lhas hotel managers that tourists not part of an organized group will have to leave, and travelers and journalists have been refused air tickets to liber

#### Barschel's Brother Suspects Terrorists BONN (Reuters) - The brother of the West German politician, Uwe Barschel, forced from office in a political scandal, said on Tuesday that he

might have been murdered by terrorists. Eike Barschel told West German radio that a mysterious informant who met his brother, the former premier of the state of Schlessing-Holstein, shortly before his body was found in a Geneva hotel Sunday,

could have been a decoy for urban guerrillas.

Mr. Barschel's family have said the politician had come to Geneva to meet an informant called Robert Roloff, who is said to have promised to produce a photograph proving a conspiracy behind the scandal that forced Mr. Barschel to resign last month. The Geneva police said that preliminary autopsy showed heart trouble might have caused his death but added they had not ruled out suicide or murder. Family members said

#### (Continued from Page I) was behind a plan to disrupt U.S. weapon, and the Reagan administration has consistently waived the aid contration. But the denied any involvement. Sithole Says U.S. Will Deport Him

WASHINGTON (LAT) — Ndabaningi Sithole, a former African revolutionary who sought political asylum in the United States to promote private enterprise as the cure for Africa's political troubles, says the U.S. government has decided to deport him.

Mr. Sithole, founder of the Zimbabwe African National Union, a

major black nationalist faction now led by Prime Minister Robert Mugabe, said he would be allowed to appeal the decision. In an interview,

Mr. Sithole said that if he were forced to return to Zimbabwe, "It would be like returning to imprisonment or returning to the grave."

Mr. Sithole, 68, fled Zimbabwe in 1984 after surviving several assassination attempts. He has been living in the United States since 1985; A State Department spokesman declined to comment on Mr. Sithole's case.

#### Kohl, Gorbachev Meeting Planned



they believe he was murdered.

news conference in Bonn.

BONN (Rauters) - West Garmany and the Soviet Union have agreed in principle that Chancellor Helmut Kohl and Mikhail S. Gorbachev should meet, a Kremlin of ficial said Tuesday.

Anatoli F. Dobrynin, a Gorba chev foreign policy adviser, gave an optimistic picture of Moscow-Bonn relations at a news conference at the end of a six-day visit to

West Germany.
Mr. Dobrynin, the former Soviet
ambassador to Washington, toured West Germany as a guest of the opposition Social Democratic Party. He also met with Mr. Kohl and Foreign Minister Hans-Dietrich Genscher for talks focusing on arms control. Mr. Dobrynin said:
"The chancellor and I discussed a Anatoli F. Dobrynin at the possible German-Soviet summit.

This is on the agenda, but no concrete timetable was mentioned

#### For the Record

Pierre Juquin, leader of a reformist movement in the French Commu-nist Party, declared his candidacy Monday for the presidential elections next spring, the first Communist to challenge the official nominee, Andre

The United Nations General Assembly, for the sixth year, blocked a bird Tuesday by Arab states to reject Israel's credentials. (Reuters)
A former political prisoner, Vladimir Titov, 49, who spent 18 years in
Soviet labor camps and psychiatric hospitals, reported Tuesday that he has received permission to emigrate.

The U.S. Supreme Court let stand Tuesday the ban on landing rights for South African Airways, a key provision of the sanctions Congress imposed against South Africa to force it to abandon apartheid. (AP)

#### TRAVEL UPDATE

Inexpensive drinks and gasoline in Ireland should be made available to tourists, and air fares must fall, according to a study on the tourist industry prepared for the Irish government.

(Reuters)

Iran Air is to begin a weekly service between Tehran and Larnaca in

Cyprus in December, the Iranian press agency IRNA said in a report

monitored in Paris on Monday.

(AFP)

#### Kidnappings Rekindle

Italian Debate on Gulf By Loren Jenkins

hostile parliament

drawal from the Gulf.

tional Union of Iraqi Kurds an-Mr. Goria to admit that the three Italians had in fact been kidnapped in northern Iraq.

conducting "secret diplomacy" to journey from the Strait of Homes.

the two others disappeared two

pings during the parliamentary deish Navy has found since four of its

ernment should stand firm against Washington Post Service the Kurdish demands Tuestay,
ROME — The kidnapping of Communist leaders in parliament he would answer the challenge in a questions period Wednesday.

There were others, like Mario Campana of the Independent Left, who demanded outright that the Italian government recall its flotills of three minesweepers, three frigates and two support ships.

#### **GULF:** 32 Killed in Iraq

(Continued from Page 1) an warship attacked a Saudi Arabian tanker, the Petroship B, in the territorial waters of Dubai, according to shipping sources. The 39,115-ton tanker was on its way out of the Gulf when the Iranian nouncing the kidnapping to get the out of the Gulf when the Iranian Italian Foreign Ministry and later frigate opened fire, slightly damage ing the tanker, the sources said.

Meanwhile, a large convoy of Kuwaiti tankers flying the U.S. flag The government defended its ac-

#### ■ British Find 2 Mines The Defense Ministry in London

said a British minesweeper found two mines off the United Arab Emirates port of Fujaira on Tues day, Reuters reported. The minehunter Brecon located

Opposition groups ranging from depth of about 300 feet using some both mines on the scabed at a the Italian Communist Party to the equipment during a routine sweet

Although many members of par-liament said Tuesday that the gov-

#### LA MÉTAIRIE CLINIC

This long-established presti-gious clinic in Nyon, Canton de Vaud, and just 20 minu-tes from the center of Gene-va, is the only private psy-chiatric and addictive disease treatment facility of its kind in the region. In a picturesque setting La Metaine Clinic combines the Swiss tradition for top quality psychiatric health care with the latest in American-style

treatment program for alcohol and other addictions All clinical services offered are under the direction of one of the full-time physi-cians at the facility and confidentiality is always res-

**Psychiatric** ervices include : Psychotherapy Pharmacotherapy

 Psychogenatrics The alcohol treatm program includes:

Detovification

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Out-patient care Family services Paramedical activ

ErgotherapsPhysiotherapy Outings Gymnastics, tennis and other sports Full details about La Metairie

will be provided by comple-ting the coupon below. For ADMISSIONS, please phone 41-22/61,15,81.

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☐ La Metatrie Clinic in general

Town and country:

end to The Administrator, Clinic La Metame, Route de Bon-Bougy, CH-1260 NYON (Switzerland). The information will be sent in an inmarked em clope

goes, so goes Vermout." He displayed the same sense of

don, the former Republican gover-nor of Kansas whose presidential bopes were swamped in Franklin D. Roosevelt's landslide in 1936, died Monday, He was 100. A Sense of Humor New York Times Service

preferred to be known as Alf, was is an old story. But let me tell you

gallstone and mild bronchitis he returned home Oct. 10. Mr. Landon received President Ronald Reagan and his wife, Nancy, at his home last month in honor

Alfred Mossman Landon, who

turned the company into a "hidden

bank," taking loans from Mr. Cha-

landon and 73 other people, and

paying interest as high as 14 per-cent. It added the brothers had

been acting as bankers to some of

their clients since 1982, when they

first began having financial diffi-

Ministry of Justice said the articles

of his 100th birthday Sept. 9. In his landslide loss to Roose-

Arias Wins Prize

(Continued from Page 1)

the ill-fated Vietnam peace accord;

on proposals made by the so-called

Contadora group of South Ameri-

can governments, but early this year Mr. Arias called a new meet-

signed in Guatemala on Aug. 7.

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BUCHWALD

IN THE HIT EV

achievements that were made after out of kilter."

**NOBEL:** 

bumor a month after the election, when as the outgoing governor of Kansas, he addressed the Gridiron Club, an organization of Washington newspapermen.
"If there is one state that prepares a man for anything, it is Kan-

sas," he said, "The Kansas tornado

the father of Senator Nancy Lanof one. It swept first the barn, then the outbuildings. Then it picked up don Kassebaum, Republican of Kansas. He was hospitalized Sept. the dwelling and scattered it all 28 at Stormont-Vail Regional Medical Center. After treatment for a "As the funnel-shape cloud went twisting its way out of sight, leaving nothing but splinters behind, the wife came to, to find her husband

"She angrily asked him, 'What are you laughing at, you darned old In his landslide loss to Roosevelt, Mr. Landon carried only two the completeness of it.'\*

chancellor of West Germany; Henry A. Kissinger and Le Duc Tho for for pessimism is that, as a diplomat So far, the main accomplish-

and Anwar Sadat of Egypt and is not underwritten by enough good been the creation of "national rec-Menachem Begin of Israel for the faith or compulsion to make people onciliation commissions" in all of

year's award, however, was that fairly complicated ballet, and grad-tween government and rebel repre-

tional support.

an independent country.

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Mr. Arias was rewarded for ually little bits and pieces will get sentatives from both El Salvador

in Honduras put it, "this agreement ments under the peace plan have

ment is willing to tolerate only so agree on is that Taiwan is an inte-

much dissent, two dissidents gral part of China. The disagree-

charged were recently with sedition ment is that each side regards itself

for advocating that Taiwan become as the legitimate ruler of the whole.

ple in Taiwan.

16,679,543 for his Republican rival. as the prototype of Middle Western Mr. Landon received 8 electoral provincialism and conservatism. votes to Roosevelt's 523.;

Alf Landon, 1936 Loser to Roosevelt, Dies at 100

1964, when with 30 million more of the business community in To- land voters President Lyndon B. John- peka, which was the headquarters son defeated Barry M. Goldwater of the oil-well business that had by 15,948,746 votes. Even so, the made him a millionaire by the late Arizona Republican carried six 1920s. states with 52 electoral votes.

Mr. Landon could bear his deernor. Wearing his oil field workweakly Reader.

Weakly Reader. cause he had had no real hope of dora that was to become a Other deaths: winning and partly because he did trademark, he campaigned in vil-not fear for the future of the nation, lages across the state. He defeated as did many of his fellow Republicans, if Roosevelt was re-elected.

Throughout his life Mr. Landon was a member of his party's liberal sissippi to survive the New Deal wing. As governor of Kansas he endorsed many of the most contro-versial aspects of the New Deal. He Republican gubernatorial candi-

and Guatemala and a political

It is the prospect of links to the

mainland that most interests peo-

"We'll visit at the beginning of

tives of her father, who live just 400

There are complications, of

. In 1932, Mr. Landon ran for govthe Democratic incumbent to be-

come the only Republican gubernatorial candidate west of the Mis-

In 1934, Landon was the only respected and admired Roosevelt. date in the country to be elected.

manders regarding an amnesty. But

TREATY: Central Americans Move on Peace Plan but Uncertainties Remain (Continued from Page 1) the peace plan with the thinly ame with the peace plan, the San-reach an agreement by Nov. 5, he ambassador in the region said recently. "It is an agonizing process." gua's Sandinist government by mil-al cease-fires in three specific areas of the country and have been seek-ing contacts with contra field com-truces within 90 days of signing.

In Madrid, representatives of the

they have steadfastly refused to Guatemalan government and a retalk to the contra leadership about bel coalition called the Guatemapeace pact they signed.

comply." Instead, he said, "success the countries except Honduras, the a negotiated cease-fire or other lan National Revolution Union last was unusual about this is based on all the countries doing a initiation of formal peace talks bepeace provisions on grounds that week held the first formal peace these leaders are puppets of the talks in that country's 26-year-old Reagan administration. guerrilla war, but reached no agree-In El Salvador, President José ment beyond pledges to study each other's proposals.

Both sides called the Oct. 7-9

the Feb. I deadline for nomina.

Despite some early opposition opening in Nicaragua.

Despite some early opposition opening in Nicaragua.

The Sandinists have restored talks in the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation ent reluctance of Honduras, all the leased imprisoned foreigners as the sandinists have restored talks in the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the Farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the farabundo Marti National Liberation from the capital with leaders of a rebel alliance made up of the farabundo Marti National Liberation from the capital with leaders of a rebel alliance made u talks a first step toward peace, but declined to say if they would meet again. The talks appeared to h parliamentarian. Central American parties concused of counterrevolutionary activities and opened greater space commissions to seek a negotiated founder on the government's de-They agreed to set up two joint mand that the estimated 2,000 rebels lay down their arms and the ing with the leaders of Guatemala, and formally accepted the accord. for opposition political parties. But cease-fire and agreements on other guerrillas' refusal to do so without a broad political agreement.

El Salvador. Honduras and NicaraThey realize they cannot be seen to
gua shortly after he was elected
oppose "peace" and go against a
plan that has such great internaThe initial discussions centered
They realize they cannot be seen to
they have done nothing so far to
provisions of the Arias peace plan
they have done nothing so far to
provisions of the ruling
plan that has such great international support.

They realize they cannot be seen to
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They realize they cannot be seen to
diminish the control of the ruling
plan that has such great international support. In Honduras, there has been no sign yet of moves to comply with the peace plan's prohibition on rebels' use of one state's territory for "aggression" against another — a provision that Nicaragua says requires the removal of contra bases

The signing of the plan appeared to catch the Reagan administration by surprise. Since then, the White House has been left groping for a coapies a place in society on a par with the rease.

The signing of the plan appeared they taken any action suggesting a ment or of Mr. Duarte's insistence that the rebels abandon violence and join the political process.

Mr. Duarte said that if the ceaseing at which he submitted his own policy that would reconcile a politiplan, which led to the agreement cal need to show some support for To further demonstrate complifire commission were unable to from Houduran soil. Mr. Duarte said that if the cease-

TAIWAN: Greater Democracy, Broader Mainland Contacts Are Expected

to Taiwan with his army in 1949, he and raw materials in abundance, brought with him about two milbrought with him about two million people. Almost all left relatives behind. Bo Yang, a prominent Taiwan author, said that last year he had a reunion in Hong Kong with his two daughters, whom he had not seen since 1949. Next year, Mr.

Chiang Ching-kuo, the son of Chiang Kai-shek, over the on open seen since 1949. Next year, Mr.

retary who has never seen the rela- the mainland. tives of her father, who live just 400 miles (650 kilometers) away on the mainland. "My father can hardly or even limited trade with the

There are complications, or course. "My mother refuses to come along," the secretary added. Yu-ming, the chief government ical parties. It says that if it is too easy to form new parties, the opposition will become fragmented.

(Continued from Page 1)

That is a heresy in both Taipei mainland, whom he had to leave four opposition parties have been four opposition parties have been and Beijing. The only thing the communists and Nationalists

When Chiang Kai-shek retreated

Already there are pressures for commercial links. Jaw Shau-kong an American-educated legislator. When Chiang Kai-shek retreated noted that the mainland has labor

> next year," said a Taipei-born sec- Bo said, he hopes to visit them on tions of many elderly Nationalists. The pace of the changes has left the principal opposition group, the Democratic Progressive Party, in disarray, and lately the party has been caught in the unseemly position of favoring continued restric-

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neys and field examiners are scheduled to stay home.

Different staff members regularly take every other

Monday off. Most employees love the schedule. But is it good for the government?

Meeting Plane

gs Rekind

computer whiz and an heir to the Campbell soup forume, Forbes magazine reported.

The magazine annually lists the 400 wealthiest Americans. This 'year, with an average worth of \$550 is \$220 billion, a jump of 41 percent from last year and an amount big enough to crase last year's U.S. budget deficit of \$205 billion, the magazine said Monday in releasing

No. 1 for the third year is Sam Moore Walton, whose assets from \$1.3 billion, and Ted Arison, who has chain of discount outlets based built Carnival Cruise Lines and last in Arkansas, Wal-Mart Stores, year took it public, quadrupling his nearly doubled to \$8.5 billion.

'Compressed Weeks' Lift Office Morale, but Are They Efficient? does little more than offer employees regular three-

day weekends. This is not a schedule I would implement if I were an office manager," said Stanley Nollen, professor of business administration at Georgetown University.

fornia, office of the National Labor Relations Board take the day off because they are working a "compressed week." On alternate Fridays, three other attorneys and field examiners are scheduled to It "does nothing whatsoever to change an employ ee's sense of control and responsibility," he said, adding: "It just gives the impression of more vacation, which is hardly in the spirit of dedication to a job." Donald W. Hasbargen, a Minneapolis management consultant, said he thinks compressed work schedules can change the psychology of an office.

"A lot of time, working professionals like lawyers and engineers tend to work more hours than sched-Nearly 10 years after Washington began to experiment with alternative work schedules, some managers and engineers tend to work more houndled." he said, but a "strange psychol when new routines are introduced—bave to work is exactly the schedule."

Nearly 10 years after Washington began to experiment with alternative work scheduled. The said, but a "strange psychol when new routines are introduced—bave to work is exactly the schedule."

Nearly 10 years after Washington began to experiment with alternative work schedules. The said, but a "strange psychol when new routines are introduced—bave to work is exactly the schedule."

Nearly 10 years after Washington began to experiment with alternative work schedules, some managers have to work is exactly the schedule. "Nearly 114,000 of the federal gov uled," he said, but a "strange psychology develops" when new routines are introduced — "that all you

Nearly 114,000 of the federal government's 2,1

million civil servants are on a work schedule called 5-

Office of Personnel Management. As a result, some managers say, offices on a 5-4-9 schedule are sometimes thinly staffed on Fridays and Mondays. And the emptying out of government of-fices at the beginning and end of the week has at least the potential of creating bottlenecks, affecting productivity and chipping away at the work ethic. But supporters say it may improve morale enough to make up for the disadvantages.

One labor relations board attorney, who asked to remain anonymous, said he had been accustomed to working nine hours a day. When 5-4-9 was introduced, he received an extra day off every two weeks with no other change in his routine.

4-9; it involves taking a day off every two weeks in return for adding a total of eight hours to their work days during each two-week period, according to the "Professional occupations have a different ethic" than said Peter W. Hirsch, the National Labor jobs governed by clock-watching, he said, and among professionals there has always been a feeling "that if it's necessary to work extra hours, it goes with the

> Kathleen McCarthy, an attorney on the 5-4-9 schedule in the board's Boston office, sees it differently. "I disagree with the idea that we are somehow cheating because the government is not getting as many freebies as it got before," she said.

> She noted that occasionally she has had a case in Providence, Rhode Island, that ended at 5 P.M. and then had an unpaid hourlong drive home. "Now I get

#### Reagan Tones Down His Language on the Bork Nomination

which he blamed Mr. Bork's plight already been done and see that that Baker and other pragmatists in the on "a few liberal special interests" kind of performance is never re-By Lou Cannon Washington Post Service on "a few liberal special interests" kind of SOMERSET, New Jersey — that "have declared a war of con-President Ronald Reagan on Tues- quest on the American system of day toned down an appeal for his justice.

Supreme Court nominee, Robert
H. Bork, deleting from his speech
an accusation that "Judge Bork has
been the victim of a sophisticated
H. bork deleting from his speech
that "Judge Bork and I agree that
there there are no illusions about
the outcome of the vote in the Sen-

nuest on the American system of The White House spokesman, ustice." Marlin Fitzwater, said Mr. Reagan Instead, Mr. Reagan said mildly would make a six- to seven-minute nationally broadcast speech

and the ultimate decision will impact on each of us and each of our Bork.

Sey Chamber of Commerce in children if we don't undo what has For the time being, at least, Mr.

For the time being, at least, Mr. of Ohio.

vailed over conservatives who wanted Mr. Reagan to make Judge Bork the symbol of an ideological confrontation.

Newspaper advertisements an accusation that "Judge Bolk mas been the victim of a sophisticated campaign of smears and lies" and conceding that Judge Bork would be rejected by the Senate.

Mr. Reagan's revised strategy was announced three hours after the fitness of those men and women white House aides distributed the selected to serve on our courts—

an accusation that "Judge Bork and the outcome of the vote in the Senate, but we also agree a crucial officials said privately that the toned-down approach also reflected a desire by the White House chief of staff, Howard H. Baker Jr., and senators who oppose Judge and senators who oppose Judge Edward M. Kennedy of Massachusetts and Howard M. Metzenbaum Edward M. Kennedy of Massachu-setts and Howard M. Metzenbaum

was a comment that the Judiciary Committee hearings on Judge Bork had been "marred by distortions Byrd of West Virginia, said on the and innuendos."

The White House communications director, Thomas Griscom, denied that the administration wa trying to "have it both ways" by making public a harsh attack and then substituting more moderate

**■** Democrats Back a Vote

Mr. Reagan's only criticism of licans to ask for more time even the Senate in his speech Tuesday though President Reagan has called for quick action.

> Senate floor he was accepting Mr. Reagan's suggestion on quick action for the nomination

Debate should begin right away, Mr. Byrd said, with a vote at 6 P.M.

But the Senate Republican leader. Bob Dole of Kansas, and the Republican assistant minority leader, Alan K. Simpson of Wyo-Senate Democrats proposed ming indicated that Bork support-Tuesday an early vote on Judge ers would need at least three days Bork's nomination, forcing Repubof debate.



#### **AMERICAN TOPICS**

By Judith Havemann

Washington Post Service

neys and field examiners in the small Oakland, Cali-

WASHINGTON - Every other Friday, four attor-

Where Development

Yields to Dirt Roads Since 1981, Connecticut has permitted towns to designate some roads as scenic to protect them from being paved, widened or otherwise developed, as long as the owners of 51 percent of the road frontage agree. Four towns have done so: New Milford, Lebanon, North

Stonington and Redding, but not without controversy, The New York Times reports. George Clahr, a retired eye surgeon, credits the dusty, bumpy service of Indian Trail Road in New Milford with pre-

serving pastoral charm. "Keeps away the Sunday drivers in Lincolns, who don't want to bang their heads on the roof or lose their license plates,"

Others say dirt roads cost too

emergency vehicles.

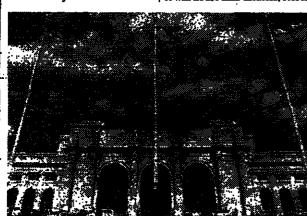
**Short Takes** 

Yale University went coedu-cational in 1969, and now the small 20-foot (6-meter) swim-ming pool at the Yale Club in Manhattan has followed suit. Since 1915, when the present

club's building went up, only men have had access to "the plunge," as it is called, and they have chosen to swim nude. Starting this month, women may swim too and all swimmers

Eugene Hasenfus, the American mercenary who was shot down while air-dropping arms to the U.S.-backed rebels in Nicaragua, sentenced to 30 years in prison and then pardoned a month later, is swing his former employer, Corporate Air Ser-vices, for \$35 million, claiming the company left him broke and facing huge legal bills. The lawsuit says Corporate Air Services was run "right out the back door of the White House." Mr. Hasenfus plans a separate suit against the federal government.

After years of desuctude Washington's Union Station is to be restored to its former magnificence within the coming year with \$140 million — \$110 million from the federal government and \$30 million from private investors. In addition to resuming its full role as a railroad station,



much to maintain, endanger five restaurants, 40 fast-food school buses and could delay vendors and even sidewalk cafes.

Los Angeles's new skyscrap-ers, designed with flexible steel "I was raised in Nebraska on dirt roads, and there is nothing scenic or pleasant about them," said John T. Knepper, a retired frames to resist earthquakes, did just that during this month's said John 1. Anepper, a retired oil company executive. "These people aren't talking about preserving scenic roads. What they are really talking about is stopping development. They want their own little private preserved the rose of the contract of the co temblor, which measured 6.1 on the Richter scale. Until 1957, because of the fear of quakes, city codes limited buildings to 150 feet (45 meters), or about 13 stories. The major exception was City Hall at 27 stories. Today. serves, and the rest of us can the city's tallest building is the worry about finding places for other people to live." But Robert W. Valkenier, a 856-foot, 60-story First Interstate Bank tower. Structural en-gineers told the Los Angeles retired magazine editor, said, Times they are confident that the Those of us who have become skyscrapers will remain standing exurbanites are attracted to what rurality is left."

8.0 or more strikes the city. Now, a book for singing in the shower. "Shower Song Times" contains 11 show times, including "Oh, What a Beautiful Morning" and "I'm Gonna Wash That Man Right Out of My Hair." The book is waterproof and has a handle that can be looped over the shower head. Priced at \$4.95, it is published by Steam Press Books of Watertown, Massachu-

even if a widely forecast quake of

-ARTHUR HIGBEE

#### Billionaires Double in U.S.

NEW YORK — The number of Jacqueline Mars Vogel, who billionaires in the United States Forbes said it recently determined -nearly doubled this year to 49, their was an heiress to the Mars confecnumber swelled by an emerging tion company's family fortune, and group that includes a 31-year-old is worth \$1.15 billion. At 31, William H. Gates won the title of youngest new billionaire. A

mathematics prodigy and Harvard dropout, Mr. Gates founded the Microsoft computer company 13 years ago. His stake of 40 percent million, the value of the Forbes 400 in it is worth \$1.25 billion. The oldest among the Forbes 400 is the heiress of the New York Times Co., Iphigene Ochs Sulz-

berger, 95. Also on the list for the first time The list will appear in the magaine's Oct. 26 editions.

Soup heir, at \$1.3 billion; August Busch, the Budweiser brewmaster,

#### There is no room for compromise.





Lufthansa

#### Who Sank Judge Bork?

Robert Bork is an honorable man with an impressive record as a professor, lawyer and judge on the United States Court of Appeals. Yet a Senate majority seems lined up against his nomination to be a Supreme Court justice. Why? Mr. Bork angrily blames a campaign of sordid distortion of his positions. He wants to strike a blow against such campaigns and thus insists on pressing his case to a final floor vote.

Mr. Bork is surely entitled to an up-ordown decision. There have been distortions of his positions; the broad battle over his nomination has at times been reduced to slogans. But even if unfair politicking contributed to his apparent inevitable defeat. dwelling on that sweeps aside a more obvious and more powerful explanation: the unacceptability of his consututional views.

Mr. Bork had a Judiciary Committee hearing of unprecedented care and thoroughness and a fair chance to answer every criticism. The moderate senators who made the difference heard 12 days of testimony.

A resounding 9-to-5 majority voted no. "Robert Bork wants to be a Supreme Court Justice. But the record shows he has a strange idea of what justice is." The narrator of the television ad is Gregory Peck, the movie actor. "He defended poll taxes and literacy tests which kept many Americans from voting. He opposed the civil rights law that ended 'whites only' signs at lunch counters. He doesn't believe the Constitution protects your right to privacy. And he thinks that freedom of speech does not apply to literature and art and music . . Is this 60-second spot fair debate? The

nominee apparently feels strongly that it is

not. Without identifying detractors he thinks

"the facts of my professional life have been misrepresented." And he denounces the use of "the tactics and techniques of national

political campaigns" in a confirmation fight. The Peck TV spot, to take an example, is a mixture of exaggeration, understatement and fair debate. Mr. Bork did not defend poll taxes or literacy tests, as the Senate well knows. Senators are disturbed, however, that he criticized Supreme Court decisions holding that Congress had the power to strike them down. But he did oppose the law that desegregated lunch counters, calling its principle one of "unsurpassed ugliness."

He doesn't deny that the Constitution protects some privacy values, but he criticized Supreme Court decisions striking down state laws against contraception and abortion. He has amended his views of freedom of speech, but senators worry about the depth of his conversion.

Why does a Senate majority oppose Mr. Bork's elevation? An important reason is the 1986 election. President Reagan campaigned for a Republican Senate that would confirm his judges: the voters gave control to the Democrats. The lobbying and advertising campaign was another reason. But above all rose the merits of the Bork nomination, as ventilated in fair, exhaustive, sometimes brilliant hearings. Far from settling the doubts of moderate senators, these created new ones for one senator after another.

Whether or not one is comfortable with television spots concerning the Supreme Court, to blame them for Mr. Bork's evident fate confuses supposedly low blows with demonstrably hard ones.

- THE NEW YORK TIMES.

#### True Bush, but No Tiger

Most presidential candidates claim the year in which they are running is a turning point in history, a moment of great decision, when the nation's future for a generation of two is at stake. George Bush, announcing his candidacy Monday in Houston, made no such claims. The crucial election in his view was 1980: "After seven years of hard work, we have" - is this pua intended? - "righted ourselves." The economy is now growing again, he said, and the United States is once again strong abroad. "We don't need radical new directions," he went on, "we need strong and steady leadership. We don't need to remake society, we just need to remember who we are."

Mr. Bush comes with the huge built-in advantages and disadvantages of the vice presidency. He used this occasion to say that he is stepping out of the shadow of the president in which vice presidents do and ought to exist and sharing "my own hopes and intentions." But those looking for great policy differences from Mr. Reagan will be disappointed. Mr. Bush wants more spent on college scholarships, and he called for a taxpayers' bill of rights, whatever that is. He pledged, as Mr. Reagan did in 1984, that "I am not going to raise your taxes, period." He assured us that "I do not hate government." He praised the Reagan record on arms control. He criticized it on the environment. But he was light on specifics.

What Mr. Bush talked about most was obligation — the obligation of a mostly affluent population to the less fortunate at

home and out in the world. Affluence implies "helping your brothers and sisters, whoever they are, wherever they are, whatever their needs." The son of a Wall Street investment banker, he denounced "greed on Wall Street and graft in city hall." In a country whose cultural tone is increasingly set by the gaudy, glitzy rich, Mr. Bush preached an ethic of austerity and service that flows from the best traditions of his family and his party. Attacked as a privileged preppy, Mr. Bush recalled the great Yankee achievements: freeing the slaves, providing universal education, assimilating immigrants. American have an obligation to serve others in their communities and, this foreign policy hardliner added, in the armed services. America has an obligation to go beyond contain-ment and help "freedom fighters" in Afghanistan, Africa and Nicaragua.

Mr. Bush has raised \$12 million and leads in polls, but he faces tough initial contests in Michigan, Iowa and New Hampshire and is regarded with derision by most experts. We did not see in Houston the 'tiger unleashed" that Mr. Bush promised last weekend, but we saw something more than the acolyte he has often seemed. Mr. Bush has been advised to position himself this way and that: he seems to have decided to present himself much as he is, and make the best of it. He has a campaign "style" problem that distorts rather than reflects the nature of the man. A lot is riding on whether he can overcome it.

- THE WASHINGTON POST.

#### Jackson's Poor Judgment

great pains to project himself as a serious candidate for the presidency. But the disclosure of his endorsement contract with a chain of business schools raises a serious question about the judgment of this minister who would be president.

A recent ad for the Manhattan branch of the 22-school chain showed Mr. Jackson's smiling face next to a quotation combining the famous litany of his PUSH self-help campaign with the huckster's line from latenight television: "I want you to be somebody and you can if you try ... Pick up that phone and call now!" Mr. Jackson was to be paid for the ad, and for a series of radio and television endorsements as well. But neither he nor officials of the Allied Education Corp. would say how much.

Mr. Jackson does not appear to have done anything illegal. As a spokesman for the Federal Election Commission put it, the purpose of the election laws "is not to keep candidates from making a living just because they're candidates." But neither does Mr. Jackson seem to recognize the dilemma he created for himself. He cannot defend the appearance as campaign-related because if it

But if the contract is not campaign-related, it is the rankest commercialization. If Mr. Jackson chooses to make a living

by peddling his picture and reputation to advertisers, he is free to do so. He is not, however, entitled to expect the electorate then to take him seriously as someone running for president. If he advertises for a business school, why shouldn't another candidate advertise for automobiles? Why shouldn't shoe companies thrust endorse-ment contracts before a candidate: Run, in Reeboks! New Balance's Balanced Ticket! After initially defending his deal. Mr. Jackson said Thursday that he would with-

draw from it because it was important that his activities be both "appropriate" and "correct." He seems to have grasped belatedly that there is something profoundly wrong in a presidential candidate behaving as he did.

Presidential candidates are no strangers to advertising and endorsements. But that traffic is usually for themselves, and in a different currency. It is one thing to hustle for votes. Hustling for cash by promoting someone else's business raises an unholy smell. - THE NEW YORK TIMES.

#### Other Comment

#### Getting Out of the Gulf

The temptation for the Western powers to withdraw [from the Gulf] rather than get involved in combat is going to grow. But if the warships were withdrawn, the West's oil supply would be jeopardized and the Arab states would feel abandoned to the mercy of the Islamic revolution. Clearly, unless peace can be achieved, it will be much more difficult to get out of the Gulf than it was to get in.

- Neue Zürcher Zeitung (Zurich).

The U.S. Senate came out four-square recently in behalf of embargoing all imports from Iran. The vote was 98-0. Not for a long time have so many voted so decisively to sage to Iran that the United States will no longer "tolerate business as usual." That is not likely to set the avatollahs to trembling. They know pointless moral posturing when they see it. So do the American people.

- The Los Angeles Times.

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#### **OPINION**

#### Go Slow on Glasnost; a New Era Has Begun

By Stephen S. Rosenfeld

Gorbachev reforms is coming to a new phase. No longer is the focus on whether the reforms will deepen and stick. There is still much doubt on that question, but the working assumption now is that the reforms have a good chance of succeeding and that their success would be a surpassing geopolitical event. All this sharpens the question of whether reform would make the Kremlin more mellow or more menacing and — here is the cutting edge — of whether the United States can do anything to

make it come out the right way. One answer was offered last week by the State Department's ranking Soviet-affairs specialist, Thomas Simons Jr. Speaking for the administration's cautious optimists (who on a day-to-day basis are not necessarily predominant), he said that the United States should hold to its present policy course, which he de-scribed as being ready to test Mik-hail Gorbachev's promise across the board. Of "well-intentioned but illu-sory" efforts to "help Gorbachev reform, "he said, "there is nothing to be gained by offering pre-emptive concessions in the hope they will

promote positive change."

Meanwhile, a very different appeal was coming from a bipartisan study group of the Institute for East-West Security Studies (IHT, Oct. 8, 9). Decrying a "purely reactive Western ap-proach," the group suggested the West should "welcome and encourage the reformist inclinations that Gorbachev has set in motion," and concluded that it was in the United States's self-

interest to help the Soviet leader.

In sorting all this out it helps to recall how the Reagan administration's own thinking has progressed. It started out inclined to believe that the Kremlin was hostile, and probably irreversibly so because of its basic nature, and that while the Soviet Union's policy might be blunted by U.S. pressure there was only slight hope — though there was some that steady pressure would soften the system itself. The Reagan team doubted that Mr. Gorbachev's reform program could amount to much, and suspected it might be designed, or in any event used, to give the Gobachev regime a "breathing spell" for economic catchup.

From this base line of skepticism the administration has, in its fashion. come to terms with Mr. Gorbachev's progress. It isn't that Ronald Reagan's own ambitions for his presidency had nothing to do with it, but, playing political catchup, he has moved to engage Mr. Gorbachev most conspicuously in arms control, but in human rights, regional dis-putes and direct relations, too.

Reaganites are sensitive to any suggestion that their man has tiptoed away from his old ideological convictions. Quietly, but with some justice, they contend that his earlier analysis

WASHINGTON - Richard Burt has gone native. The U.S.

ambassador to the Federal Republic

of Germany has caught the epidemic

of the Foreign Service: He thinks his job is to speak to the American peo-

ple on behalf of the government of West Germany. I thought it was sup-posed to be the other way around. Mr. Burt's column (IHT, Oct. 9)

replays the same tune about why the

NATO allies should not be asked to

do more: They are contributing more than they did in 1970; European na-

tions maintain a draft; the German

countryside is littered with bases and

military exercises. But his statistical

computations elude me. The fact is

that, in 1971, West Germany spent 3.4

percent of its gross domestic product on defense, and by 1985 the figure had dropped to 3.2 percent. U.S. spending

stayed about the same, at 6.9 percent.

About 8 of every 1,000 Germans are in

uniform; 9.5 of every 1,000 Americans are. More than a half-million of these

Americans are stationed in Europe.

How about the question of con-

scription? The reason the Pentagon is not interested in going back to draft-

ASHINGTON — The debate of a Soviet Union under great ecoin the United States over the nomic and technological stress was precisely the analysis that Mr. Gorbachev made in turning to reform, and that U.S. pressure - arms competition, the technology and credit squeeze, the contest of ideas and development models - helped aggravate the huge systemic difficulties driving the Soviet leader. It follows that the United States, far from determining to do Mr. Gorbachev a favor, should act in its own interest

and sustain a certain level of pressure

even in these more civil times. This strikes me as not only consistent with conservative precept and with Mr. Reagan's obligations to his political base but as sensible and prudent, even assuming, as we have no right to assume, that the United States actually could "help" Mr. Gorbachev. Not to play with words, but making "preemptive" concessions, as distinguished from reciprocal ones, could simply invite the Kremlin to pocket unearned gains. I am leavy of what might be the substance of the East-West Institute's preferred "creative" response, especially when it is comes from people unable to acknowledge that, in criticizing Mr. Reagan earlier for pushing Moscow

too hard, they went too far.

Still, if the "creativity" crowd is on the mushy side, it is on target in recognizing the special quality and opportunity of this moment in East-West relations. When to apply the stick and when the carrot, in what combination and with what intensity: these are the tactical questions that must be tended diligently to make any broad strategy work.

The Washington Post.

By Flora Lewis ST. PAUL. Minnesota — Western never removed its restrictions on where Americans can go, so Washingwho gathered here to discuss "the maintains its reprisal. It is a reimplications of Soviet new think-minder that, despite all the friendly showed consensus on what contacts, there is still a vast infrastruc-Mikhail Gorbachev is trying to do. The devate is moving on now to

what the United States and the West

in general should do about it.

Few doubt that effective reform in the Soviet Union is desirable. First, there has to be sympathy for an effort to give the Soviet people a better, easier life. And second, while a stronger economy would enhance Soviet power, the steps needed to achieve it almost surely would change the nature of that power so that it is less threatening to others. Meanwhile, Mr. Gorbachev has issued a series of clear, urgent mes-

sages that he wants to calm the international climate and avoid crises so he can get on with his domestic program. There have already been sug-gestions of important changes in So-viet foreign policy that would be welcome. But to know how far they go, what they mean in concrete terms of reducing danger, can be found only through probing and ne-gotiation on a wide spread of issues.

The conference was organized by the Institute for East-West Security Studies and included officials from Eastern Europe as well as high-level Americans and West Europeans. The Soviet ambassador to the United States was invited but did not come, for one reason because the Twin Cities are on the excluded part of the U.S. map for Soviet visitors.

This is a tit-for-tat measure taken a generation ago when the Cold War temperature was low indeed. Moscow



After all, what are mothers for?

Burt's Right on One Thing: Allies Must Pay More

By Patricia Schroeder

tionist I voted against the Genhardt

Amendment to the trade bill. And Mr.

Burt cannot seriously believe that the 3.2 percent tariff my bill would impose on German goods would protect U.S.

manufacturers. How many Yuppies

are going to switch to Chevys because the cost of a BMW 325 goes up \$740?

The fact is that we are in two global

Germany and the other NATO

conflicts. In one — the dangerous

competition between the superpowers

members, as well as Japan, South Ko-

rea and other Asian nations, are our

allies. We need them, they need us. In

the other - the trade war - Germa-

ny, Japan and South Korea are some

of our most successful rivals. And we

The link between security and trade

is clear. Japanese goods can enter the United States cheaply because we de-ploy the massive navy that keeps the

Pacific sea lanes open. German manu-

facturing can concentrate on building

top-quality consumer products be-cause the majority of the Deutsche

marks being spent on research and

are being taken to the cleaners.

#### Poverty's Children: **Ever More**

ture of hostility quite apart from the

But the East Europeans were here

and one of the first points that

emerged was the importance of sepa-

rating questions about Mr. Gorba-chev's personal position and his pro-

gram. Of course his leadership is

important. Nobody knows what hap-

pened during his recent two-month

Surprisingly, the East Europeans

are far less optimistic about his politi-

cal survival than are many Western

experts. They point out the numerous

total centralized power has rested.

talked with both the Soviet and Chinese leaders, said Mr. Gorbachev told

him that the hardest decision he ever

had to make was "to expose the faults of previous Soviet leaders." But, Mr.

Hermannsson noted, Mr. Gorbachev

stressed that the failings were the fault of the leaders, not of the system.

One way or another, a new era has started. Mr. Gorbachev has called it "a

revolution without the shots." The So-

viets have not gone nearly so far as the

Chinese and some East European re-

gimes in questioning the old dogmas of ideology and Stainist practice. But

that is the only direction available if

which recommended a cautious but

open-minded search for agreements

that serve Western interests as well.

The argument that there is no fruitful

way to deal with Moscow reflects, in

will be carried away with suphoria and

But that is a self-denying, perhaps self-defeating position. The West has

plenty of grounds for confidence, es-

pecially now that the East admits it got

things quite wrong. Prudence should

not be beyond our capacity as we explore dazzling new opportunity.

The New York Times.

States spends on defense, something

more than half, say, \$150 billion, goes

for NATO obligations. Our trade defi-

which we are losing the trade war.

too much American blood in Western

Europe to relinquish our interests now.

allies do need to spend more for de-fense"—is identical to mine. Where we

does say what he would propose.

Clearly, the Reagan administration's feeble attempts to beg a little

additional defense spending from our allies have not worked. Between 1979 and 1984, while real U.S. defense

and 1984, while real U.S. ordense spending rose 42 percent, our European NATO allies' real defense spending rose 10 percent —far, far less than the 3 percent real annual growth they committed to in 1979. Maybe if official such as Mr. Plant ment income income.

cials such as Mr. Burt spent more time telling the Germans what Americans

think and less time telling Americans what Germans think, such intimidat-

ing proposals as the defense protec-

tion fee might be unnecessary.

Surprisingly, Mr. Burt's conclusion

"make no mistake: our principal

will abandon needed cantion.

ence, a fear that Western opinion

big military and political issues.

By David S. Broder

play- a B

WASHINGTON — Daniel Partick Moynihan, who is either the best social scientist in the Senate or the best senator who is an active scholar, has just published a paperback dition of his 1985 Godkin lectures at Harvard, "Family and Nation." An epilogue reviews the current state of debate on the linked subjects of children, poverty and government policy, Twenty years after his study for the

disappearance, and nobody accepts the bland, evasive explanations given. Johnson administration of the forces undermining family stability in the black community ignited a huge con-troversy. Mr. Moynihan cites evidence showing that the pattern of illegitimacy and divorce has become epidemic in the general American society. More than one-lifth of the nation's

bases of opposition within the regime and the society, and the titanic task of moving the behemoth that is the entrenched Soviet way of life. children are in single-parent families. However, that doesn't mean that Half the children now being born will his program can be turned around. live in such families at some time before they are 18. The shaky earnings The key is pace and timing, and it may be going too fast for a lot of Soviet authorities to accept or to be and anemic public assistance for these families mean that, for the first time in ... American history, poverty is afflicting, children more than elderly persons. able to manage. It could be slowed, even stopped for a while if Mr. Gor-bachev lost control. But many things These and other points made by the cannot be undone, if only because of the admissions of history, the lies on which the claim to the legitimacy of Steingrimur Hermannsson, the for-eign minister of Iceland who recently

New York Democrat have struck a responsive chord in a nation that had taken a holiday from social-policy concerns while it recovered from the severe inflation of the 1970s. President Ronald. Reagan ordered a study of "family policy." Several states developed successful pilot programs for helping sin-gle mothers move off welfare into productive employment. And, for a time, it appeared there might be bipartisan agreement on a national family policy" or "welfare reform",

or "welfare prevention" strategy.

As this session of Congress winds down, preoccupied by unresolved :budget tax, foreign policy and Supreme Court battles, it is apparent that those hopes will not be realized in 1987. Whether sufficient political energy can be mustered in presidential

campaign year 1988 is problematic.

A welfare-reform bill crafted in the they really want to move. The momen-tum is inescapable. This is a time of historic transformation with all kinds House Ways and Means Committee has stalled because of concern over, of possibilities, good and bad.
How should the West respond?
Some Americans urge simply a continuation of glowering. That group was not represented at the conference, which recommended a cautious but its cost and the threat of a presiden-tial veto. More modest Senate legisla-tion, drafted by Mr. Moynihan is, criticized by the White House because it would make the basic Aid to Families with Dependent Children supends available everywhere to two-> parent families without jobs, thus increasing the welfare load

But the outlook is not all bleak. As-Isabel Sawhill of the Urban Institute, a Washington think tank, points out in. a new report. The welfare system is but one possible means of alleviating poverty in the United States" and is "the last, and not the first, line of defense in the fight against poverty."

In the epilogue, Mr. Moynihan writes that "arguably" the "most important anti-operaty legislation pipe. portant anti-poverty legislation since the Economic Opportunity Act of 1964" was a provision in last year's tax reform bill. It doubled the personal exemption for each family member to \$2,000, raised the standard deduction and indexed them to future inflation, development are not going into de-fense, as a majority of our dollars are. Of the \$300 billion the United Through an arcane feature called the Through an arcane feature called the earned-income tax credit, it even makes it possible for the government to send a check of \$500 or so to help a single parent with one child and an income of \$10.000 a year.

cit is running at about \$175 billion a year. What we are spending to protect our allies is nearly the same amount by Mr. Moynihan points out that these measures, which "took off the tax rolls Mr. Burt accuses me of ally beshing. I don't know whether to take umbrage at that or not. I would no sooner cede the six to seven million persons we were then taxing into poverty," were, remarkably enough, the least contro-versial parts of the whole tax bill. To underline that point, Represen-West Germany to Soviet expansion than I would Florida. We have spilled

tative Jack Kemp of New York, perhaps the most conservative of the Re-publican presidential contenders, was praising the same tax law provisions for the same reasons in speeches last week. He offered the useful idea that differ is that he believes my attempts to promote burden sharing are "unworkable and counterproductive." He never does say what he would propose.

wees. The othered the usern mea day the exemption be doubled again for each child a family adopts — as an incentive to reducing the large numbers of the children of poverty now living in institutions or foster homes.

In the present climate, neither Democrats nor Republicans are comfortable talking openly about "income re-distribution." But they are increasingly ready to acknowledge the painful reality of poverty in America. The huge voter survey the Gallup organization released two weeks ago un-der the auspices of the Times-Mirror Co. suggested that "social justice" may be the dominant issue of the 1988 campaign. Presidential candidates from Bob Dole to Jesse Jackson are talking about their families' struggles with the welfare system and poverty.

If this Congress does not come to grips with the problems Mr. Moyni-han outlines, a new president and Congress may be ready to in 1989. The Washington Post.

#### The Battle of Peru Is Being Mis-Fought

ing soldiers is because the all-volun-

teer peacetime military has been a

success. We are attracting high-quality men and women who will serve long enough to master the incredibly com-

Mr. Burt suggests that we measure burden sharing through some indica-tor like the number of military jets

overflying the average square mile of soil or the frequency of being behind a

foreign soldier in the grocery line. If he is recommending reducing the 330,000 U.S. troops in Germany, I agree. If he

is arguing that the Germans have their

crosses to bear, I cannot disagree. But if the burden of U.S. troops stationed

in Germany is too great, the Germans

could field more of their own and ask

My defense-protection-fee proposal links the trade war and the Cold War.

Mr. Burt says it "seems more than a

thinly veiled attempt to gain greater support for protectionist policies than a serious effort to stimulate greater

Allied defense spending." He's shoot-

ing at the wrong target. I'm no protec-

us to remove some of ours.

plicated weapons we deploy.

By Jorge G. Castañeda

Llosa, the novelist who is leading the opposition to the bank takeover, have appeared on Mexican television and in the Madrid newspaper El Pais: President François Mitterrand of France has just visited Lima in a gesture of solidarity with the beleaguered Mr. Garcia, and Octavio Paz. the Mexican poet and elder statesman of the Latin American intelligentsia, has publicly expressed his support for Mr. Vargas Llosa. Mr. Garcia was elected in 1985 on a populist appeal in

a country reeling with economic problems. Late this June he proposed government control of Peru's banks and other financial institutions to "democratize" access to credit and discourage capital flight. The opposition is made up of the financiers themselves, the more reactionary elements of the armed forces and large sectors of the middle class. This coalition, largely as a result of Mr. Vargas Llosa's leadership, has united beneath the banner of fighting the "totalitarian drift" of Mr. Garcia's policies, which they claim would accelerate toward toralitarian rule if the nationalization went forward,

The claim that nationalizing a country's banks automatically threatens democracy is neither new nor accurate. The French right brought up the charge at the end of World War II, when Charles de Gaulle expropriated that nation's largest financial institutions, and again when Mr. Mitterrand nationalized the rest in 1982. French democracy has not suffered. Since Mexico's bank nationalization in 1982, if anything there has been a slight broadening of the boundaries of its democracy. The fascination that the debate in Peru has engendered stems more from the characteristics of its partici-

MEXICO CITY — Not often do the internal and sometimes Byzantine debates of Latin American politics acquire an international dimension. It is all the more surprising, then, to see how the political dispute in Peru over President Alan García Pèrez's nationalization of the banking system has extended well beyond the borders of that country.

Interviews with Mr. García and Mario Vargas Llosa the novelist who is leading the consistion to relatively new but highly fashionable sort of Latin properties. relatively new but highly fashionable sort of Latin neo-conservative movement. It is mainly made up of intellectuals who rarely venture beyond ideological matters on which they agree: defending human rights and democra-cy, denouncing dictatorships and so forth. But now, in the case of Peru, this group has descended from the heights of intellectual abstraction to street politics, Unfortunately, it has come down on the wrong side.

One can take issue with the economic reasoning behind Mr. Garcia's decision, and believe that perhaps he should have done more to sustain his policy of peaceful coexistence with Peru's business community But that ignores the larger political problem: Mr. Garcia is a reformist democrat caught in the cross fire of a guerrilla group, the Shining Path, which thrives on the poverty and injustice endemic in the Peruvian Altiplano, and a right that is rearing its ugly head for reasons that go far beyond bank nationalization.

In Latin America, whenever a technical or an economic dispute is couched in the ideological terms of a struggle between "freedom" and "communism," or "liberty" and "totalitarianism," there is trouble ahead. And when the middle classes are aroused and pitted against a government under those very banners, the threat is compounded. Too many times this combination has swept away everything in its path - including intellectuals with democratic intentions who play with fire,

The writer is a graduate professor of political science at the National Autonomous University of Mexico. He contributed this to the Los Angeles Times.

#### The writer, a Democrat from Colorado, is a member of the House Armed Services Committee. She contributed this comment to The Washington Post.

100, 75 AND 50 YEARS AGO 1887: In Need of Work

LONDON — There is growing alarm about the ugly looks, words and conduct of the unemployed. They again had processions in Trafalgar Square yesterday [Oct. 13]. The police fairly abounded in the vicinity of the square A smarker in differing from a war loon of \$50 million to Turkey. square. A speaker in differing from another speaker who had counseled the mob to remain orderly exclaimed:

"Millions for peace, not a cent to war," was in effect J.P. Morgan's message to the Turks. Business assomessage to the Turks. Business assomessage to the Turks. say in God's name be violent."

LONDON — On Tuesday night [Oct. 11], at 418 King's Road, Chelsea, an extraordinary shaving match against time was decided. Teddy Wick, the champion barber, being backed to shave 50 persons in 60 minutes, for £15 a side. He actually shaved 77 in 59 minutes, 53 seconds, and thus won the stakes.

1912: No Turkish Loan

NEW YORK - The Balkan war scare so far has not seriously affected

the money situation here, and bank-LONDON — There is growing alarm about the ugly looks, words and contion, as it would be difficult for the ciates of Mr. Morgan assert that just as soon as [Turkey] agrees to a peace-able settlement of her troubles in the Near East the American group of bankers will reopen negotiations. 1937: Pledge to Belgium

With a Busin

booked seat in

Jun how high

BERLIN — In a note handed this morning [Oct. 13] to the Belgian Minister in Berlin, the German Government announced its formal recognition of the inviolability of Belgian territory and expressed its determination to respect it at all times and to tion to respect it at all times and to help and defend it against attack.

مِلْدَا مِنْ لِأَصِلُ

OPINION

## Children On Screen and Off, AIDS Ever Mon Plays a Bit Part to Money

By A.M. Rosenthal

young U.S. Navy officer spots this beautiful young woman. They eye each other hotly and soon exit to her limousine, where they proceed to tear each other's clothes off in the back seat. An excellent time is had by both. Afterward, as they say, he asks her name. In New York, a book editor, a woman, lures a married lawyer into a dinner

#### ON MY MIND

date, after their first business conference. In an hour or two they are in her spartment adjacent to the meat market. making love on the kitchen sink.

Also in New York — obviously a

particularly passionate city — a teacher in his 20s keeps leaping from his convertible in attempts to entice the interest of young women who arouse his desire.

A 19-year-old redhead who happens by does not need much enticement; within minutes they are spending a very merry afternoon hour in his car, this time on the front seat. Sated, he goes back to playing baseball in the park with his class of 10-year-olds, sweetly teaching them that the game is like life itself.

Back in Washington, the members of

the presidential commission on AIDS do nothing much but waste time for a few months. Then they come to a tremendous decision: kick out the physician-chairman and reorganize, putting an admiral in charge! And the administration decides to fight a bill that would penalize discrimination against AIDS sufferers.
To return again to New York, a weekly newspaper for homosexuals, The New York Native, carries many stories about AIDS. It also carries columns of paid "personals" wherein gay advertisers speak of their urgent interest in meeting strangers for the purpose of sexual encounters of one sort or another. Some of the ads come from male prostitutes, a particularly high-risk group for AIDS, and some suggest homosexual anal intercourse, the most dangerous form of sex. What's the connection between copulating couples, the AIDS commission. the anti-discrimination bill and the friendly fornication ads in the paper? Simply that Americans may be scared about AIDS, but not enough to conquer politics or lust — for the dollar. The lovers are in three movies, current-

ly making fortunes at local cinemas. Con-

doms? Not in the scripts. AIDS is a lousy

love story, as one of my motion picture friends said and you can't argue with that. Hollywood is talking about getting

around to recognizing that the backseat of a limousine, first time out, can lead to

the grave. But, aside from one or two

pictures, it still is all to come later, later.

is. Surely imaginative movie makers can find solutions, like backdating some of

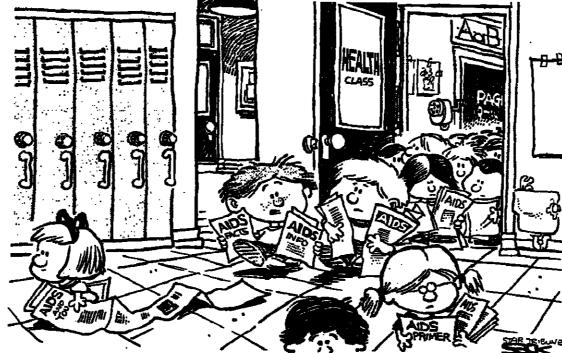
Censorship is not needed: creativity

N EW YORK — In Washington one the first-encounter movies to a pre-enchanted evening, a handsome AIDS era. That at least would entertain nostalgia fans. And if the immediateaction scene is set in the present, it would be plain realism to bring up the subject of wariness of AIDS rather than pretend it did not exist. It will be a lot easier than the boycotts and unprofitable X-ratings that may come instead.

Movies about intelligent people mak-ing love to strangers without thinking of AIDS are false, stereotypes of the care-free lover. Hollywood learned to eliminate other stereotypes — the Andy Hardy adolescent, the shuffling black or the slinky Chinaman. It can teach itself to eliminate this one, which would be a creative step, not a restrictive one. Money, of course, rides on exactly how, when and where sex is shown in a

movie. And money is involved in the male prostitute ads in gay publications. Here, too, no censorship is needed or desirable. But the gay community might say out loud how it feels. That should do it. In Washington, the fear of AIDS is not as strong as the power of politics and ideology. That's why the commission is failing and why the administration will not accept the idea of an anti-discrimination code relating to AIDS. The administration code relating to AIDS. The administration does not seem able to peer over the ideo-

movie. And money is involved in the male



Here I am, educated to deal with the most intimate, complex, controversial sexual crisis ever to face our society — and I'm still not sure what a "hickey" is . . . '

logical wall and see that national self-interest lies in giving the most possible protection to those from whom most will General C. Everett Koop: "Do not have

be demanded in preventing the spread of the disease: the sufferers themselves. So, here are two messages that might

sex with people that you do not know and whose state you cannot attest to."

The other is from David Brown, the

producer and writer, who was not in-volved in the three fast-sex movies: "The end line is that most of us really do not believe the warnings or statistics. Or we think they are not for us."

The New York Times.

#### LETTERS TO THE EDITOR

#### On Bork: An Independent Judiciary Is Not the Issue

the independence of the judiciary to condemn the challenge to Judge Robert Bork's appointment to the U.S. Supreme Court and the recall of Justice Rose Elizabeth Bird from the California Supreme Court ("Judge-Bashing Is a Hazardous Game," Oct. 7). He is correct in

the second instance only.

The essence of judicial independence is that judges are free to decide cases impartially, in accordance with their understanding of the law, without any direct or indirect threats or interference. The fundamental guarantee of this, as provided in the United Nations Basic Principles of the Independence of the Indiciary, is that judges, barring misconduct or incapacity, "shall have guaranteed tenure."

In the case of Justice Bird, the recall campaign was designed to remove her from office because her judicial decisions did not conform to prevailing passions. This is precisely what the UN principles

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts

David Broder invokes the principle of sought to prevent. Judge Bork, on the other hand, is seeking appointment to, not retention to, a judicial post.

President Reagan presumably select-ed Judge Bork on the basis of his wellknown views, and opponents have equally taken those views into account. Whether the president and the Senate are acting wisely is something for U.S. voters to decide, but the principle of an independent judiciary is not at stake.

REED BRODY. Center for the Independence of Judges and Lawyers. Geneva.

#### Little Feet, Big Shoes

Regarding "Small Talk: 6 Dots in Eu-rope Try to Put Things in Perspective" (Sept. 10) by Barry James:

Your reporter's account of the meeting of the smallest European countries Andorra, Liechtenstein, Luxembourg, Monaco, Malta and San Marino - was informative in outlining the pluses and minuses of this musual and yet historically unassailed situation.

Among the several contributions that these small states make is an element that often escapes the casual observer: that, irrespective of their size, they can and do serve as centers of excellence in certain scientific, cultural and nonpolitical fields.

The long-established and respected International Center of Oceanographic Research in Monaco is an obvious example. Another is the European Center for Disaster Medicine, recently established by a Council of Europe initiative to meet the growing needs arising from toxico-logical catastrophes and natural disasters. There is no doubt that a small

S.W.A. GUNN, M.D., Vice President. European Center for Disaster Medicine.

#### More About Willson

Thank you for your coverage (Sept. 3) of our family friend, S. Brian Willson, who was run over by a U.S. Navy train carrying arms bound for Central America and Nicaragna outside the Naval Weapons Station in Concord, California, on Sept. 1. Two phone calls from my daughter in California provided further details

that might interest your readers.

Brian's wife, Holly, had gone to warn the slow-moving train that there were protesters on the tracks — to no avail. He jumped too late, was rolled under the rails, and lost both legs below the knee. The emergency medical technicians of the Naval Weapons Station refused to aid him, claiming that the mishap had oc-curred outside of their jurisdiction. It was

45 minutes before an ambulance arrived. A wave of horror, protest and sympathy spread through the nation. Senator Edward Kennedy wrote to Brian. President Daniel Ortega Saavedra called from Nicaragua. The Reverend Jesse Jackson visited him.

Let us hope that we can all act together so there will be no more tragedies and no further need for martyrs. The highest tribute we could pay to the birth of our Constitution 200 years ago would be a return to its principles.

JEANNE BURROUS.

In "The True Place for a Just Man ..." (Sept. 14), Colman McCarthy writes that S. Brian Willson's "form of protest ... is at the respected core of a ong tradition of civil disobedience. How soon can we look forward to a column by Mr. McCarthy canonizing the selfless Americans in and out of government whose consciences have driven them, at great personal risk and sacrifice, to "civily disobey" the disgraceful, im-moral, very probably unconstitutional and utterly wretched Boland amendment (which prohibited direct U.S. aid to the Nicaraguan contras]? You never know, but I suspect that it will be a hot day in

JACK JOLIS. Brasschaat, Belgium.

#### Fear, the Dark Bond Between One's Conscience and Bigotry

By Anna Quindlen

beer in hand, talking about having his wisdom teeth pulled. The dentist's office, he said, looked like a gathering of ghosts, with the dentist and his assistants draped, masked, gowned, gloved. The trays, the floors, the chair, the counter tops: everything was swathed in white, And there he was in the middle of

#### MEANWHILE

it all, his mouth open wide, feeling as though he should have a bell in his hand. so that when he could talk again he

could clang it and cry. "Unclean!"
You've got to trust me on this; he made us laugh at the whole thing. The time to cry was long past, the time when we found out that he had tested positive for AIDS antibodies, indicating that he carried the virus; the beginning of the time when he knew that to have a tooth out would be a major undertaking, fraught with fear and anger and shame.

The stories got less funny fast. I no-ticed a scar on his forehead and asked how he got it. It seems he had fallen against a kitchen counter. But he never vent for stitches. He couldn't stand the fuss that would be made if he told the medical people he was infected. He couldn't stand himself if he didn't tell.

It stopped being funny at all when I came downstairs after he was gone and picked up my beer to finish it. I looked from the bottle in my hand to the bottle on the table and realized that I didn't know which was mine and which was his. Feeling horrible, hypocritical, para-noid, I pitched them both in the trash.

Things are bad all over on the AIDS front, even in our house, where we have routinely done what some of the folks of Arcadia, Florida, and Kokomo, Indiana, went to extraordinary lengths to avoid Our friend plays with our children, eats at our table, is never permitted to leave without a hug and a kiss. It would not occur to me to do otherwise, I know I will not be infected through him.

I know ... I think ... I hope. I wanted to jump on the people who have been bigoted about this: the people in Arcadia who wanted to keep those three little boys out of school; the ones in Kokomo who made 15-year-old Ryan White's life so unbearable that his family left town; the parents in Texas who abandoned their pediatrician when they found out he was antibody-positive. I want nothing to do with people like these — except that I know there is a little bit of them in all but the very best of us. We call them ignorant, and they are. But I suspect we all feel at least a little ignorant where AIDS is concerned.

We would love absolute certainty on all aspects of this issue. Americans are a nation raised on true-or-false tests. We

N EW YORK — The way he told it, it really was a funny story. He was sitting at the kitchen table, his second all, it was doctors who once assured us shows how short our memories are. After that smoking did not kill and that prescription drugs during pregnancy did not do a bit of harm. Still, we want to know precisely how AIDS spreads and why some people who are infected get it and some do not and whether being infected means inevitably getting sick. First we hear that the most powerful argument against transmission through casual contact is that health-care workers have not contracted the disease. Then we hear that health-care workers have contracted it, but only under certain circumstances. We do not know what to believe.

All we know for sure is that getting sick means dying, at least so far. and that you cannot get it from a beer bottle that has been sitting around for an hour. I know that ... I think ... I hope.

There is a very small number of smart people who have an unwavering commitment to never letting one small bit of the misinformation about this filter into their psyche. There are others who are using their children as an excuse to spout ven-om and lies about people they despise and feel threatened by. Then there are a lot of people in the middle: people trying to be smart and rational, people who read the latest stories and statistics and try to be sensible, yet who watch a mosquito coming toward them and wonder where it has been and whose blood is inside it.

When our friend found out he had been infected, he offered to stop visiting our house. I was indignant. What did he take me for? In medical parlance, there would have to be an "exchange of bodily fluids" for him to infect my children. There was no risk in having him to dinner; more of a risk to cutting him out of our lives and depriving ourselves of his friendship and of our own self-esteem. So I smiled as he roughhoused with the older boy, but all the time some part of my brain was saying, "Please, God, don't let the kid accidentally bite him." Columnists are usually in the business

of opposites, of us and them. And that is what this started out being, a column about us and them. I continue to think about myself as different from people who torment a first grader whose only crime is a transfusion of tainted blood and who is less of a health threat to the children around him than they are to him. I continue to think of myself as different from those people who would leave a dying man bleeding on the sidewalk in parts of New York or San Francisco.

But I have watched the mosquitoes too. And one night not long ago I threw away two perfectly good beers because one was mine and the other wasn't. Sometimes, when I'm feeling self-congramlatory, think about that and I am ashamed. And I realize that maybe there is someplace between us and them, and this is it.

The New York Times.

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#### Commonwealth Meeting Convenes

The Commonwealth conference opened Tuesday in Vancouver, British Columbia, with protests by the Sikh community of Canada against Prime Minister Rajiv Gandhi of India who opposes the creation of a Sikh nation. The delegates will debate the possibility of expelling Fiji, which declared itself a republic on Oct. 7. It will also discuss South Africa's apartheid policies. South Africa left the Commonwealth after it became a republic in 1960.

#### Indians Battling Into Jaffna Despite Stiff Tamil Resistance

By Barbara Crossette New York Times Service

COLOMBO, Sri Lanka - Indian troops using 120mm mortars, tanks and armored personnel carriers were battling their way Tuesday through fierce Tamil guerrilla resistance along four routes into the city of Jaffna, an Indian official said.

The guerrillas, apparently making a desperate stand around their most important administrative center, are reported by the Indians to be forcing civilians to carry muni-tions and clear away bodies, or serve as shields for the Tamils.

"A number of civilians have been forced by the LTTE to participate in their campaign," the Indian official said, referring to the Liberation Tigers of Tamil Eelam, the

main group of Tamil separatists. The Indian force of 12,000 to 15,000 troops and police officers is enforcing a July 29 agreement be-tween Colombo and New Delhi that was intended to end the Tamil guerrilla war in Sri Lanka.

As the Indians advance, they are "neutralizing" guerrilla bunkers and buildings, including houses, from which militants are firing, the Indian official said. At least eight Indians died and 62 have been wounded in the past 24 hours in

An Indian policeman also was reported killed in a land mine explosion Tuesday in Batticaloa, in Eastern Province. In the Trincomalee area, the Tigers attacked an Indian outpost, a move seen as an

A total of 27 Indian troops have died and 141 have been wounded in Sri Lanka since Saturday, the Indian High Commission said.

The number of guerrillas killed in Jassna on Tuesday was estimated at about 40 by the Indians, bringing the total Tamil combatant dead to at least 200. Hundreds of Tamils are thought to have been injured.

Facts about operations and casualties in Jaffna are impossible to obtain independently. Telephone communications to Jaffna are cut, ing on the cit and all reporters except for an Indihave been barred from the area by the Indian Army. The area is under roads into Jaffna.

The leader of a moderate Sri Lankan Tamil political party, interviewed by telephone in the Indian city of Madras on Tuesday, said

The politician, Appapillai Amirthalingam, of the Tamil Unit-ed Liberation Front, said that he has appealed to Velupillai Prabakaran, the Tiger leader, to stop fighting and negotiate a cease-fire with the Indian peacekeeping

Tigers have defied orders to surrender their weapons. Last week, after more than 200

The Indians have been attempt-

Sri Lankans died in attacks by the Tigers on villages around Trinco-the Jaffna Peninsula.

opened a military campaign against them. Indian troops have ordered civil-

ians out of the way of the fighting. the Indian diplomat said. Indian forces are also restricting their air power to logistical support, and are i not bombing or strating settlements, officials said.

But the guerrillas apparently have prohibited civilians from leaving the combat area, according to

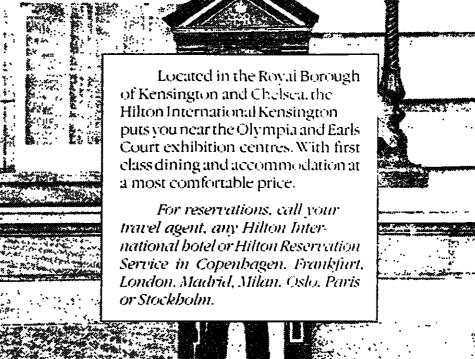
The Indians say they are advanc-ing on the city of Jaffna along four routes from the east, northeast, an government television team north and northwest. There are civilian settlements along all the

Some of the civilians have been given the role of carrying gre-nades," said Lakshmi Puri, first secretary and press counselor of the Indian High Commission. "Some that he feared that "quite a sub-stantial portion of the casualties collecting dead bodies. Some of may be civilians." are carrying ammunition boxes, collecting dead bodies. Some of them may be trapped in houses where the LTTE is firing from."

"On certain routes where civilians want to get out of their houses, the LTTE has directed them to stay, so they can use them as a human shield," she said.

The Indian and Sri Lankan navies are attempting to isolate the Tigers from their supporters in ing to disarm the militants, but the southern India by intensive patrolling of the Palk Strait that separates the Jaffna Peninsula from the Indian state of Tamil Nadu.





# HILTON INTERNATIONAL

KENSINGTON

#### Aquino Files Libel Suit on 'Hid Under Bed' Report

By Keith B. Richburg Washington Post Service

MANILA — President Corazon C. Aquino, who has lately been trying to counter the public percepuon that she is weak and indecisive. has filed a libel suit against a widely read newspaper columnist who wrote Monday that Mrs. Aquino "hid under her bed" during a coup

attempt on Aug. 28.

Before filing the lawsuit, Mrs.
Aquino took a reporter to her bedroom and showed how it would be physically impossible for her to hide under the bed, which has wooden sides.

Mrs. Aquino was quoted saying: "He won't get away with it. I think he wants to hurt my feelings."

The columnist, Luis D. Beitran of the Philippine Star, wrote in his paper's morning edition, "The president hid under her bed while the firing was going on — perhaps the first commander in chief of the

armed forces to have done so." the paper's afternoon edition, car-royo, then the president's executive

irlines

"I wasn't making fun at her," he said, "only expressing concern at the gravity of the situation which had stopped being funny."

Mr. Beltran said he was using the expression "hid under the bed" in a figurative, not a literal, sense. He said he got his information from a published remark of the president's youngest daughter. Kris, that the family was frightened during the shooting outside Malacanang Palace and knelt down to say the rosa-

"If I have hurt her feelings, I hereby apologize and take back what I have said," Mr. Beltran's statement read. "I don't think anyone can question how brave and courageous President Aquino is."

Mr. Beltran, one of the country's most widely read journalists as well as host of two weekly talk shows, has been in trouble with the palace before. Last year, he lost his job as editor and columnist for the Philippine inquirer after wrongly report-Later Monday, the Evening Star, ing in his column that Joker Ar-

When, in his capacity as editor. Mr. Beltran refused to publish letters from Mr. Arroyo over the matter, the paper's owners dismissed him. Mr. Beltran says he was a victim of presidential pressure.

Mrs. Aquino filed the libel suit, for an unspecified amount of damages, despite Mr. Beltran's retraction. "Journalists have obligations and responsibilities," said Teodoro Benigno, Mrs. Aquino's press spokesman. "That's what journalism is all about."

Filing the suit at the city court-bouse, Mrs. Aquino said: "I have always been a woman of courage. I don't want the soldiers of the republic to ever doubt for an instant that their commander in chief is a woman of courage that they look upon and respect.

The presidential palace has grown increasingly frustrated with both the local and foreign press. which was once widely sympathetic

sive," in the popular cliche.

The president and her aides also have been irritated by the wide press access given to rebel military leaders. Last week, Mr. Benigno announced that the government had ordered the closing of three radio stations that were broadcasting anti-government propaganda.

■ Strikers March on Palace workers, taking part in a weeklong a 50-cent-a-day wage increase.

police warnings and marched to-ward the presidential palace Tuesday, but dispersed peacefully after a tense confrontation with riot po-licemen, The Associated Press reported from Manila.

walkout for higher wages, defied

The marchers had come from a rally in a central Manila square that capped the second day of a planned weeklong strike.

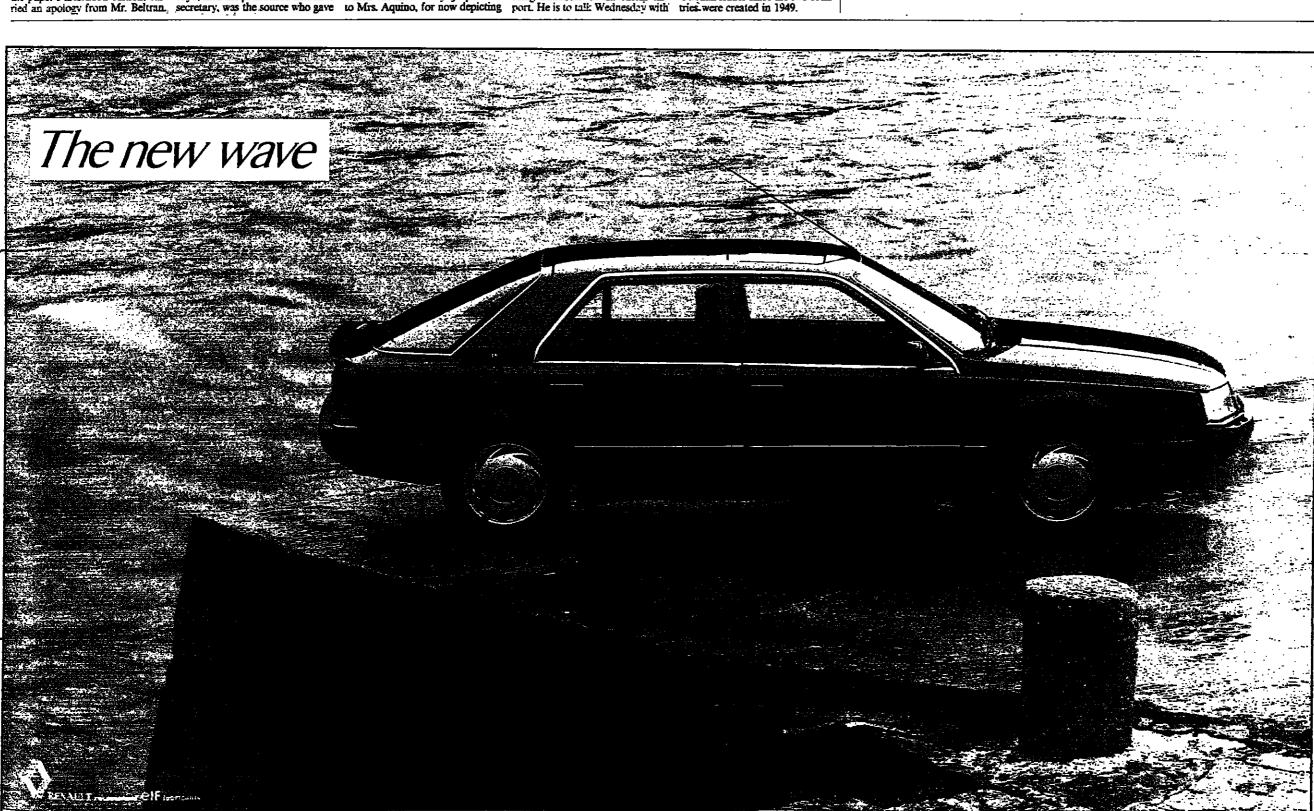
The May First Movement, which Thousands of striking Philippine organized the strike, is pressing for

#### Honecker Begins Visit to Belgium

BRUSSELS - The East German leader. Erich Honecker, on his ber 1986. third trip to Western Europe this year, arrived here Tuesday for a three-day state visit to Belgium that was expected to focus on bilateral trade and East-West relations. Mr. Honecker, 75, was met by King Bandouin at Zaventem air-

Prime Minister Wilfried Martens, who visited East Berlin in Septem-

Diplomats said the trip under-lined non-Communist Europe's growing readiness to deal with East Germany at the top level. Mr. Honecker's visit to West Germany last month was the first by an East German leader since the two coun-



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RENAULT 25-SHE'S A SPECIES APART.

#### Korean Dissident Group **Backing Kim Dae Jung**

would back the opposition leader back. Kim Dae Jung in presidential elections later this year, in a new sign of is running as the government cangrowing divisions within the oppo- didate.

in another development, policemen firing tear gas dispersed students demanding the overthrow of the government.

The announcement Tuesday by the dissident group, the United Masses Movement for Democracy and Unification, which embraces 22 groups and has a combined membership of more than 20,000, that it would back Mr. Kim was the first presidential endorsement by a major dissident organization.

The group's leader, the Reverend Moon Ik Hwan, said, "We recom-Moon Ik Hwan, said, "We recom-mend him as the opposition's single groups, are demanding the immedicandidate because he has shown active attitudes to put an end to military dictatorship.

Kim Due Jung is locked in a struggle with a rival opposition leader. Kim Young Sam, for sup-port in the presidential elections to be held before Dec. 20.

candidacy Saturday, and Kim Dae Jung is expected to announce his candidacy soon. The two Kims failed to fulfill an earlier commitment that just one of them would run for president.

Mr. Moon's group has played a major role within the main dissi-dent alliance, the National Coalition for a Democratic Constitution. The coalition of dissident civil

rights and religious groups spearheaded anti-government protests in June that forced President Chun set free. Hundreds of workers were Doo Hwan to accept opposition arrested or charged as labor strife demands for sweeping political re-reached a peak last month.

By Karlyn Barker Washington Post Service

WASHINGTON - Homosex-

ual activists in the United States

say there is a new militancy among their followers, a growing political

constituency that is determined to

obedience in Washington on Tues-

day, in which dozens of persons

were arrested at the Supreme

Court, and of Sunday's National

tions dramatized their nationwide

Organizers of the mass civil dis-

achieve equal rights.

The Associated Press

SEOUL — A leading dissident group announced Tuesday that it nounced which candidate it will

Roh Tae Woo, a former general,

Aides to Kim Dae Jung welcomed Mr. Moon's endorsement but said their leader wanted to muster more public support before he announces his candidacy.

Mr. Moon said his followers picked Kim Dae Jung because he appeared more determined to bring in genuine democracy and had better plans for the reunification of the Korean Peninsula

At Sungkwankyun University. policemen opened fire with tear gas to prevent about 400 students from marching off the campus. The stuare overthrow of President Chun. but have attracted little support.

■ Labor Leader's View

An international labor leader said Tuesday that South Korean autoworkers earned one-seventh as much as Japanese and must be bet-Kim Young Sam declared his ter paid if the country is to become a major car exporter, Reuters re-ported from Seoul.

Herman Rebhan, general secretary of the 14-million strong International Metalworkers Federation, also said at a Seoul seminar that unions must be free of government control. His federation, based in Geneva, groups 170 unions in 70 countries.

He also demanded that "any striker or workers' representative who was arrested last month" be

here," said Kay Ostberg, a Washington lawyer who helped coordi-

Ms. Ostberg said the gathering, which drew more than 250,000 ho-

mosexuals and their supporters,

succeeded "far beyond my wildest

nate Sunday's march.

It is illegal to demonstrate on show our visibility, but also our preme Court.

March on Washington for Lesbian expectations" and signaled a new

and Gay Rights say the demonstra- stage for the homosexual rights

Supreme Court grounds. In the protests Tuesday, the police at one point sealed entrances to the building after groups of demonstrators tried to make their way inside.

"It's taken a while for us to get been." said Kay Osthera a Wash.

"We've come to Washington to obedience on the steps of the Su-

orientation.

an end to discrimination now."

At the top of a list of demands

for federal action is passage of a

bill, already co-sponsored by seven

U.S. senators and nearly 70 repre-

sentatives, that would ban dis-

crimination on the basis of sexual

On Tuesday, several hundred demonstrators joined the civil dis-



Firemen in asbestos suits after setting fire to hashish.

#### Hashish Worth \$20 Million Is Destroyed Near Moscow

STARAYA KUPAVNA, U.S.S.R. — Hashish worth \$20 million was burned Tuesday outside Moscow in an operation that officials said demonstrated Soviet cooperation in the fight against drugs. The operation took place in the countryside near Staraya Kupavna

22 miles (35 kilometers) east of Moscow. A customs official, Yuri Fedoskin, said it was a symbolic act. "These drugs cannot be used in industry or medicine," he said, "so we decided to destroy them." Mr. Fedoskin said Soviet customs officers seized the hashish in Moscow in November in the country's first big drug haul. It was detected with the belp of dogs in a rail container bound from Afghanistan to West Germany, he said. Found in crates marked as raisins, the hashish weighed 2,666 pounds (1,209 kilograms) and had a street value of \$20 million.

U.S. Homosexuals Show a New Militancy in Drive to End Bias

Dubbed "Out and Outraged,"

the privacy of their homes.

gia, Bowers vs. Hardwick. The rul-ing upheld the right of states to "Our patience has been ext

#### Soviet Rewriting East Bloc Economic Rules

By Jackson Diehl

Washington Post Service
WARSAW — At harvest time three years ago, the Soviet Union's leading agricultural expert traveled to Hungary and spent two days towing the vast comfields and poultry houses of Baboina, the country's premier cooperative

The visitor was Mikhail S. Gorbachev, then a secretary for agricul-

Second of two articles

ture on the Central Committee of the Soviet Communist Party, and he must have been an intimidating figure for his hosts.

Hungary, after all, was engaged in a daring and lonely effort to reform the socialist economic system by introducing some principles of capitalism. And Mr. Gorbachev was a representative of a Kremlin leadership that, as the overseer of the Communist system, looked with a mixture of skepticism and distaste on its allies' deviation from

orthodoxy.
As it turned out, Babolna's directors had little to fear. Far from preaching this Moscow expert was intent on studying. The visiting Mr. Gorbachev "asked a lot of questions," Babolna's director, Robert

of model among East European move of Communist nations away states. He has launched a reorganifrom centralist socialism both unization of trade and dusiness relacations for the future.

shift, moreover, is a change of attitude as simple as it is sweeping: Mr. Gorbachev's Soviet Communist leadership, no longer believing that it knows the right economic recipe for Communism, has decided to imitate, rather than dictate to, its more progressive allies.

In the short term, the new Soviet policies have permitted freedom and diversity in the economic practices of states long known for their lock-step imitation of Moscow.

In recent months, both Hungary and Poland have prepared major programs to decentralize control over economic activity and encourage private enterprise going well beyond the initial Soviet measures. At the same time, East Germany and Romania have felt free to reject any change in their highly centralized systems despite the Kremlin's example.

Whether such diversity will contime for long is questionable. In addition to promoting internal re-forms, Mr. Gorbachev has made Burgert, recently remembered, and closer economic integration between the Soviet Union and East-"absorbed everything." tween the Soviet Union and East-Two and a half years after Mr. em Europe an important priority.

Gorbachev moved from his secretary's post to the leadership of Soin the trading and investment sys-Communism, that visit to the tem of Comecon, as the Eastern model Hungarian cooperative bloc's economic community is might be seen as a foretaste of the known, have increased the pressure

the gathering protested the court's leaders say they will no longer tol-decision in a 1986 case from Geor-gia, Bowers vs. Hardwick. The rul-al preference and practices. "Our patience has been exhaustfices, did much to enlighten law-

barred from worshiping in some national homosexual agenda, more churches. Our children are kept than 350 rights activists met and om us."

voted to create a "lesbian and gay
"If that isn't second-class citicongress" to help coordinate politi-

just as blacks' protests in the 1960s tion against people with AIDS or led to laws banning discrimination. those who test positive for the vi-The march was sponsored by an rus; increased federal funding for ad hoc group called the National AIDS research and education; rebroad coalition of homosex- tween consenting adults; a presiual rights groups around the coundential order ; banning

from the status of maverick to that free trade system, could make the of model among East European move of Communist nations away non either with each other or with

"The introduction of market trade will amount to a revolution." At the heart of that dramatic said the Romanian editor, Silvia

> The introduction of market mechanisms in intra-Comecon trade will amount to a revolution.

> > - Silviu Brucan, Romanian editor

Brucan, in a recent article for the publication Worldpaper. "Conservative leaders clinging to economic orthodoxy face a formidable challenge that is bound to accelerate

the changing of the guard."

One of the first steps toward that future is expected to be taken at a meeting of Comecon prime ministers that began Monday in Moscow. According to official sources, the ministers are due to adopt a long-range plan for reform of the Comecon system that includes the creation in 1991 of the Soviet bloc's first convertible currency - the

foundation of free trade. Compared with the ambitious goals of reformers, the present Comecon plan is a modest one, and might be seen as a foretaste of the profound shake-up he has initiated in Moscow's economic relations with Eastern Europe.

Since taking power, Mr. Gorbachev has turned the Soviet Union from the Eastern bloc's ideological policeman to one of its most avid proponents of radical economic reform. He has elevated Hungary and Poland the sources say Soviet officials and their allies in Hungary and Poland they faced strong opposition from East Germany, Romania and Cuba in promoting the changes. Neverform the Eastern bloc's ideological policeman to one of its most avid proponents of radical economic reform. He has elevated Hungary

Both Soviet and East European leaders have strong incentives to reshape economic bonds. The present trading system, introduced in the 1940s by Stalin and virtually unchanged since then, is so made-quate that it tends to stifle exchanges among East European countries as well as with the West, slowing the introduction of new technology and holding down living standards.

The goods exchanged between

the Soviet Union and Eastern Enrope now tend to be the poorest these countries produce, as each economy saves its best output for export to the West. Many factories in Eastern Europe actually have separate production runs for East and West, with the East run typi-cally receiving cheaper materials, technology and packaging.
It is that reality that largely moti-

vates Mr. Gorbachev. "Socialist countries should cease to exchange shoddy goods among themselves," he said in a visit to Bucharest this year, "and to consider [Comecon] a dusthin."

For the Eastern Europeans, the Stalinist organization of Comecon represents one of the chief instruments of Soviet domination of their

Under the present system, East bloc nations are forced by their lack of convertible currencies to depend almost exclusively on the Soviet Union for supplies of energy and raw materials and are blocked

To get strategic supplies, the East bloc nations are obliged to tions among Communist-ruled "The introduction of market countries, with far-reaching implimechanisms in intra-Comecon three-quarters of the machines and three-quarters of the machines and 50 percent of the total goods they export. They must also invest vast resources in huge, often wasteful energy development projects inside

the Soviet Union. This trade, in turn, has little to do with either prices or money, as socialist countries cannot easily determine the real value of their prodnets and cannot readily exchange their currencies. Instead, trade ministries in each country meet with Soviet officials and each other each year to draw up detailed agreements specifying which and how many goods will be ex-changed, from steel and oil to matches and perfume.

For every country, the goal in annual negotiations has become to export as little as possible - and to avoid earning any surplus money.

"Nobody's out to make a couple rubles," said Adam Barszo zewski, an official of the Polish Foreign Trade Ministry. "Because you can't do anything with a ruble unless it's backed by goods. What we have is an exchange of goods,

not money."

The new Comecon plan, first proposed to East bloc leaders by Mr. Gorbachev at a meeting in November, is intended to start the process of reorganizing the basic system. The central element, the creation of a convertible currency for use within Comecon, implies a fundamental change in the operation of Comecon trade as well as in the management of each of the East bloc countries.

With a convertible currency, East European countries would be free to trade among themselves without being limited by the need to balance each product sold with an equal and opposite product. East bloc factories producing the same goods would be forced to compete with each other to make

sales within Comecon.

If fully implemented, the reform would give East European nations a real incentive to trade with each other and not only with the Country. other and not only with the Soviet Union. And each country would have to adopt a realistic price system influenced by the world market. Huge subsidies hidden in the present system — mostly from the Soviet Union to Eastern Europe --

would be eliminated The implications of the change to convertible currencies and free trade, even when limited within Comecon, are so great, and the process of implementing it so complex, that Comecon officials finally agreed on only a partial and gradual introduction of convertibility.

According to the plan due to be adopted this week, the system will be phased in over a period of 10 years beginning in 1991, sources

The reform will begin only with specified classes of products and will include only those Comecon countries that volunteer to participate. So far, sources said, only Poand Bulgaria have agreed.

#### M'Bow Short By 3 Votes At UNESCO

The Associated Press PARIS — Amadou Mahtar M'Bow of Senegal, seeking a third term as head of UNESCO, fell short again Tuesday in voting to nominate a candidate for directorgeneral, missing a majority by three

votes.
Mr. M'Bow, who has led the
United Nations Educational, Scientific and Cultural Organization for the last 13 years, received 23 votes on the third ballot by the 50nation executive board, UNESCO officials said. He needed 26 to win.

France, which has strong ties to French-speaking African coun-tries, announced it had backed Mr. M'Bow in the third round. It was the only Western nation to back Mr. M'Bow, who has the support of a large bloc of African countries and other Third World nations.

Delegates planned a fourth secret ballot on Wednesday night If no candidate wins in that round, a fifth ballot world heaven the two

fifth ballot runoff between the two leading candidates will be held.

A former Spanish education minister, Federico Mayor, finished second with 18 votes. Mr. Mayor has the backing of West Mr. has the backing of Western nations. Japan and some Third World coun-

Soviet bloc support remained by with Nikolai Todorov of Bulgaris, who received five votes. Socijet-moke of Indiana. moko of Indonesia got three votes and Sheilah Solomon of Trimidad

and Tobago received one vote:

Mr. M'Bow has been criticized by some Western nations for leading the organization into the hig-gest crisis in its 41-year history, marked by the withdrawal of the United States, Britain and Singa-

Both the Americans and the British have indicated they would so main out if Mr. M Bow wins another term,

#### Duarte Begins Visit to U.S. United Press International

SAN SALVADOR - President Jose Napoleon Duarte left Tuesday for his first official state visit to the United States, where he is to med with President Ronald Reagan and a ask for continued U.S. aid. He also is scheduled to address the Organ zation of American States and mag speak at the United Nations.

Light up your evening with a great Scotch.

prosecute consenting adults who ed," Virginia Apuzzo, a New York makers. engage in homosexual activity in According to homosexual rights activists, who estimate that there are 25 million homosexual Ameritions. The Supreme Court has de- that." cans in a nation of 240 million people, the protest illustrates a growing militancy in the campaign for equality — and a link to the civil rights movement by blacks. Twenty-two states and the District of Columbia consider sodomy a Homosexual rights organizers meeting next year.

hope the march and future actions In addition to passage of the ho-

zenship," she continued, "I don't cal activities around the country.

know what is."

The congress plans to hold its first

will result in national anti-discrimi- mosexual rights bill, march organation legislation for homosexulals, nizers want an end to discrin March on Washington, represent- peal of laws against sodomy be-

rights activists will be doing more and legal recognition of homosex-lobbying in Congress on behalf of ual relationships.

State consumer official and longtime homosexual rights activist, told marchers on Sunday. "We are discriminated against on our jobs, didn't believe they existed," said in housing and public accommodations. The Supreme Court has dear that "that" clared we have no right to privacy. Also Monday, in an effort to We are hounded out of the military, establish a network for setting a

try.

Ms. Ostberg said homosexual uals by the federal government,

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In fact, as part of a banquet to celebrate a conference of chefs at the Gothenburg Sheraton, more than the usual care and attention had gone into its preparation.

The problem was that the guest (like most guests in our experience) preferred the sauce served onto his plate. Rather than onto his lapel. (A subtle sauce can look very unsubtle

adorning a white dinner jacket.)

Fortunately, the maître d' was a man who looks at such accidents and sees only opportunities.

Helping the guest remove his jacket, he offered his own as immediate, temporary



replacement. At the same time whisking the sauce-stained garment off to be dry-cleaned.

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#### ARTS/LEISURE

#### The Mousetrap Trap

West End at present, and it is not, is the one she wrote in 1939 as a las, the revival of an Agatha novel called "Ten Little Niggers." At the Young Vic Studio, "Waalas, the revival of an Agatha novel called "Ten Little Niggers." alas, the revival of an Agatha novel cancel real latter regions the more scious times it became known as the Magna Carta company, was to shows admittedly mainly musicals.

Ten Little Indians," and now tell the story of Lilian Baylis on a are selling out in central London than ever before, a number of other and heart and soul that they are taking in plays that would barely have had a chance of survival on the end of a seaside pier 30 years ago. If there was some sort of minimum quality control it is doubtful shambling limp.

ITHE DOINTSOIN STAGE
are doing a documentary or a play or building a memorial.

Baylis was a legendary old battle-ax with a sharp belief in heaven

Admittedly there is a special problem with Agatha Christie, and it is called "The Mousetrap." Because that terrible little thriller has survived something like 40 years in London, there has developed a the-Christie. What is forgotten is that. trap" achieved a tourist status akin ham. to the Changing of the Guard or

simple reason that equal eccentricity, performs with a she was never a playwright. Her commendable kind of energy, as if plotting was sometimes superb, but her sense of dialogue was nonexismic mystery there might actually be a script by Robert Gordon and Vera her sense of dialogue was montanteed that we have play.

Connect lieut: "I have no doubt that we have been invited here by a dangerous Although Miriam Karlin as a ple with the social and theatrical sinister spinster keeps at least her issues that were at the heart of the Old Vic management. All we get any self-respecting actor should be center stage moments up to a level Old Vic management. All we get

frightening going on in the make it work. This particular saga spinners. West End at present, and it is not, is the one she wrote in 1939 as a

#### THE LONDON STAGE

people trapped on a descried island off the coast of Devon who keep the word of Shakespeare. "Dear coming to violent ends. Hollywood God send me actors" was her prayory that there must be money in all guest stars. At the Duke of York's, terrible little thrillers by Agatha however, we are locked into what appears to be the original text and a understudy to play Hamlet, distinctly undercast company of "you've had your chance, and traveling players from Notting-missed it." by surviving in a very small theater distinctly undercast company of for a decade or so, 'The Mouse-traveling players from Notting-

For at least one scene Glynis to the Changing of the Guard or the Tower of London. People go to "The Monsetrap" because it is a sight to be seen, not a play to be sight to be seen, not a play to be In fact, the late Dame Agatha almost never wrote a play to be South African accent of almost never wrote a play to be south African accent of almost never wrote a play to be south African accent of almost never wrote a play to be south African accent of almost never wrote a play to be south African accent of almost never wrote a play to be south African accent of almost never wrote a play to be seen.

asked to utter in front of paying of old-fashioned adequacy, the rest here are some weird offstage excustomers.

of Kenneth Alan Taylor's producturacts from famous plays heard as Hollywood understood the prob- tion is a stunningly depressing ex- through a tunnel.

SANDEMAN FOUNDERS RESERVE PORT

No Longer Reserved To The English.

By Sheridan Morley

International Herald Tribune

International Herald Tribune

ONDON — There is something also bought writers who could search for recycled old money-

(presumably to offend no one, ex-cept of course the people who have Vic that she pioneered and ran for theaters seem to have so lost spirit to sit through it) it is known by the much of the first half of the century. It has gone wrong because nobody seems to know whether they

that "And Then There Were None"

In case you have managed to would have got as far as a first rehearsal, let alone a first night,

Admittable the accordance of the condon and the loyalty of a local south forget it, this is the tale about 10 London andience, to whom she people trapped on a deserted island ing off the stage after he had just been thrown in the deep end as an

Once, when the National was abandoning the Old Vic for its new



Blair's black satin bustier (left), and Conran's diagonally striped mini.

#### London Styles Waffle

By Bernadine Morris New York Times Service

L ONDON — The Italian design-ers, with their strong fashion message, proved a hard act to fol-low. In Milan last week a new, sleekly feminine fashion era was heralded by slickly tailored long jackets combined with very short skirts. In the four days of spring and summer showings here, the mood was far less decisive.

The best styles were the soft, floaty, short chiffon skirts for evening. But there were many long styles and, worst of all, attempts to compromise, as in a long full skirt opening on a short narrow under-skirt. The city that gave us the miniskirt 25 years ago was not leading the move to its revival.

There were other attempts to bring back the spirit of the 1960s, when British designers were the liveliest in the world, but they didn't seem effective. Katharine

and tie-dyed T-shirts did not seem watercolor shades like peach or relevant; she was more successful manve. Instead of white stockings, with full taffeta skirts. Chemise dresses by Georgina Godley were simply boring.

Instead of applanding the inventiveness or even the abasiveness of the collections, accented by other watercolors, accented by other packets and the favors lightly timed shades, and he always has his models wear shoulder-high gloves. He represented to the collections of leavest Courses which

talk about derivation.

The scene was by no means totally bleak, however. Despite its Japa-John Galliano not only was satisfy- to British fashion when he opened

gentle look. The emphasis is on he sticks to one color and handles sing high waistlines, often belted, ruffles with discretion. His white topped by bodices with soft floaty organdy blouse and high-waisted capelike collars. The full skirts of-skirt make one of the best informal ten have hems that are turned un- bridal outlits seen anywhere. iiv effect. These her

Hamnett's bell-bottom blue jeans favorite colors, accented by other

the collections, people were talking collection of Jasper Coman, which about who got what idea from looks younger than ever. He favors whom. Fashion, of course, is a consoft necklines, bright colors and stant matter of give and take, and short full skirts. He is one of the who did it first is not nearly as few to take shorts seriously and to significant as who did it best. The present trousers as well, combining British, even in recent years, have both long and short pants with been credited with many new ideas, short fitted jackets. Couran, now It was the lack of a strong sense of 27, has designed for his own com-direction this time that led to all the pany since he was 19. His clothes always had a slick, sophisticated air. Now they look fiveher.

Alistair Blair, who dedicated nese overtones, the collection of himself to restoring a quality look ing but showed his growth as a his business two years ago, must designer. He has already presented fight a tendency to be too lavish in imaginative collections, each with a different point of view.

This time he focused on a pretty, distinguished. They are best when the collection handles have the property of the smallest to one collection handles.

Evening dresses are a specialty of lines are sometimes irregular, calf designers here, and the newest to length in front and curving up make her mark is Lindka Clerach. above the knees in back. The back A dressmaker who made the wed-of the knee is not usually a focal ding dress Sarah. Ferguson wore point of design. It is a tribute to Galliano's technique that he makes this difficult line look graceful.

Very pale green is one of his to Lord & Taylor, Neiman-Marcus

Galliano: Emphasizing the back of the knee. and Holt Renfrew in Montreal. She service in a masterly manner, the

Calf-length linen dresses turn up at the Workers for Freedom collection designed by Richard Nott and showed it in leather, damask and Graham Fraser. The audience resilk, among other fabrics. In how ceived these longer hemlines with pink with a green skirt, it made aplomb. It was the blue sequin-brilliant flash among the mon studded boxer shorts for men that muted styles. caused the stir. Nobody recalled

tious clothes in an unpretentious center where 325 designers prese manner in her showroom. Non-as- ed their styles, on Saturday.

specializes in short frothy dresses included unrelieved black jerses marked with glitter and embroi- dresses, genteel cashmere sweater dery. Short dresses are acceptable and white leather suits. Everythin even at balls today, Cierach says. was very low key. A snugly fitted jacket with a ruffled peplum at the hips was one of her flirty styles. St

The heroine of the fashion show ever seeing anything quite like was clearly Prime Minister Marga ret Thatcher, who sandwiched Jean Muir showed her unpreten- visit to Olympia, the conventi

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Simple examples like these help IBM to demonstrate Computer Integrated Manufacturing (ClM) in action. Those that favor the hard facts might prefer to look at the company's own record.

industrial engineering, traditionally one of the company's greatest strengths, has reached new heights of refine-

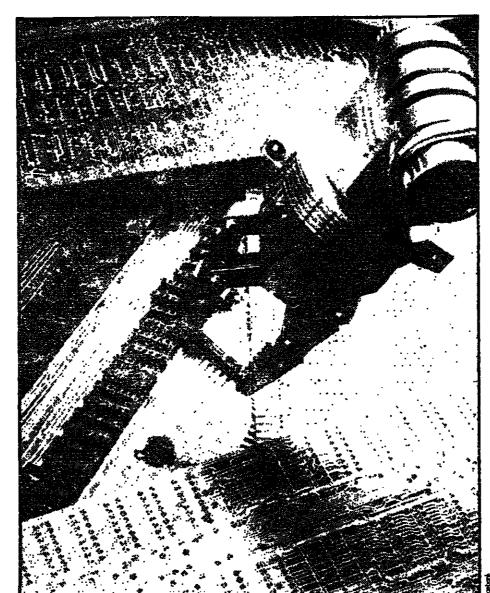
ment with the computer aided design of microchips, and extensive testing in which one compares solemnly checks another. The results are self-evident while quality has been increased, its cost has gone

Traditionally, the reverse has been the case. Increases in quality have generally incurred additional time and manufacturing costs. But this is no longer applicable when a robot automatically assembles and tests component parts.

Hewlett Packard has used much the same method to reduce its own internal failure rare by 10 percent and its costs by 20 percent while doubling throughput

Now CIM is becoming big business as other companies strive to improve their performance in similar ways. The world market for manufacturing automation - including computers, software and sysat between \$27.5 billion and \$35 billion, with the United States accounting for nearly 50 percent of it.

Ever since the first robot joined General Motor's production line in 1961, the automobile industry has led the way. Today it accounts for 22 percent of the market. Second



largest customer is the chemi cal industry (13 percent) followed by non-electrical goods (9 percent) and the electrical cent each).

Hewlett Packard's CIM consultants say "computer inregration for the manufacturing industry" would explain the concept better. They point our that CIM doesn't come down to a simple computer purchase; it affects every department in a company.

The ultimate goal is to integrate everything from presales negotiations and orderentry to final delivery of the Design, planning, account-

ing, manufacturing, inventory and quality control should all play a part in the total CIM Yet American companies

have focused almost exclusively on automating individual pieces of equipment. Dataquest estimates that only

4 percent of their automation investment goes toward integrating equipment into work cells. This compares with 15 percent in Asia and 26 per cent in Western Europe.

The drop in the dollar has set big exporters scrambling to increase efficiency in order to lower product costs. Experts say it is no coincidence that West Germany, which exports more than half the goods it produces, accounts for a third of Western Euthe production line hack to a centra

France is second with 18 percent of the market, followed by Italy (16 percent) and Britain (13 percent). The European Community has also become involved, spending \$120 million over the last five years on developing ideas for the factory of the

companies to maximize research and development, it also helps to train people for future. It is now proposed that \$1.2 billion be spent on CIM research over the next five years. This readiness to invest stems from the strong Europe-

West European companies also realize they must be globally competitive, prompting a trend toward cross-border joint ventures. France's

rween governments, universi-

ties and individual companies.

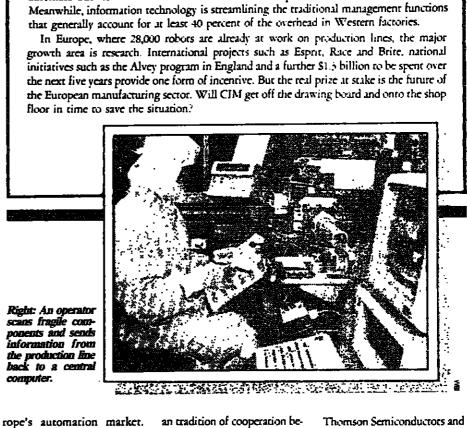
Not only does cooperation be-

ties allow West European

Italy's SGS Semiconductors have merged. Siemens. Buil and ICL are cooperating on technology for the next ation of computers.

Some large firms such as France's Renault have taken advantage of their own manufacturing expertise to develop products and services for new business developments. Renault Automation has become

See CIM, Page 13



The Next Industrial Revolution?

N Japan, where fierce competition has led to industrial overcapacity, manufacturers are relying on flexible machine tools to keep pace with shorter and shorter product

The United States, where companies spent nearly \$50 billion on similar equipment

between 1981 and 1986, is clearly anxious to protect its own manufacturing base. Giant corporations like General Motors, Boeing and IBM have won the first round in the fight to

automate but now find themselves faced with new problems such as standardization.

DC40

Gaps in the market are closing rapidly, customer requirements are becoming more individual, while batch sizes get smaller. The time is ripe for flexible manufacturing cells. FMC's allow you to machine a wide variety of parts from start to finish. And you can put your machines to better use by manufacturing during an unmanned extra shift.

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#### **Business Driven Decisions**

HE problems facing automobile manufacturers are greater than the sum of their parts. Around 30,000 components go into each vehicle and at least one car per minute rolls off the production line. Meanwhile, the pressure to produce new models is shortening the product cycle and the days when clients accepted "any color so long as it's black" are long gone.

Prompted by the oil crisis and challenged by Japan, manufacturers in America and Europe were quick to experiment with robots in the 1970s. Today they are equally enthusiastic advocates of CIM. It not only suits the structure of their business; worldwide competition leaves them no choice.

Robots convert information into motion to perform such functions as sporwelding and lifting. But Dick Beecher, a robotics specialist at General Motors Technical Center in Warren, Michigan, says they are most cost-effective when applied to difficult tasks.

At one General Motors plant in the United States, two robots take pallet-loads of small machined parts off a conveyor, peel off the protecttive packaging and then select groups of parts from the open plastic trays.

These robots are equipped with machine vision. They use cameras to match the position of the parts against a prerecorded pattern, moving their robotic arms and rotating their grippers until they are ready to lift the parts and move them on to another con-

But robots are only part of the CIM picture. Information ultimately controls everything from production levels to delivery schedules. Volvo, for incompanies such as Schencker of Frankfurt that are so specialized they offer same-day delivery to Sweden from Cen-

his company's CIM system

One of the most difficult problems this presents is comparibility. BMW has over 1,000 vendors with which it the company found that only half of them had CAD (com-

stance, uses transportation tral and Southern Europe. Richard E. Dauch, execu-

tive vice president for production at Chrysler, has been applying computer control to production since 1980. As a result, he claims Chrysler has improved quality and more than doubled its numover of inventory thanks to just-intime scheduling. Chrysler has significantly increased production without adding new plants, largely "due to proper application of computers," adds Dauch. BMW's Hans Koch says

covers production planning and control, logistics, research and development, parts production and assembly as well as quality control. Three computer centers form the core of the system:

with one at the corporate level and two more in the scientific and research and development departments. They are linked together and support nearly 5,000 terminals in the various factories. The company also uses 50 stand-alone systems and 1,000 personal computers. BMW's latest addition to this information network is an ever-increasing number of computer-based production machines that rely on the network for information.

exchanges large amounts of data, ranging from parts drawings to order quantities. But puter-aided design) systems and few of these were compat-

Development 4% Financial

Education 3%

Research &

Most efforts to overcome the problem rely on machine generally reduced to the smallest common denominator. This, in turn, leads to a significant loss of data, so drawings still have to be reconstructed when moved from one system to another.

Yet the cost of CIM systems is by no means exorbitant, and the regular cycle of new models simplifies the introduction of more CIM plete CIM strategy."

equipment each year. While this has helped the car indusconversion in which data is try to adopt information technology far faster than other manufacturing industries, it has also fostered a piecemeal approach in many areas.

Ironically, as Bill Kalb, contributing editor of the magazine Automotive Industries, explains: "The mass producers may be learning fastest but, in fact, small companies are the only ones with a com-

#### The Need for New Skills

N a recent survey by the British magazine Industrial Computing, one in three companies agreed that computerization cost jobs. Yer government-sponsored research predicts that, in the long term, CIM will create more work as companies gain additional business and an in-

creased market share. Strengthening the case for optimism, the magazine did identify an imbalance between the number of companies that already have CIM strategies and the proportion of those that have the skills to implement them. In Japan, 40 percent of the factory workers using computerized tools are engineering graduates. Similar firms in America have one college-trained engineer for every dozen workers. But in Europe there is a chronic shortage of qualified per-

nnel.
Britain, baving recognized its lack of mechanical designers and engineers, is seeing demand for the latter double every five years. In France there are not enough mathematicians. High-tech companies in the south of Germany are competing for the services of skilled workers and, across the continent, programmers and systems analysts remain in short supply.

Universities will play 2 leading role in providing the engineering skills of the future, according to Daraquest, a Californian research firm. Identifying Western Europe, and most particularly West Germany, as a clear leader in terms of corporate, government and university cooperation, Dataquest contrasted the highly motivated European students with their counterpares in the United States. A sign of the times was the recent Hannover Fair, where over a dozen universities exhibited their own state-of-theart developments.

But what will happen to the current generation of skilled workmen such as machinists whose jobs are clearly endangered by these high-tech developments? With their experience they are the people best qualified to understand machine sequencing and the operations that must be specified. As the move toward CIM gathers momentum, it is likely that they will turn to production engineering and parts programming.

Paradoxically, the areas where the greatest changes are likely to be felt are the farthest from the shop floor.

No CIM strategy is complete without a thorough review of the inventory, goods in stock and work in progress that are costing the company money. Streamlining these procedures to cut overall costs is as much a part of CIM as any robot or computer. The main technique - known as "just in time" or JIT - requires very little investment, but delivers immediate, clearly quantifiable benefits.

Adopting this philosophy necessitates the close analysis of traditional management functions such as manufacturing resource planning - the biggest single source of overhead costs in most Western factories.

This area has been a focus of attention since the beginning of the decade, but only now is software beginning to exploit the possibilities of tying such functions into 2 complete CIM system.

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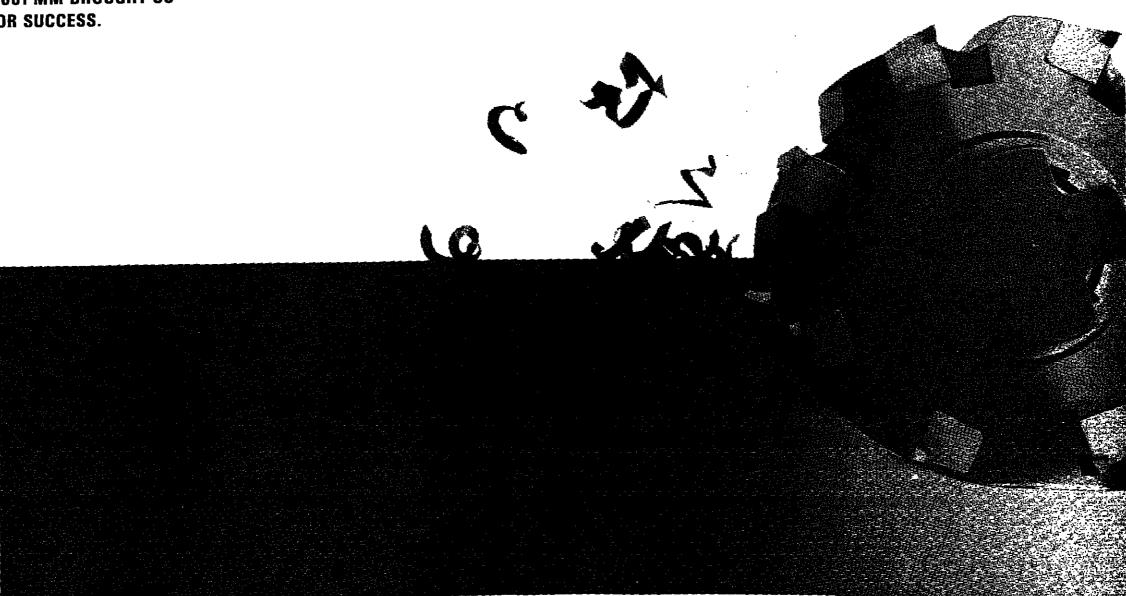
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The merging of disciplines is forcing companies to reexamine their preconceptions. Today it is engineers that order the materials, and shop floor controllers that tell the warehouse when they need more. For those that remain, there will always be work to do when the well-oiled machine grinds to a halt.

Robots may be getting smarter, but they still lack the human touch. On Ford's semiautomated transmission line in Michigan, one of the most critical rasks involves guiding a gearset down into its castand-machined housing and engaging the main tramsmission shaft. Using a counterbalanced hoist, the operator lowers the gearset and carefully positions it by hand; no machine has the right "feel" for the task.

But as inventories are slashed and more information flows from system to system, the role of middle management is sure to change. Otherwise, according to one commentator, "you are only automating the problem."

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#### Closing the Information Gap

NTEGRATED informstion is developing into such a powerful tool in manufacturing companies that it needs to be thoroughly understood by top management. All too often, the fundamentals are needlessly obscured by jargon.

16 mg

The confusion comes from focusing on components, such 25 2 CAD/CAM (computeraided design/computer-aided manufacturing) computer, rather than the characteristics of the completed information system, according to PA Technology's Thomas Snell.

Only one top manager in 10 has a solid strategy for using information technology in his company and 65 percent of all manufacturers are implementing CIM tools with little regard to an overall system," he says. "Sections of the overall system are like bricks which are useless until fitted rogether into a house."

One supply house, American Hospital Supply, decided to quadruple its 20 percent market share in the late 1970s and succeeded. Its strategy was to replace the sales force with computer terminals at all customer premises. Customers could not only see what was available but order it and get instantaneous electronic confirmation.

One IBM user, a manufacturer, set itself the goal of becoming the quality leader in its industry while improving response times. It succeeded by linking its order entry system to assembly robots capable of mass producing individual units free from human

Top management in all arcas of a manufacturing company need to grasp how CIM can aid in changing company goals and strategies.

According to Mr. Schäfer of AEG: "The purpose of CIM is to have the latest necessary information available at the right time and the right place. Furthermore, the base for decisions should be created faster and better, resulting in higher flexibility during the

whole process of production." Information that is stored on a computer and transmit- companies, but primarily by ted down a telephone line small and medium-size opera-

MAHO

saves time and money. Integrated information systems also allow a person in Kowloon to do work in Cologne, Cambridge or Caracas. General Electric Information Scrvices offers a worldwide information network with computer centers in Maryland, Amsterdam and Hong Kong to support such systems. It is no longer essential to be on the premises to get things

Furthermore, static inforpoint to point.

"In this way we use robot cells in our Greenock Scotland factory to build keyboards for personal computers," says Taj Puri of IBM. A further development is speech. Static information can be captured in the form of text and fed into a synthesizer, which allows the computer to talk.

With CIM, duplication can be eliminated. In the average manufacturing company over 150 duplications occur in a standard order. Information entered one place in an integrated system can be used elsewhere. This not only cuts labor costs, it also reduces the chances of error.

"On the one hand, growing compenitive pressure forces companies to make unproductive procedures, such as the manual exchange of information, more cost-effective. On the other hand, increasing product diversity, particularly in the metalworking industry, demands accelerated development and production. German industry's strong reliance on exports calls for an improved capability to respond to numerous individual market requirements that can change at short notice. These challenges must be met not only by large

mation can be converted into motion. Traub machining stations are totally controlled by software, a fact that is reflected in the company's engineering department, where 56 percent of the engineers work in the software section. Once the shape of a product has been defined in terms of digital information, it can be converted into the coordinates a robot uses to move its arm from

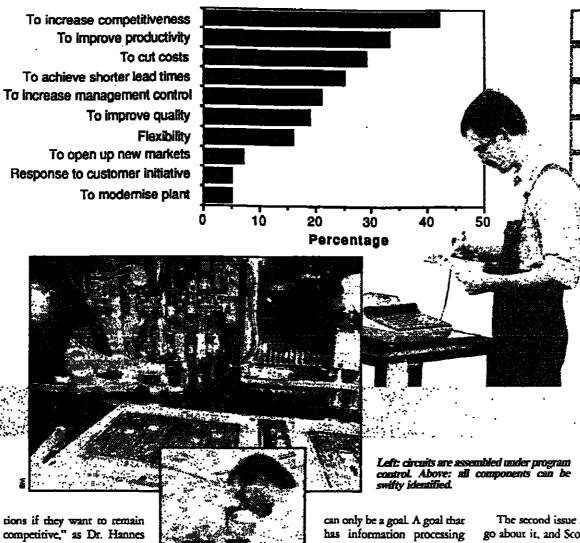
Politsch of Deckel AG ex-

Integrated systems, if organized correctly, allow information in the system to be retrieved anywhere in the world. "Salesmen can check the availability of a product in the warehouse using a mailbox system," says G. Nissen of COM.BOX, "and they are not tied to any one place or piece of equipment. A handheld computer can be used at home or in a botel room."

This also applies to the customer's office, where the salesman will be able to call up product descriptions stored on the home office computer system. At another level, if everyone uses the same original it will always be up to date. Furthermore, departments need not stagger their work because information has not reached them yet.

"Less than 10 percent of order throughput time is work time," Snell says. "Ninety percent of the time someone is waiting to start work, because information is missing."

If the information has been



Operating an automated system for machining metal.

available. However, as Eberhard Knoblauch, president of Hewlert-Packard, Germany, says, "It will take some time before all companies will be so far along that data can really be entered once only and then retrieved everywhere it is needed."

Maho AG, a German manufacturing company, uses flexible manufacturing cells as well as CAD/CAM, and is moving toward enlarged, integrared systems. But Dr. Georg Wemze, the company's vice president, takes a realistic view of the work that remains. "Computer Integrated Manufacturing is so broad that CIM systems throughout the whole company at its very end. This goal cannor be reached in one step - it is a task for the whole future. In day-to-day reality more and more so-called 'islands' are created — smaller units of integrated systems."

The architecture of the system will depend on the type of company and its industry structure. Executives in highvolume production will have different information needs and strategies than those in job shop operations or in the processing industry.

Nonetheless, there are several issues all top managers must be able to cope with regardless of what industry they are in. The first is when to start with CIM.

Norman Scofield of PA Management Consultants in London says: "The time is now. The key factor is the combination of entrepreneurial creativity and a new technology. If the management of a company exhibits innovative flair, information technology offers a competitive advan-

The second issue is how to go about it, and Scofield cautions that "management should proceed step by careful step." Information technology is in a revolutionary phase that may continue for a decade or longer, he says. Good communication requires standards and there are too few of them around today. On the other hand, the advantages from even partial solutions are so

significant that no company

can afford to ignore CIM.

Rough estimates by specialists say 63 percent of today's investments are not part of an overall strategy. With the technology still in its "embryonic stage," as John Wargin of Hewlett Packard points out, shortsighted investments run in the hundreds of millions of dollars. A decision that fails to take future developments into account can easily produce a useless investment, so the rule to follow is: Release the first investment

ning has been completed. The principles behind CIM are not complicated; the systems themselves are. The wise manager will proceed cau-

only after the last step in plan-

#### Visualization Modeling Surface 2-D Droughting Specialist Process Facility & Robotics Planning Production Work Study Supply Chain Control

Concept Design Analysis Planning for Manufacture Control of Manufacture

Distribution

control, developments in qual-

onto the production line.

ity control are also moving

"Currently, about 15 per-

cent of the American and

10 percent of the German

workforce aren't producing,"

says John Wargin of Hewlett

Packard, Germany. "Instead,

they are occupied with repairs

and correcting errors. An im-

mense boom is expected in

this market over the next five

covers more than the automat-

ic inspection of parts. It also

includes computer checks on

specific dimensions and the

integration of these results

There is also in-process

gauging, which means taking

a measurement of a part just

machined or formed, compar-

ing the dimension to an estab-

lished standard and then ad-

justing the machinery

through feedback circuits.

This is generally called "adap-

tive control" and experts say it

can often reduce or even elimi-

nate errors in machining and

forming parts to specified di-

In isolation, such tech-

niques are interesting. When

combined together, they can

drastically after a business.

Most observers agree that

CIM will totally change the

thinking of top management.

As one of them remarks:

You have to see it two ways.

Should I do it? And what

into useful data.

Computer aided quality

Stock Control

(Continued from Page 11)

a worldwide supplier of systems for robotics and material handling.

In one venture, Renault Automation has joined with Comeau of Italy and the German subsidiary of Digital Equipment Company to design CIM software for smallbatch production. They aim to create a control architecture that is standard enough to allow many companies to write specific software to work within the system.

Standardization has been a major headache for CIM users. General Motors, which uses more than 40,000 intelligent devices for design and manufacturing operations, estimates that 50 percent of the cost of installing new automation is spent making one computer talk to another.

control are fully integrated.

Boeing is now trying to creare a similar standard for the engineering department with its Technical Office Protocol (TOP). But, for many companies,

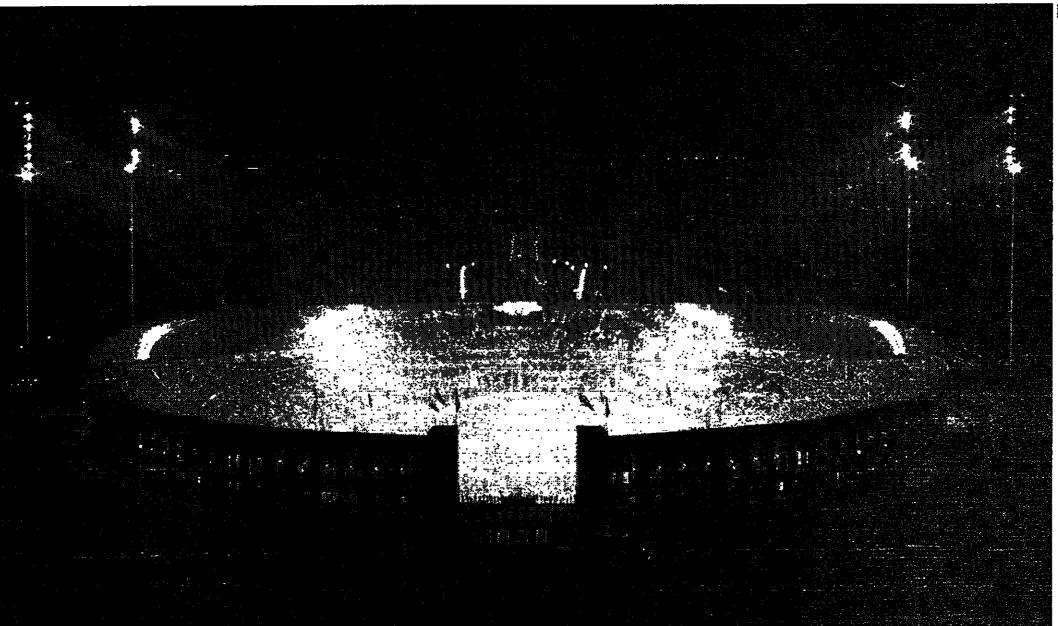
the cost of implementation is happens if I don't?" by J. Gönczöl.

Parallel to manufacturing

GM moved to solve the problem by writing a Manufacturing Automation Protocol (MAP) and giving suppliers until 1988 to conform to its standards. Because of GM's sheer size, MAP is becoming accepted by most major U.S. manufacturing companies and in Europe as well. It has not, however, been implemented in many factories yet, except a few GM plants - and even in these not all seven layers of

still too high. They are staying with proprietary protocols This Advertising

#### There's a power failure - but nobody has even noticed.



The city of Berlin has to cover its electricity requirements with its own power stations and cannot fall back on the European grid to cope with peak demand. AEG designed and built the world's first and largest (17 MW) battery storage system in commercial use. It feeds standby power into the Berlin mains in a fraction of a second – without pollution.

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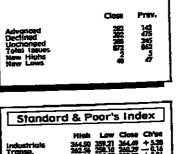
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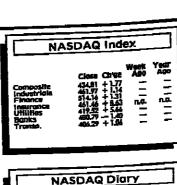
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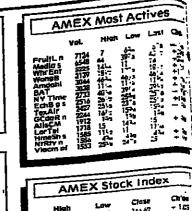
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12 Month High Low Stock

#### Stocks Rally; Dow Climbs 36.7

NEW YORK — Prices on the New York Stock Exchange staged their first substantial rally in more than a week on Tuesday as a firming dollar and higher bond prices momentarily calmed investors' worries about rising

interest rates.

The Dow industrial average, which had fallen nearly 170 points since Oct. 3, rebounded 36.72 points to 2,508.16. Gainers led losers 9-6 among NYSE issues traded.

Trading was moderate because many investors still preferred to do nothing until Wednesday's government report on the U.S. trade deficit in August.

cit in August.

cit in August.

Volume rose to 172.9 million shares, from 141.9 million shares on Tuesday.

Broad-market indexes advanced. The New York Stock Exchange composite index climbed 2.50 point to 176.02, while Standard & Poor's 500-stock index rose 5.13 to 314.52. The price of the composite share improved 57 conte an average share jumped 57 cents.

Traders said stock prices gained support from a rebound in the dollar, firmer bond prices

and bargain hunting after last week's 6 percent decline in the Dow. Since hitting a record 2,722.42 on Aug. 25, the Dow has lost 9.2 percent of its value.

But traders said that buying was not aggressive as investors exercised caution before the release on Wednesday of IIS merchandise

release on Wednesday of U.S. merchandise trade figures for August.
"Capital preservation is the name of the

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1.16 3.1 .50 1.9 .92 2.0

game," said Peter Furniss, managing director at Smith Barney, Harris Upham & Co. He said

Div. Ykl. PE 100s High Low Qual Ctige

Glaxo Holdings was the most active NYSE issue, rising % to 24%. IBM followed.

Chemical issues were among the day's best gainers. Union Carbide jumped 1% to 30% and Du Pont rose 2% to 114%. 12 Month High Low Div. Ykl. PE 

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15% 64% 839% 127% 127% 127% 127% 18% 18% 

many investors who have made major profits this year are willing to sell some stocks at this point and put some of those profits into bonds ielding 10 percent. He said the market will respond to good news but that it is especially sensitive to negative

Mr. Furniss said stock prices would react poorly to a wider-than-expected August trade deficit. Economists estimate the data will show deficit. Economists estimate the data will show the deficit narrowed to about \$13 or \$14 billion in August from \$16.5 billion in July.

Favorable trade data could boost the dollar, easing pressure on the Federal Reserve Board to support the U.S. currency with a policy of higher interest rates. This could take some of the upward pressure off interest rates and relieve concerns about tising rates that have hard

heve concerns about rising rates that have hurt stock prices since late August.

Houston Industries was third, rising 1 to 341/2. Control Data rose 1 to 34. The company agreed to buy Time Inc.'s Sami-Burke unit. Time climbed 3 to 101½ after reporting thirdquarter net income of \$1.24 a share.

In the semiconductor group, National Semi-conductor rose 1/4 to 2014, Advanced Micro Devices climbed 1 to 2014 and Texas Instru-ments added 1 to 7614 and Motorola jumped 11/4 to 67¼.

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WEDNESDAY, OCTOBER 14, 1987

#### MADISON AVENUE

Encouraging creativity.

#### **Interpublic Group Forges** One of Top 10 Agencies

By PHILIP H. DOUGHERTY

EW YORK — The Interpublic Group of Companies announced on Tuesday the merger of two of its units, SSC&B:New York and Campbell-Ewald Co., the Detroit agency historically linked to the huge Chevrolet account. The new U.S. agency will be known as Lintas: USA. With Lintas International it will be part of the renamed agency group, Lintas: Worldwide, formerly SSC&B:Lintas Worldwide. The merger will create one of the world's 10 leading agencies, with billings of about \$2.8 billion. Of that, \$1.7 billion will come

from Lintas: International and \$1.1 billion from Lintas: USA. William V. Weithas, 58, remains chairman and chief executive

The '72 acquisition

of Campbell-Ewald

biggest buyout in

agency history.

was then the

officer of the renamed Lin-tas: Worldwide, which is based in London. He will be chairman as well of the newly formed Lintas: USA.

Lintas: USA will consist of three units, each headed by a chairman-chief executive officer: Lintas:Campbell Ewald, by Richard O'Connor, 55, currently head of Campbell-

Ewald; Lintas: New York, by Spencer Plavoukos, 51, currently head of SSC&B: Lintas New York, and Lintas: CECO, by James Bernardin, 58, currently head of CECO. Until the merger announcement, CECO had performed direct marketing and other specialized services for Campbell Ewald and will now do so for Lintas: New York as well.

Lintas: International, which also has its headquarters in London, had been known as SSC&B:Lintas International. It will continue to be headed by Kenneth L. Robbins as chairman and chief executive.

When Interpublic acquired Campbell-Ewald in 1972 it was the biggest buyout in agency history. Last year Campbell-Ewald billed \$584 million and ranked 19th among American agencies. SSC&B and part of Lintas were bought in 1979, and last year the combined unit had \$1.6 billion in billings and ranked 13th.

Arnold A. Tucker has been named president and chief executive of the newly formed Hill & Knowlton Asia Pacific region, which resulted from the merging of the Australasia unit's nine offices in Australia and New Zealand, and the Asia unit's six

Mr. Tucker once headed the public relations company's Hong Kong office. He now heads the Australia-New Zealand operation. Hill & Knowlton is a subsidiary of the WPP Group of

In the agency world there are the conglomerates, as typified by Saatchi & Saatchi and the Interpublic Group of Companies, and the colonial (or branch) networks, like those run by J. Walter Thompson, Young & Rubicam and Foote, Cone & Belding. A more recent phenomenon is what Peter Scott, chief executive of Britain's WCRS Group, describes as a "creative federation."

Speaking at an advertising convention in Laguna Niguel, California, he described conglomerates and colonial networks as "yesterday's solutions," and said his agency and its peers were geared to the concept that "business but not advertising or creative solutions is becoming global."

He didn't have to tell his audience that the conglomerates are significantly appeared the interest of differently appeared the interest of the theoretical terms of the conglomerates.

giants composed of differently named chains or that the networks are single agencies with many far-flung offices. All the talk about global ad campaigns may be fine for a Coca-Cola, he said, but there are few other such companies that might

benefit. His point was that the advertising of most global products requires local solutions. Earlier in his speech, Mr. Scott said that as the American See MADISON, Page 17

#### Salomon and the Anguish of Withdrawal

#### Other Wall Street Firms May Face **Layoff Decisions**

By Kenneth N. Gilpin
New York Times Service
NEW YORK — After making millions by helping bloated in-dustrial giants to bolster profits through restructurings and cost-cutting moves, Wall Street's largest firms are being forced to heed

With Wall Street facing volatile markets and rising competi-tion, the layoffs announced Monday at Salomon are not likely to be an aberration, analysts and investment bankers said.

Several other firms, including E.F. Hutton & Co. and First Boston Corp., are engaged in reviews similar to the one that led to the decision to cut 800 Salomon em-

"This could very well be the beginning of Wall Street's longawaited retrenchment phase," said Perrin H. Long, an analyst who follows the securities industry for Lipper Analytical Ser-

You have to give Salomon See SALOMON, Page 17



#### For the 'Class of '81,' an Uneasy 'What's Next?'

By William Glaberson

New York Times Service
NEW YORK — One day this summer. Lewis S. Ranieri had one of the best jobs on Wall Street. The next, at the instigation of the Salomon Brothers chairman, John H. Gutfreund, Mr. Ramieri was out; out as vice chairman of the powerful company and out

of Salomon altogether.
Mr. Ranieri, 40, went home with millions of dollars and a reputation as a brilliant competitor that he earned in 21 years as Salomon's rising star. He was suddenly, as one of his old colleagues at Salomon put it, "outside the sandbox" in which he had spent his particular and sold of the sandbox in which he had spent his particular and sold of the sandbox. his entire professional life.

Some on Wall Street said the Ranieri episode was a classic power struggle. Others saw it as a sign that the changing financial busi-ness no longer had room for restless innovators. But whatever it meant to others, to Lewis Ranieri it meant he had to figure out what to do with the rest of his life. Mr. Ranieri's wealth assures that he will

never have to confront the fears that preoccu-

py most people who lose their jobs. But, as a bers of the class of '81 were climbing its group of men he knows well have discovered, life after Salomon can present its own sharp

Until Salomon Brothers merged with the publicly owned Phibro Corp. in 1981, the men were Mr. Ranieri's partners, part of a privileged collection of 62 who had worked their way to the summit of the country's largest privately owned investment bank.

The Phibro deal made the rich men even richer: Every member of Salomon Brothers's "Class of '81" received an average of \$7.8 million for his partnership shares.

But in the six years since the merger, almost half of the 62 found their way — or were pushed — out the door of the firm they propelled into Wall Street's top tier.

A few of the men retired with their millions. But most are busily proving what most people believe, but few have the luxury of testing: People work to give their lives mean-ing, not only to feed their families. ladder, a tough place to work. But there was a feeling in the air that it was going somewhere. With a lean, aggressive style, it transformed itself in a matter of years from a modest bond house with limited corporate ties into a Wall

Salomon's big stakes, its Spartan style, the sharp elbows one fended off inside the firm, and the heady victories against its adversaries may have intensified the pressures on those who later tried to make it on the outside.
"Salomon was home," said Robert F. Dall,
one of the members of the Class of '81.

Michael H. Bloomberg, 45, drives himself harder these days, if that is possible, than he did in 15 intense years at the firm. The name on the door now is his own: Bloomberg Inc. When he was winning in Salomon's bruising internal wars in the mid-70s, Mr. Bloomberg lated to Guinness's bid. in April occupied one of its prestigious seats: chief of the equity trading desk. He also designed a

sophisticated computerized trading system See CLASS, Page 17

#### Saunders Faces 37 New Charges In Guinness Case

By Warren Getler International Herold Tribund

LONDON — Ernest Saunders, the former chairman of Guinness PLC, was charged Tuesday with a further 37 offenses relating to its takeover of Distillers Co., including the theft of £20 million (\$33.1 million) of Guinness funds.

In another important development in the case, detectives arrested Gerald Ronson, 48. chairman of Britain's second-largest private company, on eight charges includ-ing the alleged theft of £6 million in Guinness funds.

Mr. Saunders, 51, already faced three charges of attempting to ob-struct the course of justice, and falsifying and destroying docu-ments, all related to the Distillers

After facing the new charges in a local magistrates court, Mr. Saunders was released on his previous bail of £500.000 pending a

court appearance on Nov. 3.

Mr. Saunders was charged with 10 counts of theft; 10 of false accounting; 10 of procuring the execution of a valuable security; two of common law conspiracy to manipulate market securities; and five of enabling Guinness to provide financial assistance in the purchase of shares.

A Metropolitan Police officer in charge of the investigation told Reuters that the theft charges against Mr. Saunders totaled £20

After the court hearing, Mr. Saunders said. "The mere idea that I have been putting my hand in the Guinness till is absolutely appall-

"I have stolen nothing. I have nothing to hide," he said. A Scotland Yard spokesman said Mr. Ronson, who heads Heron international PLC, a property and trading group, had also been charged with false accounting re-

Mr. Ronson, who is the third person charged in connection with the case, is expected to appear in court on Wednesday.

ployed by Guinness during its £2.7 billion takeover bid for Distillers. Government inspectors and police have been investigating allegations that Guinness, the big British beverage maker, may have bought its own shares during its successful bid for Distillers, a maker of Scotch whisky. A rival bid by Argyll

Group PLC failed. Such a share purchase, which would have made Guinness' stock rise in value to "sweeten" its offer, would be improper under the Brit-ish Companies Act.

On Jan. 16, Guinness' newlyformed board reported that it had discovered £25 million of invoices for services rendered by certain individuals during the Distllers bat-

At the time, Guinness told its shareholders that the board was concerned that some or all of the £25 million of fees to third parties "might have involved payments by Guinness in return for share buying activity in support of the Distillers bid."

Following the disclosure, Mr. Ronson said in a letter to Guinness management that he had received checks valued at more than £5.6 million from Guinness for what he described as "services" in support of the Guinness bid.

Those services, he said, included the purchases of millions of pounds worth of Guinness shares during the concluding stages of the bid.

Mr. Ronson eventually returned the money to Guinness in January, claiming that at the time he did not believe the agreement involved any breach of British law.

A Scotland Yard spokesman said that police arrested Mr. Ron-son when he voluntarily entered a police station on Tuesday, apparently intending to discuss his role in the Guinness affair.

Scotland Yard detectives last week arrested Sir Jack Lyons, 71, a millionaire and prominent corporate consultant, on charges of stealing £3.25 million from Guinness during the takeover bid and of false accounting.

Sir Jack has since been released The charges are in connection on £500,000 bail until a court ap-with alleged illegal tactics empearance scheduled for Nov. 3.

#### **Currency Rates**

Cress	Rates							0	a 13
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Amsterdom	2049	3.3705	1.1251	0.3377	0.1559 *	_	5.61 *	1.358	1,045 *
Brussels(q)	37,8625	62.275	20.791	6.2425	2,8822 *	18.4795	_	25.086	<b>0.2633</b>
Frankfart	1.8224	2.996		0.3003	0.1386 *	0.8887	481 *	1,2067	1.266 *
London (b)	1.47		2,998	9.987	2,162.50	3.3755	£2.37	2,485	234.50
Milae	1,374.66	2.161.55	721.49	216.64		641.23	34,763	879,49	9,137
New York	<b>-</b>	1.646.5	1,6225	6.07	1.314.50	2.0505	37.29	1.512	143,90
Peris	6.066	9,9795	3,331		0.4617 *	2,7406	0.1682	4.0192	4216*
Tokyo	143.50	234.49	78.76	23.67	0,1095	70.24	3.8013	95.29	_
Zurich	1,509	2,4841	0.8286	8248	0.1148 *	6.7365	3,9845 *	_	1.0492 *
1 ECU	1,1405	0.4933	2.0775	6,9217	1,498.94	2.3377	43,1954	1.7226	164.411
1 SDR	1.291	0.7821	2.3394	7.5329	1,491,48	2,6342	<b>4</b> 455	1.9455	184.097
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**Gold** 

#### IF YOU PURSUE EXCELLENCE, ONLY ONE BANK CAN KEEP UP.

The dedication to excellence of Republic National Bank is a natural outgrowth of the strong beliefs of its founder and principal shareholder, Edmond J. Safra.

Republic is firmly committed to such sound. traditional banking practices as

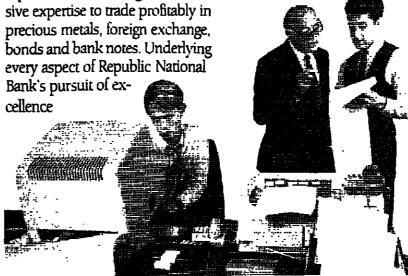


For Republic National Bank of New York, the relentless pursuit of excellence has achieved nothing less than excellent results.

Republic has grown to be the 11th largest bank in the United States. in terms of shareholders'equity.

It is active in 19 countries around the world, including the important banking centers of London, Luxembourg, Milan, Paris, Hong Kong, Singapore. Montreal, Tokyo, and of course, New York.

The bank has always been highly selective in lending. It emphasizes very conservative activities, investing in safe and liquid assets and using its extenprecious metals, foreign exchange, every aspect of Republic National Bank's pursuit of ex-



the protection of depositors' funds. It should come as no surprise, then, that this pursuit of excellence results in considerable advantages to private banking clients, and the application of the very high-est standards of excellence to the

is a single, fundamental principle:

Republic's subsidiary in Luxembourg provides private banking clients with the protection of the stringent banking laws of that



country, and experienced account officers who speak your language.

And Republic's expertise internationally allows you to take advantage of opportunities to better manage your investments on a global scale.

The pursuit of excellence is our commitment. If that is something you expect of your bank, call us today at our Luxembourg office (352) 470711.



#### REPUBLIC NATIONAL BANK OF NEW YORK

A SAFRA BANK



NEW YORK MIAMI LOS ANGELES MONTREAL LONDON BARIS LUXEMBOURG MONTE-CARLO MILAN GIBRALTAR GUERNSEY HONG KONG SINGAPORE TOKYO PANAMA NASSAL BUENOS AIRES SANTIAGO MONTEVIDEO CARACAS MEXICO CITY PUNTA DEL ESTE RIO DE JANEIRO - SAO PAULO

FIGURES AS AT DECEMBER 31, 1986: TOTAL ASSETS: US \$ 16.8 billion SHAREHOLDERS' EQUITY: US \$ 1.6 billion

Page 16 **Tuesdays** 

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Net Inc. 54.3 57
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**U.S. Futures** Via The Associated Press

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Cents per lb.

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**NYSE Highs-Lows** 

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Paris Commodities

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Oct 13

Yield 4.94 7.44 8.13 672 727 754

Yield 9.90

Prev. Yield 4.95 6.64 8.15 Prev. Yield 9,93

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**U.S. Treasuries** 

Offer 99 B/32

Spot

Commodities

Today 8.33 1.05 59.52 211.09 8.42 0.95 77.70 92.81 42.49 0.40

runcs per math 1,160 1,150 1,206 1,198 1,235 1,229 N.T. N.T. N.T. N.T. 1,000 lots of

Present from the control of the cont

224 218 918 +30 +29 +29 (CBT)
501 100 pct)
501 100 pct)
79-21 86-17 79-4
78-19 79-25 78-13
78-5 78-13 78-2
77-19 77-19 77-12 77-2
78-30 78-30 78-30
76-3 76-5 76 MUMICIPAL BONDS (CBT)
\$1000x Index-ets & 32nds of 100 pc
89-17 76-22 Dec 77-15
81 75 Mar 75-20
80 73-20 Jun 74-15
81. Sales Prev, Sales &
Prev, Day Open Int. 11,276 off 17

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Oct. 13

Ост. 13

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1180.00 1185.00 1187.00 1190.00 1184.00 1160.00 1187.00 1198.00

London

Commodities

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GASOIL U.S. doll Nov 1 Dec 1 Jon 1 Apr 1 May 1 Jun 1 J

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1.357 1.369 1.409 1.409 1.405 1.405 1.405

**London Metals** 

DM Futures **Options** 

**增强** 

라 ##?

145000 SEC. 111111

-2.00 -2.70 -2.20 -2.20 -3.10 -3.10 -3.40 -3.40

LUCABER (CME) 120,000 bd. fr. 5 per 202,90 15-5 per 194,29 15-5 per 194,29 15-5 per 194,20 15-5 per 179,40 145-30 179,00 145-50

173.06 1673 Prev. Serve. Dev Open Int. 7.431
COTTON 2 (NYCE)
SUmp libs- cents per In. 80.25 34.46 Dec 81.25 47.50 Mer 81.26 47.50 Prev. So Prev.

STOCK IND

SP COMP, INDEX (CME)
points and certis
242.25 Dec 314.00 317.
342.35 242.20 Dec 314.00 317.
342.35 242.20 Dec 314.00 317.
342.30 399.90 Lint 321.70 222.
341.40 319.90 Sep 35.70 377.
Est. Soless Open Int. 122.306 Up 2.336
VALUE LINE (KCBT)
points and certis
282.90 244.00 Dec 249.70 271.
284.40 244.70 Dec 249.70 271.
285.50 245.00 Prev. Soles 1.849
Prev. Day Open Int. 4.015 Up 135
NYSE COMP, INDEX (NYFE)
points and certis
191.45 140.30 Dec 176.40 1775.
191.46 142.45 Jun 181.45 180.4
191.45 143.50 Dec 176.40 1775.
191.46 142.45 Jun 181.45 180.4
191.47 145.48 Sep 181.52 183.0
Prev. Day Open Int. 11.516 off 81

Est. Soles
Prov. Dev Osen Int. 23,884 up 72
PRESINCH FRANC (IMM)
Self franc-1 point equals 50,0001
16450 1,518 Dec 1,6470

is 90,0001 AG7 CAB AI25 Soles 10 775 Up 1

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55.75 54.85 55.75 57.90 57.90 59.00 10,90 10,90 

19.70 19.59 19.49 19.38 19.31 19.24 19.09 19.04 19.00

Stock Indexe

Dec 176.40 177.80 Mor 178.40 179.75 Jun 180.45 180.45 Sep 181.25 183.00 Dec Prev. Soles 12.340 pt. 10.516 off 81

Commodity Indexes

Nov I Mor I Jul I Sep I Nov I Prev. Sol

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690 7,256 7,56 7,79 7,95 1,36 7,10 7,40 7,54 7,57 7,57

1789 1817 1848 1875 1901 1930 1840 1840 1846 1897 1927 1946

> **Comex Plans Contract** Tied to Moody's Index United Press International

NEW YORK — Commodity Exchange Inc., the nation's third largest futures exchange, said Tues-day that it planned to begin trading a new futures contract on Oct. 29, based on the Moody's Investment-Grade Corporate Bond Index.

Terrence F. Martell, the Comex's senior vice president, said the startup date is subject to approval of the contract by the Commodity Futures Trading Commission. He said the new contract, be done of the new contract, would be based on Moody's price weighted in the new contract. Moody's price-weighted index of 80 highly liquid investment grade corporate bonds — those rated BAA or higher.

**Dividends** STOCK SPLIT

The Daily Source for International Investors.

Acrald de Eribune

BUSINESS R

Moody's 1,051.10 f
Reuters 1,881.50
D.J. Futures 132.98
Com. Research 230.41
Moody's : base 100 : Dec. 31, 1931.
p - preliminary; f - final
Reuters : base 100 : Sep. 18, 1931.
Dow Jones : base 100 : Dec. 31, 1974, Market Guide

+.04 +.05 +.05 +.07 +.07

Algeria to Sell Gas to Greece Reuters

ALGIERS — Algeria said it has agreed in principle to sell 12 billion cubic meters (about 15.7 billion cubic yards) of liquefied natural gas to Greece over 21 years.

The official Algerian news agency APS said Monday that a contract would be signed in November upon approval by the countries. It gave no price.

The agreement comes a month after talks with France on prices for Algerian natural gas sales ended in failure. Algeria is heavily dependent on revenue from oil and gas exports.

S&P 100 Index Options

- 12 - 12 - 12

| Doi.a.

BMJ Financial G GAF Corp G NY State Elec & Gas Q

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#### ax Saving Helps Lift IBM Net 12%

EW YORK - International gess Machines Corp. reported in the third quarter, the first ter of 1986, but said that much ne gain came from a lower-

expected tax rate. n the three months ended . 30, IBM said carnings totaled 3 billion, or \$2 a share, comd with \$1.08 billion, or \$1.76 a a year earlier. Revenue rose by 7 percent to \$12.73 billion, \$11.91 billion a year earlier.

By David Brown

Special to the Herald Tribune

DME - The board of Italy's

-owned IRI holding company

oved on Tuesday a landmark

to privatize the powerful Me-

re decision to give up majority tol through a stock issue repre-

; an unprecedented step in Ita-

cautious privatization process

reflects profound changes in

alance of financial power here,

nder the plan, the govern-t's 56.9 percent stake in Medio-a will be trimmed to 20 per-

a complicated transaction.

p of private investors, includ-arlo de Benedetti of Olivetti

and Raul Gardini, the head of

azzi Agricola Finanziaria, will

within the next year.

~ vsts say.

anca SpA merchant bank.

Lediobanca Merchant Bank

\*#£# \*# \*\*

IBM cited the impact of cost boost from the sale of 5.9 million reductions, including the elimination 11,00 workers, as well as for- drop in IBM's tax rate to 38 perday that earnings rose 12 per- mation in July of an application systems division that was designed on-year gain since the first to bolster IBM's software position to 14 cents a share to IBM's bottom "IBM's efforts to become more competitive are taking hold," said John F. Akers, the company's

Intel sale added another \$80 mil-But the report disappointed ana-lysts and investors. IBM shares initially fell \$4.50, but pulled back to close at \$148.75, down 75 cents, on the New York Stock Exchange.

SpA, to create a new corporate bloc

controlling a total of 20 percent.

A simultaneous public share of-fering on the Milan bourse will

float another 23.4 percent stake in

Analysts say the current move

the issue of control at Mediobanca,

which holds important minority shareholdings in Italian industry.

Lehman Brothers. "People ran the stock up yesterday looking for bet-Analysts said net got an extra Even so, traders said that IBM's per-share net of \$2 fell a few ceats aly Details Plan to Privatize short of Wall Street's consensus estimate of \$2.03.

"I think the tax rate will return to a normal rate of 42 or 43 percent in the fourth quarter," said William Easterbrook of Kidder, Peabody & be invited to subscribe to a total Co., echoing other analysts. Thus, they said, IBM will have to gener-13.5 percent of the state's holding. They will join Mediobanca's tra- ate much higher sales to maintain ditional industrial shareholders, earnings growth. (UPI, Reuters) which include Fiat SpA and Pirelli

shares in Intel Corp. and from a

ceni from 41 percent a year before.

line and may have masked an oth-

erwise mediocre performance. The

"The earnings were not too spec-

tacular," said a trader at Shearson

lion to net profit, they noted.

That decline, they said, added 13

■ Honeywell Net Doubles

Honeywell Inc. said Tuesday that its earnings more than doubled in the third quarter, to \$69.6 million, or \$1.59 a share, from \$32.4 million, or 74 cents a share, a year earlier, United Press International reported from Minneapolis.

The operation is expected to raise about 1.4 trillion lire (\$1.07 The electronics manufacturer billion) officials said. It will be the and military contractor said that first time a state-owned company's issue is offered on the Milan worldwide sales were \$1.64 billion in the quarter, up 28 percent from \$1.28 billion a year earlier. was prompted by a need to clarify

Honeywell cited restructuring, cost cuts and a growth in high-margin businesses as factors in the price was given.

#### BAT to Expand U.S. Saks Chain

NEW YORK - BAT Industries PLC said Tuesday that its U.S. subsidiary would spend

\$300 million over five years to expand and modernize its Saks Fifth Avenue retail chain. The unit. Batus Inc., also owns Marshall Field's, Ivey's, Bremers and Thimbles stores.
The company said it would expand, replace or renovate

more than 25 stores, and would build new stores in Virginia, Minnesota, Colorado, Oregon and Florida. When the expansion is complete, BAT said, the Saks chain will have 49 stores compared with 44 now.

BAT said its flagship unit on Fifth Avenue in New York would be expanded by about 30 percent. Batus is also investing \$110 million to renovate the Marshall Field's main store on State Street in Chicago.

#### Merrill Lynch Net Jumps 108% on Property Deal

NEW YORK - Merrill Lynch & Co. said Tuesday that its thirdquarter net profit shot up 108 per-cent, to \$195.1 million, above yearearlier levels, mainly because of a nonrecurring gain from a real es-tate interest sale.

Earnings came to \$1.78 a share, on revenues of \$3.023 billion, compared with net profit of \$93.7 million, or 88 cents a share, in the 1986 quarter, when revenue was \$2.334

The results included gain from a previously announced sale of Merrill Lynch's right to acquire a partnership interest in a tower building in Manhattan's World Financial Center and related transactions.

The sale earned the company \$122.6 million before taxes and \$100.3 million after taxes.

Without the gain from the interest sale, Merrill Lynch's third-quar-

#### Paribas to Buy Stockbroker Legislation that would allow outside interests to take stakes in

PARIS - Banque Paribas said Tuesday that it has reached agree-ment to buy the stockbrokerage French brokerages for the first time is expected to be approved by the firm of Courcoux-Bouvet SA in a National Assembly by year-end. The Paris Bourse is now restrictmove to prepare for the planned deregulation of the Paris stock ed to 45 members.

France's three largest banks, Banque Nationale de Paris, Société The merchant's bank's president Michel François-Poncet, said Pari-Générale and Crédit Lyonnais, bas would buy the entire capital of Courcoux-Bouvet by 1990. No have reached similar agreements, as have the financial groups Crédit National and Compagnie du Midi. ter net earnings would have been

\$94,8 million. "Excluding the real estate gain, Merrill Lynch's earnings were pret-ty much flat," said Rodrigo Quintanilla, an analyst with Argus Re-search Corp. They really didn't do in the hands of American agencies that great.

on the subject of performance. Revenues were up in all our major operating areas, aside from principal transactions," it said. We again demonstrated our managers and their promulgation across-the-board strength, both in of research-dominated creativity. capital markets and in consumer markets, reinforcing our one-firm, two-sector strategy.

The company was more positive

The company said its investment-banking revenues were up 21 percent, aided by strong gains in corporate bond and stock underwriting and private placements.

Principal transactions "were down only 5 percent despite the difficult fixed-income trading environment experienced during the quarter," Merrill Lynch said.

In Chicago, First Chicago Corp. said it expected a loss for the year of \$440 million to \$470 million be-cause of an \$800 million loss reserve to cover shaky loans to Third World nations. The anticipated loss was above the \$420 million to \$450 million first announced in

The adjustment came as the company reported lower third-quarter net earnings of \$64.9 million, down from \$72.3 million in

#### MADISON: Agency Joins Top 10

colonists rebeled against the absentee management of the British crown, so the British agency business has rebeled against the absen-tee management of American inter-

national agencies. He said the British advertising community has reduced the percentage of billings at the 20 leading to only 40 percent.

Mr. Scott maintained that there has also been a return of creative advertising in the British tradition that was all but stamped out by the introduction of on-site American Came the revolution, and "the

British advertising industry once again came to believe that advertising could be effective without being insipid," he said. "It remembered that advertising could entice, charm, amuse and flatter the consumer and still be effective.

Everyone knows that a family that finds itself the possessor of a

Asia

Pacific

Fund



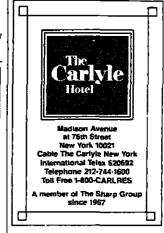
Pierson, Heldring & Pierson N.V. Herengracht 214, 1016 BS Amsterdam

(Continued from first finance page) TV remote-control channel-chang-colonists rebelled against the absenchant for flipping. But how much?

By 75 percent, according to a research report from J. Walter Thompson. Flipping is heaviest when the programs are short and

the audience is young. While that may all seem gloomy to an advertiser spending around \$100,000 for 30 seconds of air time. JWT did find a silver lining: "The scenario may not appear so gloomy when we consider that flipping is done by people in the room, giving their full attention to the television

These are "highly involved, highly selective viewers," it continued, viewers randomly drawn into the audience of your commercial, viewers quite likely to consider a good commercial as enterraining as programming on another channel."



#### LASS: Life After Salomon Created Problems for Some of Its High-Powered Executives

(Continued from first finance page) many of Salomon's traders believed : them an extra edge.

y the time of the Phibro deal, he acwiedges, he was no longer winning. Exbeen deposed from his coveted post in rading room. In 1981 he left and started ing together his own business. It has

one hugely successful. r. Bloomberg saw a need among institu-al investors that he thought he could fill: applies detailed information on securitrading through his own analytical comr network.

he company already has 2,500 computer inals on traders' desks all over the d "Do I want to put a terminal on ybody's desk?" he asked. "Sure." first, some ex-Salomon partners said, it any traveled and increased their contri-

anneth Lipper spent two years as Mayor ard I. Koch's deputy mayor for financial economic development and then spent million to run unsuccessfully for New : City Council president. After the de-- he went on a three-month archeological

ons of time and money to favored chari-

Market G. C. n Israel bert P. Quinn, another Salomon aluma enrolled in wine-making music and ch classes before he realized they could 10ld his interest. Next, he spent \$500,000 ing for — and losing, although not by h—a congressional seat on Long Island. first, the freedom was intoxicating, said W. Rotenstreich, who left in 1983. But ily, he said, the fun turned to panic. faction to the fall of two months out, you are at a dinner and people ask, What do you do? and are tempted to say, 'I was a very impor-

partner at Salomon Brothers." r. Rotenstreich, now 44, was another of nen who helped make Salomon. He was, many of his peers, very young, just 29, 1 he made it into the partnership. And, others of his generation at Salomon, he a sharp, wandering mind and a strong mality that sometimes met head-on with r strong personalities.

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Salomon was, in the early '70s, a place where comers like Mr. Rotenstreich thrived on the intense intramural competition somehow managed by the firm's all-powerful top

Stock incess for Mr. Gutfreund, he says, he was not ng along with most of Salomon's other streich developed the concepts for several new securities and helped engineer one of new securities and helped engineer one of the Salomon's major breakthroughs into the ranks once limited to a handful of old-line firms, the underwriting of a debt offering by International Business Machines Corp. in

> The problem with some of Salomon's impatient geniuses, though, was that they had a

The experts say successful executives often have difficulty adjusting to freedom when they are suddenly out of a job.

tendency to get impatient. Mr. Rotenstreich started to feel itchy in 1983. "I looked for-ward and I said What's going to happen in the next 10 years? Am I just going to do a thousand and one transactions? Once you've done a transaction, once you've done a corporate financing it's only repetition."

Mr. Rotenstreich, like many of his old partners, learned quickly that his "free will" had been shaped uncannily by life at Salomon. Regardless of whatever else was important to each, a Salomon partner's life was business — 24 hours a day, seven days a

After five months of freedom, Mr. Roten-streich accepted an offer to become corporate treasurer of IBM. He found out during the time he was between jobs, he said, that he was still the same man who had moved so fast through the ranks at the hottest firm on the Street. Being rich and free had only

increased his ambition. "You don't play this game for other peo-ple," he said. "You play this game for your-self. The fact that you have been given more resources is every reason to go on and do more. It doesn't end." After nearly three Salomon Inc., the company's parent firm, years at IBM, Mr. Rotenstreich left to beannounced that it would eliminate some 800 come president of Torchmark Corp., an insurance and financial services company.

Over the years, even before the merger, many of the Salomon names Wall Street knew best drifted away from the firm.

William E. Simon left in 1972 to become deputy secretary and then secretary of the Treasury in the Nixon administration. Mr. Simon has spent the years since he left government building a huge financial empire.

James D. Wolfensohn, the investment banker who put Salomon in the spotlight as Chrysler's chief adviser during the automak-er's troubled years, left immediately after the buyout. He now runs his own financial consulting firm in New York.

Jay H. Perry and Richard D. Rosenthal, fending geniuses who contributed as much as anyone to the building of the firm, also left. Mr. Perry, who put Salomon on the map as

a trader of huge blocks of stock for institutional investors, never made it into the class of '81. He lost his struggle with Mr. Rosen-thal, was banished to the Dallas office, and left in 1978. After stays at two other securities houses, he died of leukemia in 1985. Mr. Rosenthal, a high school dropout with

a genius for making money in arbitrage, was one of the firm's leaders at the time of the Phibro buyout. But the next year, he surprised everyone by becoming the first partner after the deal to leave. He dabbled in business on his own over the next few years but died on a drizzly day last April when the twin-engine plane he was piloting crashed.

have difficulty adjusting to freedom when they find themselves suddenly out of a job, even when they quit on their own. James A. Wilson, a business professor at the University of Pittsburgh and a psycholo-

gist, says he has seen many people who have fulfilled the American dream. Many of them, he said, slip into depression when forced to build a new career.

In the highly specialized, clubby world of Wall Street, the anguish of withdrawal can be especially intense - and some top Salomon executives have yet to face it; the company is in the midst of a broad restructuring that will trim the ranks further. On Monday,

Even many of the ex-partners who no longer have ties to any institution remain

bound tightly to their pasts.

Those who were asked to depart from Salomon found it was especially difficult to leave the "home" that the firm had become "I can say it was quite emotional," said Robert A. Bernhard, a corporate-finance partner who was informed he would not be coming along" after the Phibro merger. For Mr. Bernhard, Salomon had meant a kind of freedom he had not known before. He is the great-grandson of Meyer Leh-

One alumnus recalls, "People ask, 'What do you do?' and you are tempted to say, 'I was a very important partner at Salomon Brothers.' "

man, one of the founding Lehman Brothers, where Mr. Bernhard had worked.

Today, his Bernhard & Associates has four partners, manages more than \$100 million and makes periodic investments in companies. It is now breaking even and making substantial profits on its investments. But, he said, with the ring of the Salomon optimist he had become, he wouldn't object if a big vestment-banking client walked in the The experts say successful executives often door of his Sixth Avenue office tomorrow morning. "We are still waiting for deals," he

> Stanley Arkin, 52, a securities trader who was given early retirement at the time of the er, said he felt the wealth he accumulat ed at the firm made it impossible for him to work ambitiously anywhere else.

Still, Mr. Arkin goes almost every day to an office he shares in midtown Manhattan and actively trades for his own account Leaning across his desk, he pushed a button on the Quotron machine

"Unchanged," he said. "I'm still a trader There was a little loneliness in his voice

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#### ALOMON: Firms Weigh Layoffs

tinued from first finance page) "," he said. "They are the first to ax a business, in this case cipal bonds, because it hasn't a money-maker. You could hat spread to a number of

> · firms. sharp rise in interest rates the past six months has soured emance in almost every profit r at most of the major firms. w Wall Street is beginning to ler whether the pause in the ear-old bull market micht t be the start of a cyclical

he markets have been tough," one investment banker. "Now narket for people seems to be 1g tough, too.

In the of the professionals intered said they expected other tirms to duplicate Salomon's auc moves, mostly because " save expanded as aggressively alomon. Salomon had ined its staff by 40 percent in the ear, to 6,500.

wrence W. Eckenfelder, a vice dent and securities industry 'st at Prudential-Bache Securisaid a lot of firms must figure hether the slower business of

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en the buck turned up in late Septem e cought short. Numbers of these had or the residual state of covering the received so the fed-funds rate was pushed out of on the upside with T-band futures sing excessively the other way. These the reverberations that make a direct strader's day while confusion reigns rusers day while confusion reigns where. A note, phone call or telex will s you complementary coverage of he profits from a terred to profit.

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the past few months will continue.
"You don't want to get yourself so lean that you can't handle an uptick in business," he said.

Spokesmen at a number of major retail brokerages, including Mernill Lynch and Prudential-Bache, said their firms had no current plans to pare staff.

However, officials at the firms are watching. In a recent memo to employees, George L. Ball, chairman of Prudential-Bache, said that business was "noticeably, no-kidding, threateningly down."

"Retail reeks, institutional is in sipid" and "trading is tepid," he wrote. "Only overhead shows an Mr. Ball told employees to cut business expenses, prepare for low-er year-end bonuses and redouble

efforts to bring in business. And last month, Shearson Lehman Brothers announced that it was laying off 150 of its 1.350 London employees, and trimming its public finance department by near-

#### Schlumberger

FAIRCHILD SEMICONDUCTOR. SALE TO NATIONAL SEMICONDUCTOR

COMPLETED

NEW YORK, New York, Octo ber 3 — Schlumberger Limited today announced the completion of the sale of Fairchild Semiconductor to National Semiconductor. As was previously stated, National will pay Schlumberger in common stock and warrants with a guaranteed cash value of approximately \$122





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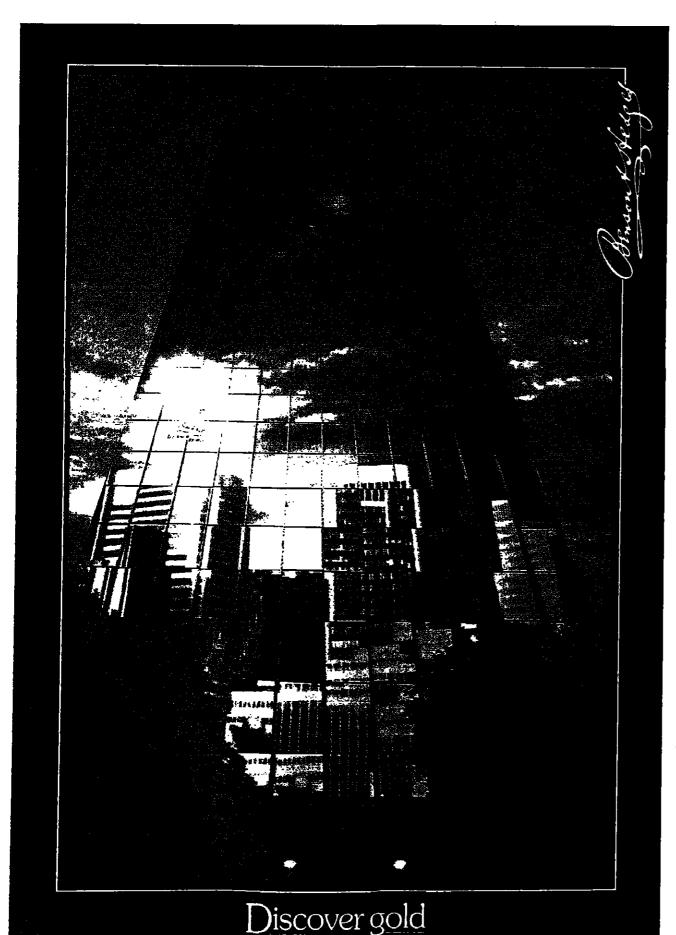
BURBANK, California — Shamrock Holdings Inc. said it has offered to buy Wherehouse Entertainment Inc. for about \$121.5 million.

Shamrock, which is owned by the Roy E. Disney family, said in a letter to Wherehouse that it offered to buy its outstanding shares for \$14.25 a share in cash.

Shamrock also said it made a filing with the securities and exchange commission, confirming its recent purchase of 567,500 Wherehouse shares, representing 6.65 percent of its 8.5 million shares outstanding.

The company said the cash offer represents a 33 percent premium over Monday's closing price of \$10.75 for Wherehouse shares on the American Stock Exchange. It also said it might be willing to raise the offer.

Stanley Gold, Shamrock's president, said, "if additional value in Wherehouse can be demonstrated, we are prepared to increase the value of our offer in the context of a negotiated transaction."



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TRANS EUROPE FUND N.V. ANNUAL REPORT 1986

COVERING THE PERIOD FROM I OCTOBER 1985 TO JI DECEMBER

#### **BASF**

BASF is a major international chemical company. Its trailblazing scientific and technological achievements, inte-



grated production and intensive marketing have built a significant position for BASF in world markets.

In 1985 the world economy was substantially characterized by the drop in oil prices and the declining value of the dollar. Both factors put heavy pressure on chemical product prices. Although BASF sold higher volumes, sales receded for the first time since 1975. In spite of these turbulences BASF had a good year in 1986, in keeping with the standard of the previous years' successes.

#### **BAYERISCHE VEREINSBANK AG**

BAYERISCHE VERBINSBANK, AG payed its more than 90,000 shareholders an increased dividend of DM 13.00 (= 26%) for 1986. As a successful commercial and mortgage bank, we have continued to expand at home and abroad. Total assets rose by DM 1.3 billion to DM 80.9 billion in the second quarter, falling short of the year-end figure for 1986 by less than DM 0.6 billion. At mid-year 1987 total assets of the BV Group rose by DM 1.6 billion to DM 141.7 billion. BAYERISCHE VEREINSBANK shares are traded on all stock exchanges



in the Federal Republic of Germany as well as in Zurich, Geneva, Basel and Vienna. The bank is active through its branch network in all parts of the world; in the U.S.A. (five outlets), in Japan (two outlets), in South America, in China (Beijing), in Hong Kong, in the Middle East, in Africa and in Europe. The number of outlets comes to roughly 400 altogether. Information on BAYERISCHE VEREINSBANK'S top-quality shares can be had under our Munich telephone number (089) 3884-8811.

#### **CERUS**

CERUS: Consolidated net profit of 194 million francs for the first six

CBRUS, the French holding company of the De Benedetti Group created on July 1, 1986, had a consolidated net profit of 194 million French Francs for the first six months of 1987. This compares with a non-consolidated profit of 54,3 million French Francs for 1986. Annual earnings for 1987 are expected to be in line with those of first six months.

CERUS, which is now one of the major Groups listed on the Paris Stock Exchange, has become a diversified holding company with major investments in Valeo, Yves Saint Laurent and Pearson plc. Two share issues, the first in January and the second in April, were sfully offered in 1987.

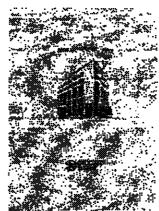
VALEO, in which CERUS has a controlling stake, had a consolidated net profit of 203 million French Francs, representing 2,8% of total es, during the first six months of 1987.

YVES SAINT LAURENT, a company in which Cerus is associated with Yves Saint Laurent and Pierre Bergé, concluded an agreement with Revion for the sale of its mass-market perfumes and cosmetics, last June. These activities had been acquired in December 1986 by Yves Saint Laurent through the acquisition of Charles of the Ritz. If the sale to Revion is taken into account, the Yves Saint Laurent rfumes have been acquired on the basis of  $\alpha$  p/e of 16,5. The share holding structure of CERUS, in which the De Benedetti group holds 40%, has been reinforced by the acquisition of a 3% stake by Shearson Lehman (American Express Group), which is already a shareholder in Cofide in Italy and in Cofir in Spain.

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#### CREDIT BANK

CREDIT BANK A.E., ranks fourth among commercial banks in Greece and is the largest private sector bank. In 1986 assets increased by 28% to Dr. 439,437 million (US\$3,255 million), deposits by 26% to Dr. 232,336 million (US\$1,674 million), loans and advances by 36% to Dr.

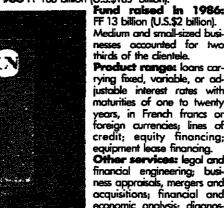


113,023 million (US\$814 million) and net profits by 82% to Dr. 1,841 million (US\$13 million). As a result, the market price of Credit Bank's share, rose from Dr. 1,750 (31 Dec. 1985) to Dr. 3,570 (31 Dec. 1986) to Dr. 11,400 (31 Aug. 1987). The Bank, acknowledged as one of the most innovative, maintains 117 units all over the country and a network of 50 Automatic Teller Machines. On May 5, 1987 the Bonk increased its share capital to Dr. 3.300 million by issuing 440,000 new



#### CREDIT NATIONAL

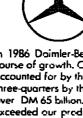
1986: a varied range of loans to meet all corporate needs. **New long term loans:** FF 15 billion (U.S.\$2.3 billion); **loans outstanding:** FF 72 billion (U.S.\$11.1 billion); **investments fiscenced in 1986** FF 108 billion (U.S.\$16.7 billion).



Medium and small-sized busi nesses accounted for two thirds of the clientele. Product range: loans carrying fixed, variable, or adjustable interest rates with maturities of one to twenty years, in French francs or foreign currencies; lines of credit; equity financing; equipment lease financing.

Other services: legal and financial engineering; business appraisals, mergers and acquisitions; financial and economic analysis; diagnos-

tics and financial consulting.



#### DAIMLER-BENZ AG

In 1986 Daimler-Benz was able to continue on its successful course of growth. Consolidated sales, of which one-quarter was accounted for by the new divisions AEG, Dornier and MTU, and three-quarters by the traditional automotive sector, rose 25% to over DM 65 billion. Demand for Mercedes cars once again exceeded our production capabilities. In the highly competitive commercial vehicle business.

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Daimler-Benz maintained its leading market position as the world's biggest manufacturer of trucks upwards of 6 tonnes. Altogether, the new divisions in the group succeeded in raising sales and employment. Operational results commued to be encouraging in 1986, above all because of favorable developments in the car sector, and amounted to DM 1,767 million for the group as a whole and DM 1,404 million for Daimler-Benz AG.

#### **DUBOIS INVESTISSEMENTS**

The Dubois Investissements Group is France's leading DIY retailer, with 81 hypermarkets carrying the Castorama sign. 1986 highlights:

- sales were up 20.5% to F.Fr. 4.756 billion;



RAPPORT ANNUEL 1986

— Funds provided from operations rose 35.5% to F.Fr. 178.6 million;

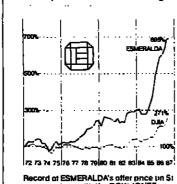
— Consolidated net current income was up 26.2% to F.Fr. 64.1

Attributable income to-26.9% up from the 1986 figure of F.Fr. 26.8 million. The Group is continuing its expansion in 1987, with the opening of 5 new stores and forecast sales of F.Fr. 5.6 million.



International Investment Fund

ESMERALDA, quoted on the Luxemburg Stock Exchange, is an international investment fund established in 1972 according to Dutch law. The investment activities of the fund are mainly directed to investment in the shares of corporations. ESMERALDA selects with care the objects it invests in and diversifies these throughout a number of countries and sectors. Currently, the investment fund has a worth of approximately \$ 100 Millions, During the past 10 years the achieved



results of investment, measured in US Dollars, overages 18% annually. For further information on the investment opportunities the ESMERALDA Fund ESMERALDA International Investment Fund P.O. Box 76,

1000 AB AMSTERDAM, The Netherlands. Tel. 31.20 - 55 02 322 in comparison with the DOW JONES . INDUSTRIAL AVERAGE (1/172 = 100) Telex 10877

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# portfolio of property and

company assets in the Asia-Pacific region, exploiting the gap between the market's perception of value and the asset's real value. Since its founding 🖁 in December 1985 to 2 June 30 1987, F.P. Special Assets Ltd has increased its net asset value per share by 381 per cent (undiluted basis).

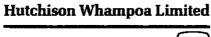
#### GAN

Chairman and Chief Executive Officer: François Heilbronner. 1986 revenues: FF 19.6 billion. Consolidated net income: FF 1.37 billion.

After a year of strong growth in 1986 (with revenues up by 16.6%), GAN has opted for performance through innovation in response to changes in the French insurance environment. The reform of insurance law, privatization in prospect and increasing competition are all accompanying the emer-

gence of new insurance requirements. Nor should one forget the need to prepare for the advent of the single European market, open to all European companies, in 1992. GAN's innovative commercial policy and growing internationalization demonstrate its determination to serve its clients as an active partner in

their projects.





HWL is one of Hong Kong's largest and most profitable corporations, holding a solid and diversified portfolio of leading companies involved in property development and management, import and



export, retailing, quarrying, telecommunications, container terminal operations, power generation and supply, oil and gas, and China trade. With net assets of U.S. \$1.25 billion, net profits in 1986 of U.S.\$280 million and a

strong recurring cosh flow, HWL is in an excellent position to expand at home and abroad. The Group, through an associated company, also has a 43% inter-Committed to Enteroris est in Canada's Husky Oil.

#### Industriekreditbank (IKB)

"The bank Committed to Enterprise" is the only nationally active German bank that lends exclusively to corporations. For this reason, the first part of IKB's 1986/87 annual report is devoted to matters of special interest to companies.

ANNUAL REPORT

IKB also reports a highly successful 1986.87 business year. Claims on customers rose by DM 1.9 billion to DM 14.2 billion, with net interest income growing by 13.7% to DM 256 million. Although issuing domestic bonds continued to be the major source of refinancing, funding from the Bank's own foreign bond issues grew at an

even higher rate. Capital

resources amounted to

DM 746 million -- 24%

above the previous

year's figure. Proposed is

a dividend of DM 8.00

per DM 50 nominal share

of the increased capital.

rund

#### DP America Growth Fund

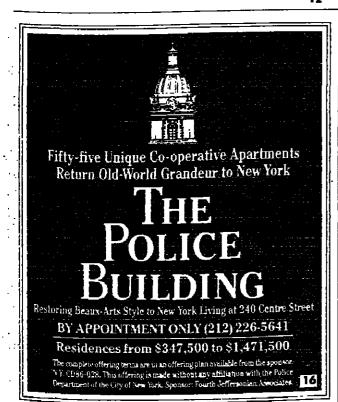
DP America Crowth Fund (CA) has been established in December 1985 to provide in-vestors with a means of investing in-half and medium-steed based US corporations with above, average long term growth potential. The shares of these companies are mainly maked on the NASDACADTs, must expine of the largest stock market in the world. The crassic entries and (Agg) (1), matter, one of the transitions that it in the world. The companies in which EP America Cito with Fund invests should meet certain fundamental conditions on market position, financial strength, quality of management and product innovation policy. The primary objective of the fund is to achieve capital models and the latest approach an



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American point contain of Piercen, Heldring & Piercen, acts as investinent address DP America Growth Fund has the sta ns of an openedd investment com-pain incorporated under the laws of the Netherlands Annille, and bonce in the position to issue and reputs has shared some and reputs has shared shartes, I-stae and repurchases of shartes can tall place as of each tirst work in the day of the week at the not asset value per share, after addition or deduction of experiess (1% and 1.5% respectively). The shartes of 10% America Coroorth Funds demonstrated in USSs. in dash traded on the Amsterdam Smolt Eschange. The share price is based on the net asset value and dolly quitted in the new papers. Investoring purchase and self-shares through banks and brokes.

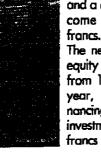
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#### **AP** RHÔNE-POULENC

Rhone-Poulenc, the leading French chemical and pharmaceutical group operates in 140 countries and generates 70 % of its net sales outside France. Rhone-Poulenc's activities are organised into five sectors:

Chemicals, Health, Fibers, Agrochemicals, Media. In 1986, the group generated consolidated net sales of 52.7 billion francs and a consolidated net income of 2.000 billion



The net financial debt to equity ratio progressed from 1,5 to 1,1 over the year, and this after financing 5 billion francs in investments and 5 billion francs in acquisitions. 17

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#### WEST AFRICAN ECONOMIC COMMUNITY (C.E.A.O.)

**GENERAL SECRETARIAT** 

INTERNATIONAL INVITATION TO TENDER FOR THE SUPPLY OF VOCATIONAL AND SCIENTIFIC EQUIPMENT AND EQUIPMENT FOR BUILDINGS FOR THE ECOLE SUPÉRIEURE DES INDUSTRIES TEXTILES (ESITEX) AT SEGOU, IN THE REPUBLIC OF MALI

#### NOTICE OF PREQUALIFICATION

The Communauté Économique de l'Alrique de l'Ovest (CEAO) intends to purchase vocational and scientific equipment and equipment for buildings for the École Supérieure des Industries Textiles (ESITEX), at Ségou, in the Republic of Mali.

This purchase will be subject to a restricted invitation to tender addressed to approved manufacturers and suppliers following prequalification in accordance with the object and conditions set out below.

1 — OBJECT

The Secretary General of the Communauté Économique de l'Afrique de l'Onest (CEAO) invites applications for the prequalification of manufacturers and suppliers of vocational and scientific equipment and equipment for buildings to submit tenders for furnishing the said equipment to the École Supérieure des Industries Textiles (ESITEX), at Ségou, in the Republic of Mali.

The tender notice comprises 37 lois, as follows:

- Lot nº 1: Scutching line.

Lot n° 2: 2 carding machines.

Lot n° 3: 1 high-speed draw frame.

Lot n° 4: 1 sliver lap machine.

1 ribbon lap machine. l combing machine.

— Lot at 5: 1 fly fram 2 snintesters.

 Lot nº 6: 1 spinning machine for open-end fibers. l continuous doubling frame.

l double-twist doubling frame. -- Lot as - Lot of 8: I automatic varu tester.

Lot nº 9: Textile metrology equipment.

Lot nº 10: Automatic winding equipment.

Lot nº 11: Manual cone winding and spooling equipment.

Lot nº 12: Sectional warping machine and bobbin reel.

Lot nº 13: Tying-in machine and drawing-in frames.

Lot nº 14: Automatic shuttle loom.
 Lot nº 15: Shuttleless loom.

— Lot no 16: Projectile loom — Lot no 17: Dobby loom. Machine for reproducing weaving patterns.

Sample machine. - Lot nº 18: Air-jet loom.

Lot nº 19: Loom equipped for terry towelling.
Lot nº 20: Hosiery and making up equipment.
Lot nº 21: Sample printing table.

- Lot nº 31: Furniture for student dormits

Flat screen and rotary screen. Lot nº 22: Dyeing laboratory equipment.
 Lot nº 23: Chemical textile laboratory equipment.

 Lot nº 24: Chemical laboratory equipment.

Lot nº 25: Electrical and pneumatic laboratory equipment. - Lot nº 26: Mechanical workshop equipment.

Lot nº 27: Moving equipment.

Lot nº 28: Kitchen, catering and hostel equipment and material. Lot nº 29: First aid equipment.
 Lot nº 30: Administrative, classroom and lodging furniture.

- Lot nº 32: Audio-visual equipment. Video, Camera and projection material.

Lot nº 33: Technical library stock — books and magaz
 Lot nº 34: Sports equipment.
 Lot nº 35: Office and computer equipment.

— Lot nº 36: Student accommo residential villas. - Lot no 37: Security and safety equipment.

2 — FINANCING The project is financed by the Islamic Development Bank, the OPEP Fund for international Development, and the CEAO.

3 -BIDDERS All firms or groups of firms (individuals and corporate hodies) may submit an

application.

Firms wholly or partly associated with individuals whose countries feature on the Arab League or OAU boycott list, are not eligible for consideration either individually or as part of a grouping.

This clause applies to all involved in the project (carriers, vendors, transit

4 — PARTICIPATION IN PREQUALIFICATION Candidates must submit their applications before November 2nd, 1987, addressed to: Le Secrétaire Général, C.E.A.O., B.P. 643, Ousgadougou, BURKINA FASO (tel.: 33.22.32, telec. 5212 BF).

Applications should be accompanied by the required documentation and

5 - DOSSIERS Bidders' dossiers should include all relevant information, i.e.:

— A declaration of their intention to tender, the bidder's full name, occupation, address and nationality, and the lots for which tender will be submitted.

- Documentary evidence of nationality in the form officially valid in the

tenderer's own country.

Technical credentials in the form of a report describing the nature of the company's activities, the total value of goods handled annually by suppliers, indication of delivery dates and previous experience of shipping supplies by sea.

supplies by sea.

Bank references testifying to the solvency of the tenderer.

Only candidates complying with the legal, technical and financial requirements will be eligible to tender. Candidates are not required to tender for all of the lots, but may do so for one

6 - PROCEDURE OF INVITATION TO TENDER Short-listed candidates will receive a letter of invitation to tender, accompanied by the tender file. This invitation will confirm eligibility of the candidate to participate in the final invitation to tender. The CEAO will not subsequently retract this acceptance, nor justify its

Invited candidates who still wish to participate should confirm this by registered mail, addressed to the CEAO, R.P. 643, Ousgadougou, BURKINA FASO. 7 — CONFIRMATION OF REGISTRATION

Only candidates who have been invited and who have confirmed their intention to submit tender shall be considered as definitively registered for participation in the restricted invitation to tender.

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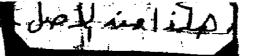
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#### **Sollar Closes Higher in Slow Trading**

EW YORK — The dollar cd slightly higher Tuesday inst all major foreign currencies limet trading.

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ACCES said the games of the America report on the amment's August report on the merchandise trade deficit, set elease on Wednesday.

1 New York, the dollar closed at 25 Deutsche marks, up from 06 at Friday's close Currency kets were closed Monday in York for the Columbus Day

he dollar rose to 143.90 yen, up 0.143.65 on Friday, to 6.0700 ach francs, up from 6.0310; and 15120 Swiss francs, up from

in the dollar was also higher in the British pound, which ad at \$1.6460, against \$1.6540 friday. homes Benfer of the Bank of

otreal in New York said that attractive. expectation for the August

London Dollar Rates Decisite mork Pound sterling Japanese yen Swise franc Franck franc 1.205 1.400 143.70 1.5095 4.8663

downward pressure on the dollar." He said a \$14.5 billion shortfall would suggest "that the dollar at these levels is not being reflected in the trade number and a further correction" downward is needed. Anything around \$13.5 billion would be neutral, he said, while a deficit around \$12 billion would be

good for the dollar. The Reagan administration has awaited an improvement in the trade picture as a result of the dollar's significant depreciation. A after being repeatedly rebuffed at lower dollar makes U.S. exports around 29970 less expensive, and therefore more

Mr. Benfer said market participants also are waiting to see if the record \$16.5 billion trade deficit in I think the market is expecting
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trading. Dealers said it gained support in Asia from several large buy

Trading remained quiet, however, as participants awaited the trade

figures.
"We've got a very well-balanced market," said Bob Hatcher of Barclays Bank, "I don't see any undue interest in buying or selling."

In London, the dollar rose to 1.8205 DM, from 1.8130 DM on Monday; to 143.70 yen, from 143.23; to 1.5095 Swiss francs after 1.5020; and to 6.0663 French francs from 6.0388.

The pound slipped to \$1.6470 from \$1.6540. The Bank of England intervened to cap the pound's rise for the sec-

ond successive day as it neared 3 DM, market sources said. The pound closed at 2.9972 DM.

In earlier European trading, the dollar was fixed higher in Frank-furt at 1.8224 DM from 1.8130 on Monday, and in Paris at 6.0660 French francs after 6.0420. In Zurich, the dollar closed at 1.5080 Swiss francs, up from 1.5020. (UPL, Reuters)

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#### Market in 'Chaos As the Lebanese Pound Dips 2.5%

BEIRUT - The Lebanese pound took another tumble against the U.S. dollar on Tues-

day, forcing banks here to halt pound trading for an hour to try to stem the collapse. "It was complete chaos in the market," one banker said. "Speculators were buying huge amounts of dollars, the banks

stopped trading to catch their breath." The pound, which phunged 6.9 percent on Monday to 346.00 to the dollar, slipped another 2.5 percent on Tuesday to end at 355.50, the fourth record close in a week but up from its

were losing control and they

trading low of 359.00. The pound has lost more than 76 percent of its international value so far this year. The collapse has fueled inflation es-timated at 300 percent.

#### German Rates Soar After Double Financial Blow

FRANKFURT - A double financial shock has created a crisis of confidence that has sent West German interest rates soaring, accord-

ing to financial market analysts.

In the past week, the Bundesbank has acknowledged marginally tightening monetary policy and the government has proposed a 10 per-cent investment withholding tax.

"At the moment, there is panic in the markets," said Erich Heim. head of money market operations at Bankhaus Gebrüder Bethmann. There is no other way of describ-

Some analysts had looked to the Bundesbank to give the domestic market a sense of stability at a time when U.S. and other rates are rising, dragging West German rates up with them.

They had hoped that the central bank would revert to a fixed-rate system for its securities repurchase

But on Tuesday, the Bundesbank set a new tender to replace around 14.4 billion Deutsche marks (about \$7.94 billion) of 28-day securities that are due to expire, offering banks liquidity aid at a minimum bid rate of 3.60 percent, a central bank spokesman said. The decision to offer funds at a

minimum bid rate and allow the market to set the ultimate rate, rather than revert to a fixed-rate system was, however, as most mar-

ket analysis had expected.

The Bundesbank has used a competitive system for its last two securities repurchase tenders, resulting in a rise in the allocation rate to 3.75 percent from 3.60 in August and most of September.

Other rates have risen even faster, with the yield on the key 6% percent federal government bond of 1997 shooting as high as 7.1 percent on Monday from 6.64 percent just before the switch to a competitive system.

Mr. Heim said he did not see the 10-year bond yield going back be-low 7 percent for some time, and

said it could go as high as 7.50 receling from the government's plan percent. Other analysts were less pessimistic but did not see a sus
on interest payments on German would not be affected by the tax if tained rally in the near future. The capital market is also still the 1990 tax reform.

investments in 1989 to help fund

#### DM Bond Trading Restarts

LONDON — Tentative trading restarted in Deutsche mark instruments in London on Tuesday, but the market remains extremely nervous over the effects of the proposed 10 percent withholding tax on investment earnings, dealers said.

On Monday, a Finance Ministry state secretary. Hans Tietmeyer, said the tax would not affect DM Eurobonds if the issuer is not domiciled or does not have its company management in West Germany.

One trader in London said that dealing was still being done on a negotiated basis but that it was easier to trade on Tuesday than in recent

days. "Some people do seem to be willing to take a punt in the market due to the fact that they think things have been overdone," he said. In Frankfurt, public authority bonds rose in light trading. Long maturities rose by as much as 40 basis points. The federal government's latest 6½ percent 1997 bond rose 35 basis points to be fixed at 97.95, yielding 7.04 percent, compared with 7.09 percent on Monday. would not be affected by the tax if the issuer was not domiciled in West Germany came as little com-

fort to the domestic capital market. Analysts said the market would probably lose much of its business offshore, reducing liquidity and raising funding costs of both private and public borrowers.

The government is trying to raise money in one area but will have to pay for it in another because it is going to have to offer higher yields to attract investors." said one monetary analyst at a large U.S. bank in London.

Helmut Guthardt, management board spokesman of Deutsche Genossenschaftsbank, said in a television interview, "We bankers now fear that more regulations and bureaucracy will follow the with

#### Resistance Remains to a Japanese Rate Rise

TOKYO — Any move by the Bank of Japan to raise the discount rate to avoid a rekindling of inflation will face strong political resistion will face strong political resistion. tance at home and overseas, econo-

mists say.

concerned about the effects of continuing sharp increases in Japanese money supply, might want to tight-en credit and thus dampen spending. But there has been pressure from the United States and the Finance Ministry to keep the rate

raised the discount rate in July and 0.2 percent from the same when signs of an inflationary threat month last year. In fact, prices have began to emerge," said Johsen Ta-kahashi, chief economist at Mitsu-for the past 28 months.

bishi Research Institute.

tain the current differential bevest in the higher-yielding assets.

Prompted by a record low 2.5 They said that the central bank, percent discount rate, Japanese money supply has grown at an annual rate of over 10 percent for the past four months, and the whole-sale price index showed month-onmonth increases from June through

Figures released on Tuesday howed that the wholesale price in-"The Bank of Japan should have dex fell 0.1 percent in September month last year. In fact, prices have

But a central bank official said Finance Ministry officials noted upward pressure on wholesale discount rate, it would do so if

12 Month High Low Stock

Japan governor, Satoshi Sumita, said that he was worried more than before about rising Japanese prices and would watch prices carefully.

"Inflationary expectations are in fact getting stronger as economic recovery firms, and it may be advisable to raise the discount rate marginally to preclude that," said Kosaku Furuta, chief economist at Dai-Ichi Kangyo Bank Ltd.

But Kiichi Miyazawa, the finance minister, said recently that the Japanese economy "still has ample supply to match demand, and any concern about a resurgence of inflation will prove to have been needless?

A senior source at the Bank of Japan said that although the bank currently has no plans to raise the that the United States had asked prices may come in October. Also, concern about inflation over the Japan not to tighten credit to main-just before the wholesale price fig-entire domestic economy emerged.

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and there will be a slowing down of curren-

in momentum by late 1988 or early 1989 as stment portfolio managers and corporate

fr. Dillman added that the options should

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treasurers grow more familiar with them. Options are meant to protect companies against adverse movements in the currency markets. but so far fewer than 10 percent of the biggest

AHI ADELPHIA — The recent explosive with in foreign-currency options will proba-slow in the next year because of reduced 1401 10 115 slow in the next year because on rotations in ingreen are volatility, according to options in its state are soing to take a American companies use them, analysts say.

Mr. Dillman's views were largely echoed by
Antoine Paille, head of options at Societé Générale of France. He told participants that he POpped think currency products are going to take a back during the next year or two," Scott of the population of the pop had already seen some transfer of activity to CM participants this week at a conference on options that was sponsored by the Philadel-Stock Exchange. You will see a lot more with in interest rate products, a lot more in

interest-rate options from currency options.

The Philadelphia exchange has seen rapid growth in currency options since introducing them in 1982. Exchange officials estimate that Philadelphia trades about 70 percent of public-

ly listed currency options.
According to the exchange, daily volume has soared this year to about 50,000 contracts from about 5,000 in 1984, while open contracts have

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nalysts See a Temporary Lull in the Currency-Options Boom risen to more than 1 million, or \$30 billion, from 300,000, or \$10 billion, at the end of 1985. Mr. Dillman said the the seven leading industrialized democracies have been largely successful in curbing currency swings.

"If currency volatility is on the low side, the corporations are not going to be as anxious or as inclined to go out and use currency options." Mr. Dillman added. "So for the next six months there will be corporations and portfolio manag-

ers using currency options less."

Lisa Polsky, a vice president with Citicorp's North American investment banking unit, said that currency options activity might eventually benefit from the slower pace of growth, because reduced exchange-rate volatility will attract more corporations that now consider the prod-

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#### Kidder to Cut 100 Jobs In Municipal Bond Unit United Press International

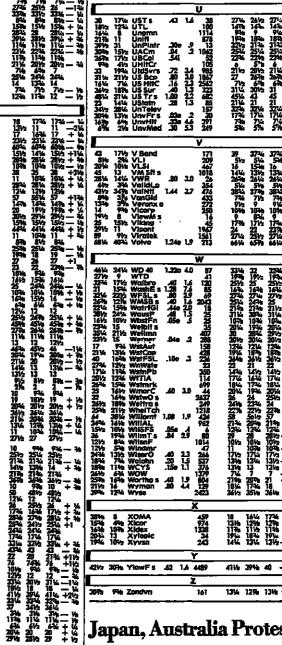
United Press International

NEW YORK — Kidder, Peabody & Co. said Tuesday that it would reduce its 280-person municipal bond department work force by 100 positions. The move by General Electric Co.'s securities subsidiary came a day after Salomon Inc. announced it planned to leave the municipal bond business and lay off 800 workers.

A Kidder spokesman said the company would try to place the workers in other divisions but that some could be laid off. Analysts, who predicted other big Wall Street firms to take similar steps, said municipal securities issuance volume was down more than 30 percent compared to last year and several underwriting firms had suffered huge losses.

Long-term municipal bond issues have fallen to \$77 billion in the first nine months of 1987 from \$111.7 billion in the same 1986 period.

from \$111.7 billion in the same 1986 period, according to Securities Data Corp. Much of the downturn has been ascribed to tax reform, which has made the bonds less attractive as tax



#### Japan, Australia Protest U.S. Trade Practices

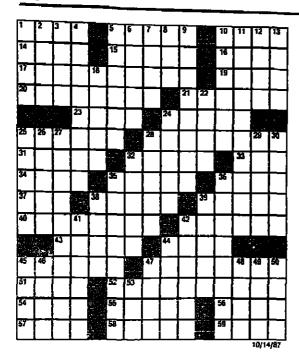
GENEVA — Japan and Australia lodged public complaints against the United States on Tuesday for what they consider to be unfair trade practices, a spokesman for the international trade body GATT said.

Japan asserted that 100 percent tariffs Washington imposed in April on some Japanese.

ington imposed in April on some Japanese electronic goods infringed provisions in GATT the General Agreement on Tariffs and Trade. Australia declared that a U.S. move to increase farm export subsidies, announced or July 30, broke an agreement reached in GATT

#### Time Inc. Profit Fell

NEW YORK — Time Inc. said Tuesday that its third-quarter profit dropped 70 percent to \$74 million from \$252 million the year before, largely because the 1986 period included an extraordinary gain from the initial public offering of its cable television company.



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27 On guard

35 Comforts 36 Large, powerful dogs 38 Show signs of

exection 39 Shawl or horse blanket Equipped 42 Present and

past 44 His product may be stollen 45 Lucre 46 Poet

translated by FitzGerald 47 Cornea irritant 48 Break a habit 49 Withered 50 Cézanne's "Boy in -

53 Ending for malt or herb D New York Times, edited by Eugene Maleska.

#### **PEANUTS** STUPID CHICKEN! 60 ON HOME WHERE SHE'S BEEN RUNNING WHO'S GONNA BELIEVE AROUND SAYING THE ANYTHING LIKE THAT? YOU BELONG! SKY 15 FALLING...

EVERYONE

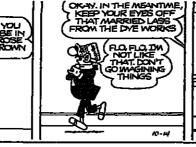
BLONDIE WHAT DID YOU DO AT THE MASAZINE HE ONES THAT KEEP FALLING OUT WHEN YOU PICK UP A SO IT WAS YES... THOSE RENEWAL CARDS

BEETLE BAILEY AREA HQ HOW WE NEED A DEFINITE, WANTS A DEFINITE? DEFINITE, DEFINITE, DEFINITE **DEFINITE** ANSWER ANSWER VERY SOON" ON THIS





WIZARD of ID



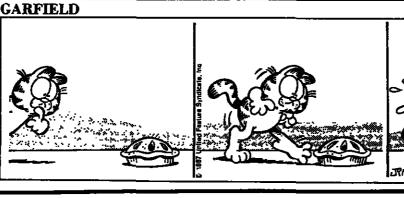




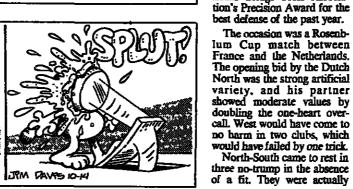








World Stock Markets



**Markets Closed** 

#### **BOOKS**

LEAVING HOME

By Garrison Keillor. 244 pages. \$18.95. Viking Inc., 40 West 23d Street, New York, N. Y. 10010.

Reviewed by Webster Schott

WRITERS LIKE Garrison Keillor only come around every 10 or 20 years. When they do they're not immediately recognized for what they really are: social lightning rods. They practice deception.

If you doubt this think about Will Rogers or Robert Benchley, James Thurber or Damon Runyon. Cowboy, actor, cartoonist, sports writer, to mention a few disguises. And all writers to whom Keillor, the laid-back oracle of "A Prairie Home Companion," may owe more than a nod.

While most of the world may know Keillor best as Minnesota Public Radio's superstar anchorman-entertainer, he is in fact a dead serious comedic writer (he began at least 15 years ago with The New Yorker) whose true calling is the half-loving half-satirical en-shrinement of Grant Wood's America (Norwegian-Swedish division).

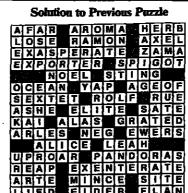
gan-Swedish division).

Garrison Keillor creates a world. And he inhabits it with vital imaginary people who behave according to values Keillor whittles sentences to define for us. His Lake Wobegon, Minnesota, is as palpable as William Faulkner's Yoknapatawpha County, Mississippi—in most ways its antithesis even though sensible people don't compare the merits of comedy

and tragedy.

True, Keillor is probably not Nobel Prize bound But witnesses say some of his three million loyalists wept when he left public radio

and the Disney channel for Denmark last June.
He has touched something important, perhaps even it deep, in the psyche of America.
What it is lies near the center of these 36 stories, all originally delivered (without the dirty words, I assume) as monologues by Keil-lor during his 13 years on "A Prairie Home Companion." They tell of a much easier time and simpler place than ours, when the only drug to worry about was alcohol and the only crook in town was a stranger passing through too fast in a Lincoln Continental ("The Speeding Ticket") who got even by selling the cops \$20 bottles of tonic to reverse the effects of aging. But Keillor is deceptive, remember?



These stories are also about psychological persecution and the fear of change, the provinced arrogance of city folk, and the tyranny pracgenni

Crucial

arrogance of city folk, and the tyranny practiced by aging parents on adult children.

Reading Garrison Keillor the demons strink in size. His characters don't lead lives of quiet desperation. They don't live in paradise either. They live in another kind of metaphor for our case lives with the terrors reduced morely to own lives, with the terrors reduced mostly to getting along with your mate, raising the kids, resisting progress and guarding against sham, and accepting the ultimate fate — life's end.

Webster Schott lives and writes in Lake Quivira. Kansus. He wrote this review for The Washington Post.

#### BEST SELLERS

The New York Times

This list is based on reports from more than 2,000 bookstores throughout the United States. Week: on list are not necessarily consecutive. FICTION

PRESUMED INNOCENT. by Scott PRESUMED INNOCENT TO SAME
THOSE SENTENCES BY TOM CLIDAY
HEAVEN AND HELL IN John Jakes
LEAVING HOME BY GAMESIA KELLOY
BELOVIED, BY TOM MOTION
SARUM, BY Edward Rutherland
LEGACY, BY James A. Mcherier
MISERY, BY Stephen King
HOT FLASHES, by Barbara Raskin
FREEDOM, BY William Safur
THE NEW BREED, BY E. B. Griffin
TEAM YANKEE, BY HAROID CONE
THE PRINCE OF TIDES, BY PAI COMMOTHE
THE FIVE BELLS AND BLADEBONE.
BY MARTIN GRIDGES.

WEEP NO MORE MY LADY, by Mary

NONFICTION SPYCATCHER, by Peter Wright with Paul Greengrass
MAN OF THE HOUSE: The Life and
Political Memous of Speaker Tip O'Neill,
with William Novak
TIME FLES, by Bill Cosby
THE CLOSING OF THE AMERICAN
MIND, by Alian Bloom
FAMILY: The Ties That Bind, and Gag!,
to Fran Boutbeck by Erma Bombeck IT'S ALL IN THE PLAYING, by Shirley Maclaine
THE MAKING OF THE AFRICAN
QUEEN, by Katherine Hepburn
THE GREAT DEPRESSION OF 1990, by Ravi Baira CULTURAL LITERACY, by E.D. Hirsch LOVE MEDICINE & MIRACLES, by

Bernie S. Siegel STRAIGHT ON TILL MORNING. by Mary S. Lovell
12 THE DIFFERENT DRUM, by M. Scott Peck
13 AN AMERICAN CHILDHOOD, by Annie Dillard
14 CALL ME ANNA, by Pairy Duke 22d
Kenneth Turan
15 A DAY IN THE LIFE OF AMERICA.
(Collins Publishers)

ADVICE, HOW-TO AND MISCELLANEOUS WEBSTER'S NINTH NEW COLLE-GIATE DICTIONARY, (Merrians-Web-THE 8-WEEK CHOLESTEROL CURE. THE 8-WEEK CHOLESTEROL CURE. by Robert E. Kowsiki

HOW TO MARRY THE MAN OF YOUR CHOICE by Margaret Kent .....

WEBSTER'S NEW WORLD DICTIONARY, (Simon & Schuster)

MINDING THE BODY, MENDING THE MIND, by Joan Boryscuke with Larry Rothstein

#### **BRIDGE**

By Alan Truscott

SOME of the finest plays in the game are extremely simple, but since they run against instinct some creative imagination is needed.

One such move in defense occurred on the diagramed deal in the 1986 world champi-onships in Miami Beach and tional Bridge Press Associa-tion's Precision Award for the best defense of the past year. The occasion was a Rosenb-

France and the Netherlands.
The opening bid by the Dutch
North was the strong artificial
variety, and his partner showed moderate values by doubling the one-heart overcall. West would have come to no harm in two clubs, which would have failed by one trick.

helped by the overcall which allowed them to avoid a heart contract. After the lead of the club ten it might seem that South was in good shape. East can win the club queen, but West's clubs are shut out. Two club tricks, a diamond and a claim to the best play of the heart seem to be the limit for the defense. But the French fense of the year. East, Michel Lebel, made a recard was played from the dummy, he played the two instead of the routine third-hand-high

Oct. 13

play of the queen. It is hard to blame South for winning the trick, but when he did so he was doomed. As soon as East gained the lead, he could play the club queen and his partner could overtake to run the suit. Lebel knew, of course, that South had the jack of clubs. If he also held the ace, the queen was unimportant. So he found North-South came to rest in three no-trump in the absence

South might conceivably have refused to win, reasoning that his only real chance of collecting nine tricks was that East had made a fine third hand play. Allowing the ten to win would have given South. year, countering the best de-

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ORDER TO SET

YOUR HEAD ABOVE

Jumbles INLET LUNGE HICCUP BEACON Answer: What they used to do at the clotheslin "MANG OUT"

" In the olden days, that's what deep-sea divers wore

TO KEEP THE SHARKS FROM BITING THEM."

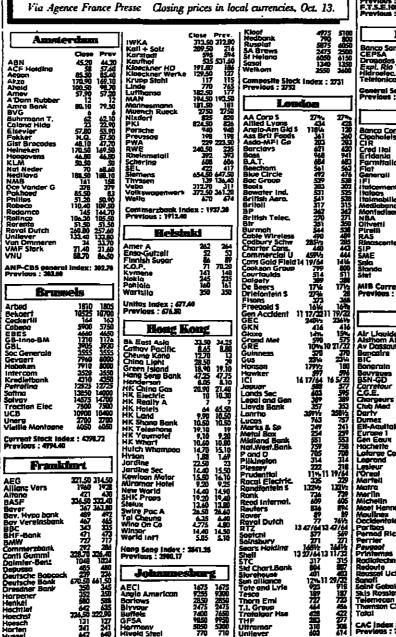
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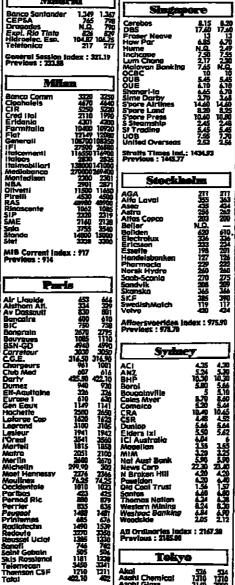
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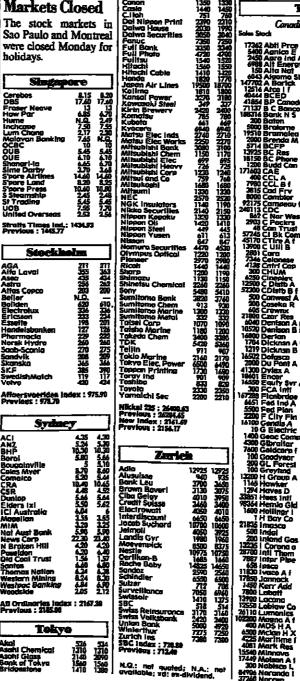
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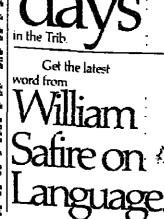
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CAC Index







#### **SPORTS**

#### **Denmark-Wales Rematch Promises** Crucial Test of Elkjaer's Fearlessness

To love the game beyond the prize, To honor, while you strike him

The foe that comes with fearless Sir Henry Newbolt, 1862-1938.

LONDON — Even war, To preat causes are won by men who International Herald Tribune

Fighteen nations are mustering or crucial European championship mairlying matches this week, and owhere will battle be fiercer than

The earth may move a little there ome Wednesday. Denmark vs. Wales is a game out of all proporion to the weight of two small rations in international affairs.

Wales will fight — perhaps liter-ily. Its forte is to chase the lost lail, the lost cause; to harass the nemy and strike when he is weary. rictory would guarantee Wales's ipe away the bitterness of recent must World Cup dismissals.

Denmark, by contrast, has onched the very pinnacle of fulfillsent. But the cavaliers who thrilled in 1986 have nose-dived into stonishingly swift decline.

Like men suddenly ravaged by lisease, the Danes have lost poten-y and belief. These, remember, are are skills thrashed those disgracets height, yet Scandinavian blood

Morten Olsen led through stealth rom the back, Soren Lerby pulsated trength, Jesper Olsen tantalized. Above all, Preben Elkjaer and Mihael Landrup were insatiable. I hought Landrup the supreme perormer with his time, rapier thrusts and, that day, his courage. Yet Elkher again outscored him.

No center-forward has more gland, whose job as manager is still willpower. Elkjaer, on the rampage, will not be dannted. At just over 6 feet and 161 pounds (1.83 meters,

73 kilograms) he is called the Bison. Shown the whites of goalposts, Elkjaer's eyes really are fearless. He simply doesn't see (or apparently feel) bruisers who, like the Uru-guayans, he leaves like jetsam in his

He scored three times in that 6-1 cup victory, bringing to 36 his tally

#### ROB HUGHES

in 55 internationals. And although Denmark ran out of steam against Spain a few days later, we felt we understood - too much running too much excitement sapped by the Mexican sun Yet Denmark seems never to

have regained confidence. In its five European championship quali-fiers since, it has netted only three goals, all from midfielders.

Elkjaer has admitted that he and Landrup became like lost kids try-ing to find the classroom. Baffling, Is it age? Elkjaer has just turned 30. His style plumbs physical and mental depths, yet a year and a half cannot have destroyed his whole team. Morten Olsen, for example, is now 38, but still, with 90 caps, marshals a mean defense.

Is injury hampering them? Elkul Uruguayan bullies at the last jaer and Laudrup, in common with World Cup. The June heat was at many super-rich star forwards, grit their teeth and run through pain.

Can Denmark's nerve be shot? Has manager Sepp Piontek tam-pered with attacking instincts?

Not by the way Elkjaer, for one, galloped forward in Cardiff a month ago. Denmark lost and Wales won, 1-0, because immov-

uninspired display of Rush's chief provider at Juventus — Laudrup, with whom Elkjaer will share the able object beat irresistible force. "We closed them down very, very quickly," beamed Mike Enefforts on Wednesday.

This bewildering switching of allegiances surely did not happen in Admiral Newbolt's cra; today it is normal, mercenary business. So instead of Landrup, Rush will have

Mark Hughes as partner. Hughes is a man of flare and fire. His desire will be stoked to bursting point because he has spent six months imprisoned as a reserve at Rarcelona

For quickly, read brutally.

Wales hit from all sides with

shameless blood and thunder. At

one time three Welsh bloodhounds

caught their quarries simultaneously

Danish bodies squirmed in the mud, and one-time England for-

ward Kevin Keegan, these days a

television voice, gave the profes-

football, but it's no good pretend-

ing you're something you're not. If Wales had let the Danes play, they'd be out of Europe. I think

Nonsense. The man who "done

tremendous" was not one of the

thugs chopping down Danes in midfield. It was Neville Southall, a

calkeeper defying injury to per-

form one of the great saves when he

jackknifed through space to turn away a thunderous Efkjaer shot. Southall will not blockade the

goal in Copenhagen. On Monday he lost an argument with doctors who refused his pleas for injections

to mask the pain of a back injury.

Southall has been warned that painkillers might risk permanent

crippling.
The remaining world-class oppo-

nent for Elkjaer, his opposite num-ber Ian Rush, is fit in body but

troubled in mind. The two were

called to a rehearsal 10 days ago

when Elkjaer scored twice for Ve-rona and Rush got scarcely a de-

Aware, no doubt of the Copen-

hagen battle ahead, Fikjaer roared: "Rush? Was he playing? He didn't score, did he?"

Such sportsmanship! Elkjaer

made no such derision out of the

cent kick for Juventus.

they done tremendous."

"People might say that's not-

in the ribs, windpipe and back.

Barcelona's is an insane, dehumanizing system. It hired Hughes, at upward of \$200,000 a season, and neither makes use of him nor loans him to someone who might.

It watches his confidence want although there is now hope that Bayern Munich or Manchester United will come to his rescue if he stars in Copenhagen. I hope he can keep his desperation within the U.S. College Standings bounds of sporting legality.

Yet for the game — for soccer, and not fighting — I hope and expect Denmark will get off the

Its cause, not quite lost, is more important than any of the qualifying matches (including England vs. m vs. Austria and Switzerland vs. Italy) across the conti-

Besides, Elkjaer is running him-self into form. And his is among the deepest and oldest of motivations: He is one of nature's true competitors. He wouldn't want a European championship to take place with-out him.

#### lenter-forward Preben Elkjaer: On the rampage, undaunted.



On three days' rest, Minnesota's Bert Blyleven, 36, went six innings to win the clincher.

#### Minneapolis: Delighted Disbelievers

MINNEAPOLIS - After two decades of watch-MINNEAPOLIS — After two decades of watching Yankees, Orioles, Royals and other teams win pennants, thousands of Minnesota Twin fans celebrated a sight they thought they might never behold. "It's really hard to believe your own home team is going into the World Series," said Chris Peterson, 20, who was among approximately 50,000 fans who packed the Metrodome Monday night to welcome the American League charming the form from Peterson. the American League champions home from Detroit. "I wouldn't trade this moment for anything, Peterson said over a din not typically Minnesotan "I wasn't even born the last time they won a pen-

nant. This is exciting. This is history. The boisterous rooters welcomed home their champions with dozens of banners and displays of "homer hankies," the vigorous waving of specially printed handkerchiefs that started in playoff Games and 2 against the Tigers last week.

To the surprise of those who organized the rally at the last minute Monday, fans packed the Metro-

SCOREBOARD

dome to the roof. "We didn't think the upper deck would fill up at all," said usher Scott Bellefeuille, turning back fan after fan looking for seats in his section. "This is great."

Heading downtown was the logical extension of a party that began in offices, bars and living rooms late Monday afternoon, when pitcher Jeff Reardon snared a ground ball and tossed it to first baseman Kent Hrbek for the out that gave Minnesota the league championship series by four games to one.

For some, the baseball was secondary to the celebration. The Twins gave Minnesota people a chance to get together and have a party," said Melissa Perry, 23, who said she had just learned that baseball games don't have halftimes.

Paul Seehusen, 32, who said "my office was bedlam after the final out," recalled Minnesota's last World Series appearance, in 1965: His grade school classroom kept score while listening on the

Pitching Gambles Help Twins Win World Series Trip

gers secred the most runs in the
American League during the seaneed. Reardon gained the victory their achievement in the league saves in the last two. But Berenchampionship series.

"They shut down our offense," Mike Heath, one of Detroit's catchers, said Monday after the Twins' 9-5 victory completed a surprising romp through the playoffs and carned them a trip to the World Series. "Their pitching was

Entering the series, Detroit's starting pitchers certainly had eater depth and talent than the win starters: that was the reason Sparky Anderson, Detroit's manager, used four starters in five games while Tom Kelly of Minnesota used three.

Yet nearly everything rookie manager Kelly did turned out right, while too much of what the veteran Anderson did turned out

Kelly started Frank Viola in Game 4 and Bert Blyleven Game , each on three days' rest instead of the usual four, and Minnesota won both contests. "They got five innings out of Viola yesterday and six out of Bert today," Jack Morris, Detroit's No. 1 starter, said in admiration.

Kelly won those gambles. which really were necessities, because he felt he had to go with his proven pitchers. And they per-

formed well enough.
Blyleven, for example, gave up three runs in Monday's fourth inning (when the Twins already had four) but nothing else in his six

But Minnesota didn't win just because Viola and Blyleven, 36, produced on abbreviated rest. Kelly called on his relief corps frequently, and with one notable exception, it produced, too.

Jeff Reardon, the No. 1 man in the bullpen, gave up a home run to Pat Sheridan that lost Game 3, but otherwise he combined with Juan Berenguer and Dan Schatzeder to thwart the Tigers in the late in-nings. And Kelly continually called on them at the right times. In fact, given the job they did, Kelly, if he had to do it over again, would probably waste no

Baseball

DETROIT

MATIONAL LEAGUE PLAYOFFS

Oct. 6: \$1. Louis 5. San Francisco 3 Oct. 7: San Francisco 5. \$1. Louis 0 Oct. 9: \$1. Louis 6. \$an Francisco 5 Oct. 10: San Francisco 4. \$1. Louis 2 Oct. 11: \$an Francisco 4. \$1. Louis 3 Oct. 13: San Francisco et \$1. Louis

x-Oct. 14: Son Francisco at St. Louis (X-If necessary)

-- Playoff Summary

New York Times Service instead of allowing a tiring Viola DETROIT — The Detroit Ti- to continue. Trammell doubled, son, but Minnesota pitchers made in that game with two shutout sure the Tigers didn't duplicate innings of relief, and he picked up guer was the man who consistently stymied the Tigers.

The fist-pumping, glove-thumping right-hander pitched the final 13 innings of Game 2 and, striking out four, preserved the victory for Blyleven. He pitched a scoreless seventh inning in Game 3 before Sheridan homered against Reardon, and he pitched a sizzling 21/3 innings in Game 4. The only time he faltered was Monday when, after retiring the first two batters in the eighth, he gave up a home run to Chet Lemon.

Then there was the unberalded and oft-maligned - deservedly, in many instances - Schatzeder, the ione lefthander of the relief corps, who pitched 3½ scoreless innings in Game 3 and one perfect inning against the top of the Tiger lineup on Monday.

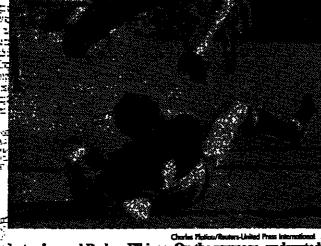
Anderson viewed Schatzeder as such a presence in the bullpen that he chose not to use a lefthanded pinch-hitter at a critical juncture in Game 4.

The Detroit manager received no such relief from his bullpen. As the Tigers feared, their relievers failed consistently, including Monday. Minnesota had a 4-3 lead going into the seventh but added single runs in the seventh and eighth and piled on three more in the ninth against relief

der, the late-season recruit who in the last five years compiled a 23-4 record in regular-season games in September and October.

But the enigmatic right-hander kept his perfect postseason record intact Monday. He has started six games in the playoffs and World Series; he has lost five, and his teams have lost all six. He has an 8.38 earned-run average in those games, which have been spread over 15 years. The last four, however, have come in the last three years, when he has pitched for Toronto and the Tigers.

This year, bringing in a 9-0 re-cord for the Tigers, Alexander worked 9 playoff innings, giving time bringing in a reliever to pitch to Alan Trammell in the opener up 14 hits and 10 runs.



scond week in a row, the striking

lational Football League player c nion has come up with a plan that

my avert the mass defections that

ad been predicted for this week.

is and those who choose to cross

ector of the owners' management

ouncil said when asked if he

longht the council's executive comattee would approve the proposal hen it met Tuesday in New York.

The new plan emerged from a x-hour meeting Monday of the 28

layer representatives. The players

build agree to return while a feder-mediator tried to resolve the disthe for six weeks; if that failed, the

take would then go to binding

"We think this is a fair way to ad the dispute," said Gene Up-law, executive director of the

mon. It was the first time during

tese negotiations that the union as agreed to mediation.

.. But the owners want no part of

ibmit specific economic issues to

1 arbitrator. "I've told Gene many

mes that we won't go to arbitra-m and I don't think we'll do it

No," Jack Donlan, executive di-

1e picket line.

#### Big Ten Conference 1 0 0 42 17 5 0 0 167 74 1 0 0 34 0 3 2 0 115 65

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**Football** 

#### nferunça suce All Games WLTPIs OP W LTPIs OP 20 0 63 49 4 1 0 112 100 2 0 0 53 24 4 1 0 112 100 2 0 0 53 24 4 1 0 112 100 2 0 0 53 24 4 1 0 180 80 2 1 0 80 64 4 2 0 151 106 Michael 0 1 1 20 65 87 1 4 0 99 142 W.Alichael 0 1 1 47 57 2 2 1 126 88 Toledo 1 1 37 54 1 4 1 139 151 80wL Grn 6 1 0 14 27 3 2 0 129 97 Kent St. 0 1 0 14 48 2 3 0 115 210 Cent.Alch. Boil 57. Ohio U. Mid-American Conference

#### 0 2 0 42 75 2 4 0 143 217 0 2 0 35 52 1 3 0 73 121 dic Coast Centerance Conference AliGames WLTPIs OP W LTPIs OP 2 0 0 71 33 5 0 0 157 63 2 0 0 43 17 5 0 0 100 42

#### College Top-20 Polls **NFL Standings** The top 29 teams is The Associated Press college poli (first-place votes in parentheses, records through Oct. 10, total points based on AMERICAN CONFERENCE

1. Oklahoma (47) 2. Nebraska (7) 2. Nebrosko (7)
3. Miorni, Fia. (6)
4. Florido Slote
5. Auburn
4. LSU
7. Clernson
8. Tennessee
9. UCLA
18. Bass Sinja 12,111 3 925 5 991 5 924 5 991 7 8 92 10 7 11 14 606 14 4 4 4 4 17 398 18 285 20 - 229 - 201 9 209 16 13. Syrocuse 209 16 133 — 114 —

Allana 4-1-0 196 —

a UP International board of conches' top-tions (first-piace voite, records in porea-sar, tetal points, based on 15 for first, 14 for and, etc., and lost week's rankings);

All 1 (22) (5-0) 741 1 1. Okiahome (43) (5-0) 2. Nebraska (2) (5-0) 3. Miami (5) (4-0) 4. Auburn (4-0-1) Louisiana St. (5-0-1) Clemson (5-0) 7. Florido State (S-1) Tennessee (40-1) P. UCLA (4-1) 9. UCLA (4-1)
10. Pean State (5-1)
11. Syrocuse (5-6)
12. Oktohoma State (5-6)
13. Notre Dome (3-1)
14. Florido (4-2)
15. Arkanses (4-1)
16. Ohio State (3-1-1)
17. Georgia (4-7) 272 14 19. Minnesola (5-0) 20. Michigen Siete (3-2) 20. Michigon Store (2-2)
(3-parantate)
(By opraemisal with the American Football
Cooches Association, feams on NCAA or conterence probation and barrel from bowl-some
competitin are ineligible for loo-20 and actionof championship consideration by UPI, Those
Micklesical and Texas Christian.)

3 1 8 1-1-0 2-0-0 2 1 1 1-0-1 1-1-0 1 3 0 1-1-0 0-2-0 MAL CONFERENCE N.Y. Gients 0 4 0 0-2-0 0-2-0 685 2 656 3 531 5 516 6 · 3 1 0 1-1-0 2-0-0 2 2 0 1-1-0 1-1-0 1 3 0 1-1-0 0-2-0 ingiamapais an Pinsourin Seathle of Defreit Miami et N.Y. Jets New England at Houston Cleveland at Cincinnati Philodelphila at Green Bay New Criems at Chloras Minnesota at Tampa Bay

San Diege at L.A. Raide Denver at Konsas City

#### **Tennis Leaders**

MEN
1, Ivon Lendi, \$33,421. 2, Miloslov Mecir, s21,792. 2, Stefan Edbertz, \$792,742. 4, Mats Wilonder, \$464,419. 5, John McEnrue, \$365,794. 6, Pat Cosh, \$350,822. 7, Bar is Becker, \$388,469. 8, Emilio Sanchez, \$331,022. 9, Antes Gornez, \$324,522. 10, Yennick Nooh, \$306,553.

Tour Peints

1, Ivon Lendt, 219. 2. Stefan Edberg, 1,654. 1,
Andrs Willander, 3,955. 4, Alliassive Macir, 2,277.
5, Jimmy Connora, 2,229. 6. Boris Becker, 2,198.
7, Part Coxist, 1,527. 8, Andrea Gamez, 1,453. 9,
Yonnick Noch, 1,453. 18, Emillio Sanchez, 1,473. 18

Emilio Sanchez, 1,473. 18, Emilio Sanchez, 1,473. 19

Consenter Roukings 1. Ivan Lend, 167,857, 2. Stefan Edzery, 138,8235, 3, Mots Wilander, 124,6118, 4, Baris Becker, 107,5000, 5, Miloslav Medir, \$2,869, 6.

VICIMEN

1, Steffi Graf, 5972,035. 2, Martina Navrati-lova, 5874,152. 3, Chris Everi, 5322,354. 4, Pom Shriver, 543,546. 5, Heiena Sukova, 5357,534. 6, Hane Mandillova, 5391,824. 7, Cloudia Kahde-Klisch. 5290,273. 8, Lori McNell, 5282,183. 9, Gobriska Sebatini, 5249,388. 10, Zina Garrisan, 5248,454.

Tour Polans
1, Stoffi Graf, 4455. 2. Chris Evert, 3,344. 3,
Martina Navratilova, 3,226. 4. Pam Shriver,
2,472. 5. Hans Mandillova, 2,309. 6. Helens Su-keva. 2,231. 7, Gabriela Sabatini, 2,127. 8. Zina Garrison. 2,029. 9, Lari McNell, 2,022. 10, Man-ueta Maleeva. 1,732.

#### Transition

queries scooling airector, assument to the come director of player development for the Montreal Expos. Premoted Bruce Monno. form director, to assistant general manager and Dick Foster, northwest regional scout, to form director. Named Watter Shannon spe-cial advisor for baseball matters and Ray

cial advisor for baseball matters and Ray Pattevint vice president for international baseball matters.

QAKLAND—Normed Keith Liepeman roving minor-league instructor.

\$EATLE—Renewed the contracts of Billy Conners, pitching coach; Frank Howard, first-base coach; Phil Roof, bullpan coach, and Ozzle Virgil Sr., third-base coach. Announced that Bobby Tolan, hitting instructor, would not be renired.

TORONTO—Signed Jesse Barfield, cut-fielder, to a two-year confroct.

Mattianal League
CINCINNATI—Fired Bill Bergesch, general manager.

midwest region. LOS ANGELES--Named Charlie Blaney

Director of Minor League Operations; Term Reynolds Director of Dodgertown; and Guy Wellman Field Coordinator.
SAN DIEGO—Announced the resignation of Galen Cisco, etiching coach; Harry Dunion BASKETBALL

Notional Basketball Association
BOARD OF GOVERNORS—Approved the sale of the Phoenix franchise to a group head ed by Jerry Colongeto for \$44,5 million. MILWAUKEE—Released Darry! Bedford. forward; Carles Clark, suard, and Jero Henderson, forward-center. NEW JERSEY—Released Andrew Mai Frank Booker and Perry Bromwell, guards; PORTLAND—Traded the rights to Kermit Washington, torward, to Golden State for a second-orthird-round draft choice. Re-signed Steve Johnson, center. SEATTLE—Signed Kevin Williams, puord.

HOCKEY National Hockey League LOS ANGELES—Released Deve Williams, left wing, Louned Bryan Erickson, forward; Dan Gratton, center, and Crais Redmond, deuon grotton, center, and Craig Redmond, de-tensemon, to New Hoven of the American Hockey League.

NEW JERSEY—Recalled Craig Billington, pacile, from Uttes of the American Hockey League. Announced that Marc Lonlei, de-fensemon, is joining the Canadian Olympic team for a one-month trust.

to a two-year contract.

COLLEGE NEW YORK TECH—Amounced the resig-action of Jim Amen, assistant baseball cooch, damed Put Shortt assistant baseball cooch,

#### Hockey

NHL Standings

	WALE	S COI	VFE	REA	CE	
	Pa	trick	Divi	sion		
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1	New Jersey	i	i	ě	2	B
1	Washington	i	2	ō	2	14
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1			nivi	sian	•	•
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5	CAMPBE		_	-		
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_	. 170			-		

41 9158 Totals 36 5 7 a

Nestreal 0 2 8-3
Brown (2), P. Stashny (2), Goulet 3 (6); Smith (2), Richer (3). Shots on goal: Que. (on Roy) 9-

Vancaver 1 8 2—3
Vancaver 8 8 3—2
Gallant 2 (2), Kilma (2); Lowry (1), Adams (5), Shorts on gool: Det. (on McLean) 8-5-6—19; Vanc. (on Stefan) 8-5-13—26.

#### **BLANCPAIN**



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Il cross the picket line. Last week there were 37 defecxis, fewer than expected after the ayer reps seemed to back off their mand for unlimited free agency. ency still a major obstacle to setment of the three-week walkout. ok place amid reports that defec-Monday's player rep meeting as might triple or quadruple this

NFL Union Suggests Strike Mediation To date 133 of the 1,585 players under union jurisdiction have returned to work. ROSEMONT, Illinois - For the

seasonlong strike. "I would say if

But once again the owners may sect it, setting up a third week of sures played by replacement playpossibility of mass defections by the of 13 and 14 percent from last week.

In announcing the new plan, Up-shaw raised the possibility that re-Meanwhile, the owners are feeling jection by the owners would mean a pressure too. While Sunday's attendance was up from the first week of the owners decline this," Upshaw said, "then we're out for the duration, out for the year."

But rejection also would raise the bad respective viewership declines

#### **SPORTS BRIEFS**

#### Tour de France Is Shortened for 1988

PARIS (IHT) — Limited by new international cycling rules on the duration of a race, the 1988 Tour de France will be one of the shortest in decades. The itinerary, announced in Paris on Tuesday, will cover 3,231 kilometers (2,013 miles) instead of the usual 4,100.

Organizers of the tour denounced the new rules, which restrict the race to 22 days and three weekends instead of the habitual 24 or 25 days. The

tour will start July 4 in Brittany, western France, travel clockwise around the country and end July 24 on the Champs-Elysees in Paris.

Alpine stages have been reduced to one day of climbing and a time trial instead of the usual two or three days of climbing. The usual two days in the Pyrenees have been retained, but the prologue, or short time trial, that neral arbitration, although it's ossible they might be willing to

#### has opened the tour for decades has been dropped. **NBA Suns Ownership Changes Hands**

DALLAS (UPI) — The National Basketball Association's board of governors on Monday approved the sale of the Phoenix Suns to a group headed by the team's general manager, Jerry Colangelo, for a record \$44.5

is time." Donlan said.

If the owners do reject the playrepresentation of the playrepresentation of the playands that the 1982 contract be Colangelo identified Greyhound Corp. and Eldorado Investment Co. as two of the new partners, in addition to a group of Arizona businessmen. The former ownership, headed by Californian Richard Bloch, will remain as a limited partner. Colangelo said the new group will assume a debt of about \$10 million.

mored, that striking players re-ain on their rosters and player The most recent expansion franchises — Minneapolis, Charlotte, Miami and Orlando — had been sold for about \$32 million apiece, the ps and alternates be protected question is how many players previous NBA high.

#### For the Record

Joe Dudek ran for 128 yards and two touchdowns to lead the Broncos at led to six days of negotiations to a 30-14 National Football League victory over the Los Angeles Raiders at broke off Sunday with free Monday night; the crowd of 61,230 in Denver was the largest to attend a sense still a major obstacle to set game so far during the player union strike.

#### Quotable

 Third baseman Gary Gaetti of underdog Minnesota, after the Twins beat Detroit in five games for the American League pennant: "Anything can harmen in a short series, and you just saw it happen." (WP) beat Detroit in five games for the American beat Detroit in five games for the American bappen."

#### **Block That That Cursor**

By Russell Baker

N EW YORK — The wonderful "endless," "tireless" and thing about writing with a Many people are amazed at the computer instead of a typewriter or ease a lead pencil is that it's so easy to rewrite that you can make each ease sentence almost perfect before moving on to the next sentence.

sentences I write since upgrading An impressive aspect of using a computer to write with One of the pluses about a com- pencil and typewriter to

puter on which to write Happily, the computer is a that there's nothing to writing almarked improvement over both the most typewriter and the lead pencil for purposes of literary composition, folks, that maybe Shakespean due to the ease with which rewritcould have written even better if ing can be effectuated, thus en-

What a marked improvement the computer is for the writer over the typewriter and lead pencil

One of the drawbacks of having ease and rapidity with which the writing can be done, thus leading to

The ease with which one can rewrite on a computer gives it an advantage over such writing instruments as the pencil and typewriter by enabling the writer to turn an awkward and graceless sentence into one that is practically perfect, although it

ending at last, thanks to the computer's gift of editing case and swiftness to those confronting awkward, formless, nasty, illiterate sentences such as

Mankind's quest is Man's and woman's quest

Mankind's and womankind's Humanity's quest for the perfect

writing device Eternal has been humanity's out

writers from using the word "quest," particularly when modi-

fied by such adjective as "eternal," "endless," "tireless" and

Many persons are amazed by the

Lots of people are astounded when they see the nearly perfect

my writing instrumentation from Folks, have you ever realized

folks, that maybe Shakespeare To be or not to be, that is the central focus of the inquiry.

In the intrapersonal relationships played out within the mind as to the relative merits of continuing a computer on which to write is the to exist as opposed to not continu-

ing to exist
Live or die, a choice as ancient as the inclusion of many superfluous humanities' eternal quest, is a terms like "lead pencil," when the single word "pencil" would be completely, entirely and utterly adwas first perceived as a potentially negating effect of the quiescence numed to be obtainable through the latter course of action.

I'm sick and tired of Luddites saying pencils and typewriters are just as good as computers for writing nearly perfect sentences when they—the Luddites, that is—have never experienced the swiftness and ease of computer writing which The writer's eternal quest for the makes it possible to compose almost perfect sentence may be most perfect sentences in practically no time at

Folks, are you sick and tired of Are you, dear reader

Good reader, are you A lot of you nice folks out there Man's quest is eternal, but what specifically is it that he quests, and why does he are probably just as sick and tired as I am of hearing people say they are sick and tired of this and that

> Listen, people, I'm just as sick and tired as you are of having writers and TV commercial performers who oil me in compone politician

Since it is easier to revise and edit. Eternal have been many of hu- with a computer than with a typemanity's quests

From the earliest cave writing eternal has been the quest for a device that will forever prevent

writer or pencil, this amazing machine makes it very hard to stop editing and revising long enough to write a readable sentence, much writer or pencil, this amazing maless an entire newspaper column.

#### Chuck Berry at 'Sweet Little Sixty'

By Richard Harrington Washington Post Service

N EW YORK — Chuck Berry is between flights, between his hometown of St. Louis and Barcelona, where he will rock, roll and duck walk for a night and then fly home. It's good money, he says, and Chuck Berry will only work for good money.

"If you tried to give rock 'n' roll another name, you might call it 'Chuck Berry,' " John Lennon 'Chuck Berry,' " John Lennon once said. And certainly all the music's elements are there in the immediately recognizable sound of Berry's work — the driving guitar, the sly vocal touches, the boisterous rhythms, the vernacular paeans to adolescence, the

back beat (you can't lose it). Berry could have quit after creating the howling guitar riff that kicks off "Johnny B. Goode" and he'd still be immortal. But that guitar "just like a ringin' bell" was just a piece of Berry's work. He's a founding father, the first important rocker to write, play and sing his own songs. At his peak, be-tween "Maybellene" in 1955 and Back in the U.S.A." in 1959, Berry contributed "No Money Down," "Roll Over Beethoven," "Too Much Monkey Business,"
"Brown Eyed Handsome Man," "Let It Rock," "School Days,"
"Little Queenie," "Memphis,"
"Reelin' and Rockin'," "Rock
and Roll Music," "Sweet Little
Sixteen," "Johnny B. Goode,"

"Carol" and "Almost Grown." These songs, full of humor, pa-thos and insight and fueled by a big guitar-driven beat, deeply touched rock's emerging constituency of postwar teen-agers. Sud-denly here was someone writing about things they could identify with - cars, schools, romance, growing up and, perhaps most important, the new music itself —

giving them a voice, an identity and new images of America. He was never the transcendent idol Elvis Presley was; that just wasn't possible for a black man in the '50s and he didn't have his first No. 1 hit until 1972 with the bawdy "My Ding-a-Ling." But Berry's rock 'n' roll songs became resonant standards for future generations of rockers (in more than 500 cover versions, including 16 by the Beatles and the Rolling

But don't call Berry the king of rock 'n' roll to his face. "What the heck is a king? I'm a cog in the wheel. My portion might have been greater than some other guys', but some other guys' I'm sure was greater than mine in some avenues. It's not me to toot my hom."

Tooting Berry's horn is what the director Taylor Hackford and the Rolling Stone Keith Richards do in the documentary, "Chuck Berry Hail! Hail! Rock 'n' Roll." It mixes performance footage from Berry's 60th birthday celebration concert last year at the Fox Theater in St. Louis with interviews with Berry and some of the artists he influenced.

At the same time, "Chuck Berry: The Autobiography" has just been published in the United States by Harmony Books. Written (quite noticeably) without a ghostwriter, the book represents seven years' worth of Berry licks on a word processor. It details his family background, the origins of his music, the early days of rock 'n' roll, his three prison sentences (for armed robbery in 1944, violation of the Mann Act for transporting an underage girl across states lines for immoral purposes in 1962 and income tax evasion in 1979), as well as his numerous affairs during his 40-year mar-riage to Themetta Berry, mother of his four children.

Berry has been called "the poet laureate of rock 'n' roll," and his writing, like his speech, is decidedly colorful and idiosyncratic. "I decided to let it go out as it is," he says in the book, "raw in form, rare in feat, but real in fact. No ghost but no guilt or gimmicks,

Between the book and the film, he says with a smile, it must be time to remind the world "that I'm still alive."

At six feet and 180 pounds, he's, still the wiry, rakishly handsome man of his early publicity stills. "Unfair! Unfair! I shout," shouts Berry, who will turn 61 Oct. 18.
"Kill the umpire! Reality's reality —I'm not a second younger than I would have been if I was real older looking. That's a scientific fact but people seem to forget

**OPPORTUNITIES** 



Chuck Berry at his 60th birthday celebration.

ry was born in St. Louis in 1926. one of six children of Martha and Henry Berry. His father was a carpenter who also preached a little gospel, and he grew up in a stable family in a modest but comfortable black working-class neighborhood. The house was full of song — three sisters sang gos-pel — and the young Chuck Berry listened to all kinds of music, in-

In his teens, Berry was given a guitar and soon started playing at parties, but the career he didn't know awaited him was derailed in

working for his father and at an automobile plant, studying to be a hairdresser and cosmetologist. But Berry also started playing again, joining the pianist Johnnie Johnson's group and eventually becoming its leader. In October of 1948, Chuck Ber-

ry and Themetta Suggs were wed. By 1954, with two children, Berry knew his only real shot at success Muddy Waters's suggestion, he contacted Leonard Chess in Chicago. Chess, who would also record Bo Diddley at about the

But in the week between the audition and his first recording session on May 1, 1955, he came up with "Maybellene," "Wee Wee Hours," "You Can't Catch Me" and "Thirty Days."

Many disc jockeys assumed at first that Berry was white. "Maybeliene" had a country feel to it (Jimmy Witherspoon said "if he was white he'd be the top country star"), and Berry's precise diction and lack of idiomatic blues inflections helped him become the first black artist to sell more to whites than to blacks.

Berry's most creative and successful years were between 1955 and 1959, when he wrote and recorded the songs that still resonate today (nine of which were in the Top 40). They were with ("No Money Down" was a notous catalogue of promises made in the car yards). They celebrated self ("Johnny B. Goode") and the music ("Sweet Little Sixteen,"
"Roll Over Beethoven"). And they spoke to the restlessness of a new generation ("School Days" and "Almost Grown").

"I definitely catered to the teen-agers," he says, "but also some to the adults. I didn't leave out the adults, or the swing, the thing that brought me up."

MCA will release a sound track

from "Hail! Hail! Rock 'n' Roll" as well as reissue the classic recordings that have been in corpo-rate purgatory since Chess Records was sold back in 1975. And, Berry says, he has 14 newly penned songs for a future MCA

Writing rock 'n' roll songs at 60 is a bit of challenge, he admits. "It's difficult in a sense. I do not want to, and should not, write the same. It's been 30 years since I've written the songs that are now hits. I'm much more mature and I have much more sense and I can't get in that frame of mind. I have to write along with the times. "Some of these new songs have

great teachings and I want to reach the kids because it's the young people I want to teach. I can't use big words, and I can't use strings, so I must do it in rock and get the lyrics out about some of the babits that I made mistakes

Cronkite Assails Rather Then Tempers Ren Water Crockite, the former Cas

news anchor man said Day Richer deserved to lose his job for wanting off the set of a delayed newskip and that there was 60 course for forcing the network to go thank for six manutes. "I can answer that in five words: I would the hard him," Cronkite told The Daily Pe-an, the University of Texas's sindent newspaper. Later, however he tempered his remarks, saying that Rather, his successor at CBS, had made great contributions to the network and adding "Idon't know what I would have done." Rather left the anchor desk when the network continued broadcasting a U.S. Open tennis match Sept. 11. instead of switching to the school-uled "CBS Evening News," but the tennis wrapped up quickly and be-fore Rather could be brought back. the network feed to affiliates went blank for six minutes. "Walter's remarks do not reflect the position of CBS News and we disagree with them," the CBS News spokesman

When Ida Nudel, one of the Sovi-et Union's most celebrated refuseriks, arrives in Israel Thursday on-industrialist Armand Hammer's plane, among those greeting her in. her new homeland will be Jane Fonds and her husband Tors Hayden. Nudel, 56, who had been struggling for 16 years to emigrate to Israel, will live there with her only living relative, her sister, Flana. Friedman, Fonda and Hayden were actively involved in attempting to. persuade Soviet authorities to permit Nudel to emigrate. Nudel learned this month that she could." join her sister in Israel

Tom Goodman, said. Cronkite is a

member of the network's board of -

Sir Yeinufi Mennihin, the 71year-old American-born violinist, has been awarded the "Golden" Viotti" prize in Vercelli, Italy, for the accomplishments of his 60 year career. The prize is named after the 18th-century Italian violinist and composer Giovanni Battista Viotti.

The Italian automobile tyceon Gianni Agnelli broke his right thigh in a fall at his home in Turin. The 66-year-old industrialist-financier is chairman of Fiat, Italy's largest orivate auto maker.

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Appears on **PAGE 20** 

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